

## Financial Report 2012

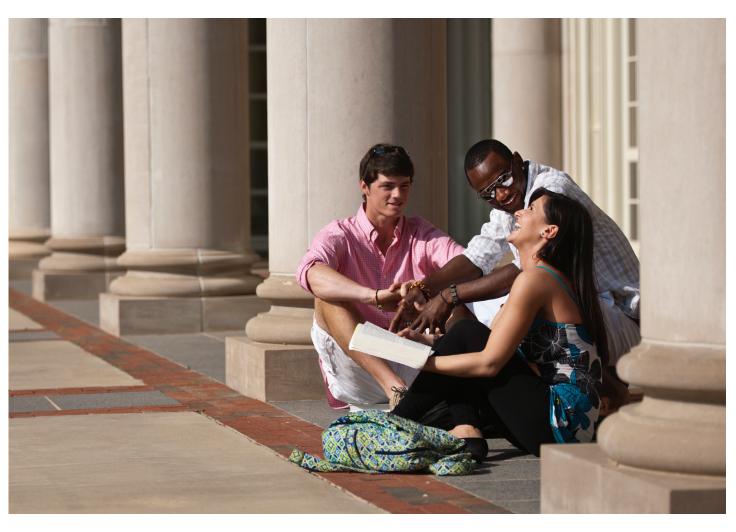
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## 2012 Financial Report

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## 2012 Financial Report

Introductory Section



January 23, 2013

Dear Members of the Auburn Community and Alabama Citizens:

Auburn University's annual financial report summarizes our financial position and activity for the fiscal year ended September 30, 2012. If you're interested in learning more about Auburn's instruction, research, and outreach programs, we invite you to visit <a href="www.auburn.edu">www.auburn.edu</a>

Healthcare is one of the most significant issues facing the nation today, and Auburn is focusing its resources to address challenges across the health spectrum. These include developing vaccines for infectious diseases, improving medical information technology, and strengthening the efficiency of drug delivery, among others. The Edward Via College of Osteopathic Medicine will soon open a branch campus in the Auburn Research Park and will focus on providing primary care in rural and medically-underserved areas of Alabama.

Auburn is dedicated to providing quality academic programs that meet student interests and prepare them to compete and succeed in a global marketplace. For students who wish to pursue graduate study, Auburn's accelerated bachelor's and master's program provides the opportunity to complete both degrees in less time and at lower cost. Now available in 12 disciplines, the accelerated degree program is particularly helpful in those career fields where graduate credentials are required.

Following are a few more highlights from the past fiscal year:

- For the 20<sup>th</sup> consecutive year, Auburn ranks among the nation's top 50 public universities, according to *U.S. News and World Report*.
- Online graduate programs in the Colleges of Education, Engineering, and Business rank in the top 10 in the *U.S. News and World Report* list of best online programs.
- Lt. Gen. Ron Burgess, an Auburn graduate and 38-year Army veteran who most recently served as director of the Defense Intelligence Agency, joined Auburn as senior counsel for national security and cyber programs and military affairs.

At Auburn, our goal is helping people realize their hopes and dreams. We look forward to continuing our service to Alabama and the nation.

Sincerely,

Jay Gogue President

107 Samford Hall, Auburn, AL 36849-5113; Telephone: 334-844-4650; Fax: 334-844-6179



## January 23, 2013

The Comprehensive Annual Financial Report for Auburn University for 2012 provides comparative financial statements for the years ended September 30, 2012 and September 30, 2011. The financial statements on the following pages have been prepared in accordance with the guidelines established by the Governmental Accounting Standards Board, the American Institute of Certified Public Accountants, and general conformance with College and University Business Administration, which sets forth generally accepted accounting principles for colleges and universities.

The management of Auburn University is responsible for the integrity and objectivity of the financial statements. Management believes that the University's highly developed system of internal accounting controls provides reasonable assurance that assets are protected and that transactions and events are properly recorded. The system of internal controls is maintained by establishment and communication of fiscal policies and procedures, careful selection of qualified financial staff, and an extensive program of internal audits and management reviews.

Sincerely,

Donald L. Large, Jr. Executive Vice President

Donald L. Loyel







## 2012 Financial Report

FINANCIAL SECTION



## **Report of Independent Auditors**

To the Board of Trustees of Auburn University and the President of Auburn University:

In our opinion, based on our audits and the reports of other auditors, the financial statements listed in the accompanying table of contents, which collectively comprise the financial statements of Auburn University (the "University"), a component unit of the State of Alabama, present fairly, in all material respects, the respective financial position of the business-type activities of the University and its discretely presented component units at September 30, 2012 and 2011 (June 30, 2012 and 2011 for Tigers Unlimited Foundation), and the respective changes in financial position of the University and its discretely presented component units, and cash flows of the University for the years then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the University's management. Our responsibility is to express opinions on these financial statements based on our audits. We did not audit the financial statements of the Auburn Alumni Association (the "Association") and the Auburn University Foundation (the "Foundation"), two of the University's discretely presented component units, as of September 30, 2012 and 2011 and for the years then ended, which statements reflect total assets of 81 percent and 3 percent, respectively, and total net assets of 83 percent and 2 percent, respectively, of the aggregate discretely presented component units as of September 30, 2012 and total revenues of 64 percent and 3 percent, respectively, of the total revenues of the discretely presented component units for the year then ended. Those statements were audited by other auditors whose report thereon has been furnished to us, and our opinion, insofar as it relates to the amounts included for the Association and Foundation, is based on the report of the other auditors. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits and the reports of other auditors provide a reasonable basis for our opinions.

The accompanying management's discussion and analysis and the required supplemental information for the year ended September 30, 2012 on pages 12 through 20 and 68 through 71, respectively, are required by accounting principles generally accepted in the United States of America to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in the appropriate operational, economic, or historical context. We applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

The University has omitted the management's discussion and analysis for the year ended September 30, 2011 that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Our opinions on the basic financial statements are not affected by this missing information.

Our audits were conducted for the purpose of forming opinions on the financial statements that collectively comprise the University's basic financial statements. The introductory information on pages 5 to 7 and the supplemental divisional financial statements on pages 59 to 67 are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements by us or other auditors, and accordingly, we express no opinion nor provide any assurance on them.

Pricewaterhouse Coople: LLP

January 23, 2013

## MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

The following discussion and analysis provides an overview of the financial position and activities of Auburn University (the University) for the year ended September 30, 2012, with a comparison to the year ended September 30, 2011. This discussion has been prepared by management and should be read in conjunction with the financial statements and the notes thereto, which follow this section. The financial statements, footnotes, and this discussion are the responsibility of University management.

The University is a land grant institution and is classified by the Carnegie Foundation as "Doctoral/Research-Extensive," while Auburn University at Montgomery (AUM) is classified as "Master's I." Fall 2012 enrollment included 30,123 total students at the main campus at Auburn and at AUM. The University offers a diverse range of degree programs in 12 colleges and schools and has 5,251 full-time employees, including 1,394 faculty members, who contribute to the University's mission of serving the citizens of the State of Alabama through its instructional, research, and outreach programs.

## **Using the Annual Report**

The University's financial report includes three financial statements: the Statement of Net Assets, the Statement of Revenues, Expenses and Changes in Net Assets, and the Statement of Cash Flows. These financial statements are prepared in accordance with Governmental Accounting Standards Board (GASB) Statement No. 35, Basic Financial Statements-and Management's Discussion and Analysis-for Public Colleges and Universities. GASB Statement No. 35 establishes standards for external financial reporting for public colleges and universities and requires that financial statements be presented on an entity-wide basis to focus on the University as a whole. All references to "2012," "2011," or another year refer to the fiscal year ended September 30, unless otherwise noted.

The University's financial statements are summarized as follows:

The Statement of Net Assets presents entity-wide assets, liabilities, and net assets (assets minus liabilities) on the last day of the fiscal year. Distinctions are made in current and noncurrent assets and liabilities. Net assets are segregated into unrestricted, restricted (expendable and nonexpendable), and invested in capital, net of related debt. The University's net assets are one indicator of the University's financial health. From the data presented, readers of the Statement of Net Assets have the information to determine the assets available to continue the operation of the University. They may also determine how much the University owes vendors, investors and lending institutions. Finally, the Statement of Net Assets outlines the net assets available to the University.

The Statement of Revenues, Expenses and Changes in Net Assets presents the revenues earned and expenses incurred during the year. Activities are reported as either operating or nonoperating. Governmental accounting standards require state appropriations, gifts, and investment earnings to be classified as nonoperating revenues. As a result, the University will typically realize a significant operating loss. The utilization of capital assets is reflected in the Statement of Revenues, Expenses and Changes in Net Assets as depreciation expense, which reflects the amortization of the cost of an asset over its expected useful life.

The Statement of Cash Flows reports the major sources and uses of cash and reveals further information for assessing the University's ability to meet financial obligations as they become due. Inflows and outflows of cash are summarized by operating, noncapital financing, capital and related financing, and investing activities.

In addition to the University's financial statements, related component unit Statements of Financial Position and Statements of Activities and Changes in Net Assets have been included in this annual report. GASB Statement No. 39, Determining Whether Certain Organizations Are Component Units, provides criteria for determining which related organizations should be reported as component units based on the nature and significance of their relationship with the primary government, which is the University. GASB Statement No. 39 also clarifies financial reporting requirements for those organizations as amendments to GASB Statement No. 14, The Financial Reporting Entity. The University has identified these significant related organizations that are required to be reported as component units. The component units report financial results under principles prescribed by the Financial Accounting Standards Board (FASB) and are subject to standards under the Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles and present net assets in three classes: unrestricted, temporarily restricted, and permanently restricted. The four component units of the University reported herein are:

- (1) Auburn University Foundation (AUF) AUF was organized on February 9, 1960, and is the fundraising foundation for the University. As of September 30, 2012, AUF holds endowments and distributes earnings from those endowments to the University. AUF is incorporated as a legally separate, tax-exempt nonprofit organization established to solicit individual and corporate donations for the direct benefit of the University. The Auburn University Real Estate Foundation, Inc. (AUREFI) has been consolidated into AUF's financial statements.
- (2) Tigers Unlimited Foundation (TUF) TUF is a legally separate nonprofit organization incorporated in December 2002, which began operations on April 21, 2004. TUF was organized exclusively for charitable purposes, pursuant to Sections 501(a) and 501(c)(3) of the Internal Revenue Code to support athletic fund raising and athletic programs. TUF has a June 30 fiscal year end. TUF provides economic resources to the University for athletic scholarships, athletic building maintenance or new construction, and for athletic department programs.
- (3) Auburn Alumni Association (the Association) The Association is a nonprofit corporation organized on April 14, 1945, to promote mutually beneficial relationships between the University and its alumni, to encourage loyalty among alumni, and to undertake various other actions for the benefit of the University, its alumni, and the State of Alabama. Membership is comprised of alumni, friends, and students of the University. The Association provides monetary support to the University in the form of faculty awards and student scholarships.
- (4) Auburn Research and Technology Foundation (ARTF) ARTF was organized on August 24, 2004, as a separate nonprofit organization to develop and operate the Auburn Research Park and to assist the University with the attraction, development, and commercialization of technology. The vision of ARTF is to establish

an entrepreneurial atmosphere for businesses to foster economic diversification and vitality of the local community, state, and region.

The University has one other related foundation. Due to immateriality, the statements for the Auburn Spirit Foundation for Scholarships (ASFS) are not presented as a component unit in these financial statements.

## **Financial Highlights**

## **Statement of Net Assets**

A summary of assets, liabilities, and net assets as of September 30, 2012 and 2011, is as follows:

|   | 2012                    | 2011                    |
|---|-------------------------|-------------------------|
| Assets  |                         |                         |
| Current assets                                  | \$ 281,987,061          | \$ 271,064,254          |
| Capital assets                                  | 1,397,087,900           | 1,241,577,442           |
| Other noncurrent assets                         | 945,591,324             | 971,757,052             |
| Total assets                                    | 2,624,666,285           | 2,484,398,748           |
| Link (Maria)                                    |                         |                         |
| Liabilities Current liabilities                 | 014 700 000             | 075 540 405             |
|   | 314,780,822             | 275,549,125             |
| Noncurrent liabilities                          | 787,021,909             | 773,429,383             |
| Total liabilities                               | 1,101,802,731           | 1,048,978,508           |
| Net assets                                      |                         |                         |
| Invested in capital assets, net of related debt | 738,586,642             | 677,203,700             |
| Restricted-nonexpendable                        | 25,977,276              | 25,407,409              |
| Restricted-expendable                           | 180,857,774             | 176,298,403             |
| Unrestricted                                    | 577,441,862             | 556,510,728             |
| Total net assets                                | \$ <u>1,522,863,554</u> | \$ <u>1,435,420,240</u> |

## The University's Assets

Current assets consist of cash and cash equivalents, operating investments (those investments that are expected to be liquidated during the course of normal operations), net accounts receivable (primarily amounts due from the federal and state governments and other agencies as reimbursements for sponsored programs), net student accounts receivable (including amounts due from third parties on behalf of the students), current portion of loans receivable, accrued interest receivable, inventories, and prepaid expenses. The University's current assets increased \$10.9 million from 2011 to 2012. Of this increase, cash and cash equivalents and operating investments increased by \$6.8 million. This increase was mainly due to holding additional funds out of long-term investments to pay expenditures accrued at year end. In addition, prepaid expenses increased \$2.0 million. Approximately half of this increase was due to additional issuance costs relating to the 2012A General Fee Bonds the University issued in March. The remaining increase was from additional scholarship waiver and expense deferrals. Current receivables increased by \$1.3 million, which was the result of increases in receivables on federally sponsored projects. The remaining increase in current assets is due to the University's inventories growing \$900,000.

The University's long-term investments decreased \$26.9 million. As stated above, some of this decrease is attributable to holding additional funds in current assets to pay operating costs subsequent to year end. However, the majority of the decrease is due to spending previously-invested bond funds for construction projects. The University saw increases in capital assets, net of depreciation, shown as "Investment in plant, net" on the Statement of Net Assets, of 12.5% from 2011 to 2012. Capital assets generally represent the historical cost of land improvements, buildings, construction in progress, infrastructure, equipment, library books and livestock, less any accumulated depreciation, with buildings comprising approximately 64.0% of the total capital asset value. The increase, offset by disposal activity,

depreciation and transfers, was the result of \$219.7 million, net, of new additions to property, plant and equipment. In addition to the following construction projects totaling \$61.1 million, which were completed and placed into service during 2012, the University experienced a growth of projects under construction of \$199.5 million.

| AUM Wellness Center MRI Research Center Building AUM Taylor Center Expansion Multi-Sport Indoor Practice Facility Federal Highway Admin Center for Technology Phase II Facilities Division Building 6 Anniston Kennels Facilities Division Building 7 Student Village Housing Office of Information Technology Building Alabama Farmer's Federation Admin Building | \$ \$ \$ \$ | 19.1 million<br>10.3 million<br>7.3 million<br>4.9 million<br>2.9 million<br>2.3 million<br>1.8 million<br>1.3 million<br>1.2 million<br>1.1 million |
|--|-------------|--|
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|  |             |  |

## The University's Liabilities

Current liabilities consist of accounts payable, the current portion of compensation-related liabilities, accrued interest payable, student and other deposits (including Perkins and Health Professions loan liability), deferred revenues, the current portion of noncurrent liabilities, and other accrued liabilities. Current liabilities increased by \$39.2 million from 2011 to 2012. The majority is due to an increase in accounts payable of \$24.6 million. A large number of payables accrued for at year end were expended on construction projects funded by bond proceeds. Deferred revenue increased \$12.3 million, which is comprised of deferred tuition revenue and contracts and grants funding received prior to expenditures. For Fall 2012, the Board approved an 8% tuition increase for main campus and AUM. Sixty percent of Fall tuition is reported as deferred revenue due to the fiscal year end of September 30.

## MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

Noncurrent liabilities include principal amounts due on University bonds payable, accrued compensated absences and other compensation-related liabilities that are payable beyond September 30, 2013. Noncurrent liabilities increased \$13.6 million from 2011 to 2012, primarily due to the issuance of the 2012A General Fee Bonds, which also included a refunding of previously issued bonds (see Note 8).

## The University's Net Assets

The three major net asset categories are discussed below:

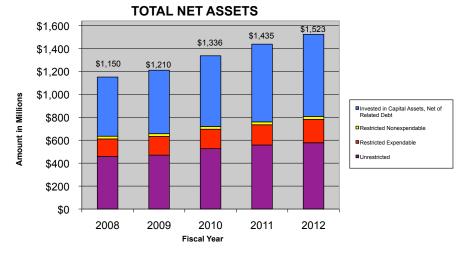
Net assets invested in capital, net of related debt, represent expended capital debt proceeds, the University's capital assets, net of accumulated depreciation, and outstanding principal balances of debt attributable to the acquisition, construction, or improvement of those assets. These net assets increased 9.1% from 2011 to 2012. This increase is due to capitalization of assets as previously described.

Restricted Net Assets are divided into two categories: Nonexpendable and Expendable.

Restricted-nonexpendable net assets are subject to external restrictions governing their use and consist of the University's permanent endowment funds. These net assets increased 2.2% from 2011 to 2012. This increase is the result of additional gifts to permanently endowed funds as well as investment earnings that were added back to current permanent endowments.

Restricted-expendable net assets are also subject to external restrictions governing their use. Such net assets include gifts, contracts, and grants restricted by federal, state, local governments, or private sources for purposes as determined by donors and/or external entities that have placed time or purpose restrictions on the use of the assets. Restricted funds functioning as endowments, restricted funds available for student loans and funds restricted for construction purposes are also included in this category. Restricted-expendable net assets increased \$4.6 million. The University showed a net increase in new funds for capital projects of \$4.6 million, while expending approximately \$7.5 million on construction projects from funds held in capital projects net assets at September 30, 2011. The remaining increase is due to additional amounts received and held at year end relating to scholarship and gift funds.

Unrestricted net assets are the third major class of net assets, and they are not subject to externally imposed stipulations; however, the majority of the University's unrestricted net assets have been internally designated for various mission-related purposes. These assets include funds for general operations of the University, auxiliary operations (including athletics, housing, and the bookstore), unrestricted quasiendowments, and capital projects. Unrestricted net assets increased \$20.9 million from 2011 to 2012. The increase in unrestricted net assets is mainly due to holding unrestricted funds for future mission-related priorities and deferred maintenance needs during this uncertain economic time.



Statement of Revenues, Expenses and Changes in Net Assets Changes in total net assets are the result of activity presented in the Statement of Revenues, Expenses and Changes in Net Assets. The purpose of this statement is to present the revenues earned by the University, both operating and nonoperating, and the expenses incurred by the University, operating and nonoperating, and any other revenues, expenses, gains, losses, and changes in net assets.

A condensed statement is provided below:

| · · · · · · · · · · · · · · · · · · ·                     |                                  |                                  |
|---|----------------------------------|----------------------------------|
|   | 2012                             | 2011                             |
| Operating revenues  | \$ 602,442,097                   | \$ 574,629,881                   |
| Operating expenses Operating loss                         | <u>856,818,917</u> (254,376,820) | <u>851,820,633</u> (277,190,752) |
| Net nonoperating revenues and other changes in net assets | 341,820,134                      | 376,740,747                      |
| Increase in net assets                                    | 87,443,314                       | 99,549,995                       |
| Net assets - beginning of year                            | 1,435,420,240                    | 1,335,870,245                    |
| Net assets - end of year                                  | \$ <u>1,522,863,554</u>          | \$ <u>1,435,420,240</u>          |

The 2012 Statement of Revenues, Expenses and Changes in Net Assets reflects an increase in net assets at the end of the year of \$87.4 million. Operating revenues increased 4.8% when comparing operating revenues from 2011 to 2012. The majority of this increase is attributable to the increase in student tuition and fee revenue, net of discounts. The \$28.4 million tuition and fee increase over fiscal year 2011 was the result of an 8% increase in tuition for both main campus and AUM, approved by the Board. The University also saw increases in sales and services of educational departments of \$4.9 million. This increase was due to revenue generated by the opening of the Magnetic Resonance Imaging (MRI) facility and increases in clinic and pharmacy sales. The University recognized a net decrease in federal appropriations, federal, state and nongovernmental contract and grant revenues of \$1.4 million, which was the result of a decrease in spending of federal funds appropriated and awarded for research. Auxiliary revenue decreased approximately \$4.6 million. The majority of this decrease was due to a reduction in earned radio and television income from the University's athletic programs.

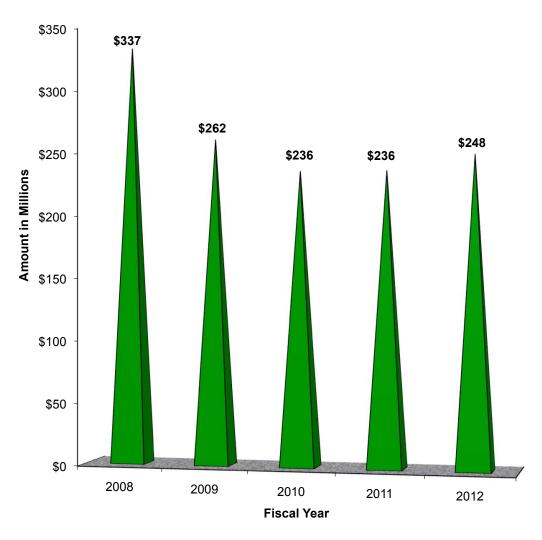
Operating expenses increased \$5.0 million from 2011 to 2012. Multiple factors contributed to this net increase. Compensation and benefit costs showed a minimal increase of \$2.7 million. Other supplies and services expenses decreased \$6.0 million. This decrease was attributable to a reduction in repairs and maintenance expenditures, while more spending occurred on capital projects. These reductions were offset

by the 13.5% increase in depreciation expense. This increase was a result of recording depreciation beginning in fiscal year 2012 on projects completed in 2011. The buildings completed include the Office of Information Technology building, the Multi-Sport Indoor Practice Facility, and the second phase of the Federal Highway Administration Center for Technology.

Net nonoperating revenues decreased \$3.1 million from 2011 to 2012. Although the University received additional appropriations from the State of Alabama of \$12.1 million, the \$24.4 million ARRA State Fiscal Stabilization funding the University received in fiscal year 2011 ended. Revenue recognized on Pell grants awarded to students in fiscal year 2012 decreased \$3.2 million. The University's net investment income increased from \$19.7 million in fiscal year 2011 to \$28.4 million in fiscal year 2012. Due to the low interest rate environment, the University recognized decreases in interest income and realized gains; however, in fiscal year 2012, the University recognized unrealized gains of \$7.8 million, whereas, in fiscal year 2011, the University recognized unrealized losses of \$6.7 million.

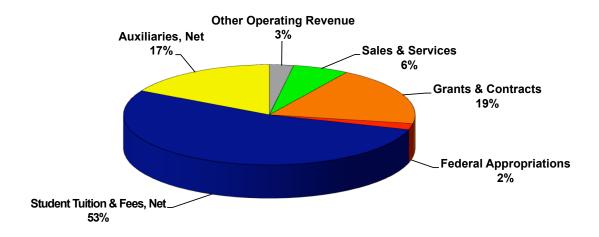
Other Changes in Net Assets decreased \$31.8 million in fiscal year 2012 from fiscal year 2011. This decrease is the direct result of completing construction projects such as the Federal Highway Administration Center for Technology and the airport expansion, for which the University received outside funding in fiscal year 2011.

## STATE APPROPRIATIONS



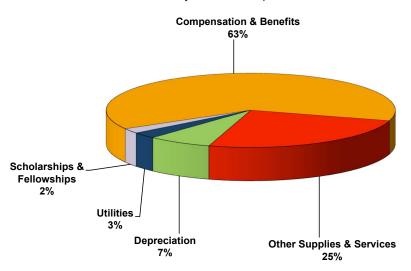
## **OPERATING REVENUES SUPPORTING CORE ACTIVITIES**

For the year ended September 30, 2012



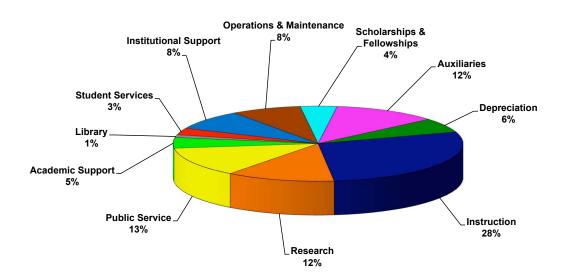
## **OPERATING EXPENSES BY NATURAL CLASSIFICATION**

For the year ended September 30, 2012



## **OPERATING EXPENSES BY FUNCTION**

For the year ended September 30, 2012



### Statement of Cash Flows

The Statement of Cash Flows presents information about changes in the University's cash position using the direct method of reporting sources and uses of cash. The direct method reports all major gross cash inflows and outflows, differentiating these activities into operating activities; noncapital financing, such as nonexchange grants and contributions;

capital and related financing, including bond proceeds from debt issued to purchase or construct buildings; and investing activities. Operating activity uses of cash significantly exceed operating activity sources of cash due to classification of state appropriations and gifts as noncapital financing activities.

The University's cash flows are summarized below:

|  |     | 2012          |     | 2011          |
|--|-----|---------------|-----|---------------|
| Cash provided by (used in):                  |     |               |     |               |
| Net operating activities                     | \$  | (165,997,216) | \$  | (216,643,418) |
| Net noncapital financing activities          |     | 310,756,753   |     | 317,653,417   |
| Net capital and related financing activities |     | (193,743,815) |     | 92,755,052    |
| Net investing activities                     | -   | 63,708,912    | _   | (180,809,559) |
| Net increase in cash                         |     | 14,724,634    |     | 12,955,492    |
| Cash and cash equivalents beginning of year  | _   | 82,631,687    | _   | 69,676,195    |
| Cash and cash equivalents end of year        | \$_ | 97,356,321    | \$_ | 82,631,687    |

Net cash used for operating activities decreased from 2011 to 2012 by 23.4%. This decrease was primarily due to a reduction in payments to suppliers during the fiscal year, offset by additional funds received from tuition and fees as a result of a Board-approved tuition rate increase.

Net cash provided by noncapital financing activities decreased \$6.9 million. The end of the ARRA State Fiscal Stabilization Funds program in fiscal year 2012 resulted in a decrease of \$24.1 million from this source of funding. That decrease was partially offset by a \$12.1 million increase in State appropriations and a net excess of direct loan activity totaling \$2.8 million, as compared to a net deficit in direct loan activity of \$2.4 million in 2011.

Net cash used in/provided by capital and related financing activities decreased \$286.5 million from 2011 to 2012. Although the University received proceeds of \$132.7 million from issuing bonds in fiscal year 2012, \$100.9 million was used to advance refund previously issued debt (see Note 8). In fiscal year 2011, the University issued bonds and the entire proceeds of \$231.8 million were provided for capital activities. Contributing to the overall decrease were reductions in funding from capital appropriations and capital gifts and grants totaling \$34.9 million, an increase in debt service payments of \$6.9 million related to the 2011A debt issuance, and an increase in purchases of capital assets of \$44.8 million, including the MRI facility, AUM's Wellness Center and Taylor Center Expansion.

Net cash provided by investing activities totaled \$63.7 million, which represents an increase of \$244.5 million over 2011. The largest part of the increase is explained by a reduction in purchases of investments of \$196.6 million over 2011. In 2011, proceeds from the 2011A General Fee Bond issuance were invested until spending occurred. An increase of proceeds from sales and maturities of investments and reinvestments of \$49.2 million was the result of maturity and spending during 2012 of the bond funds invested in fiscal year 2011. Investment income received showed a modest decrease of \$1.3 million.

### Economic factors that will affect the future

While the University is impacted by the general economic conditions, management believes the University will continue its high level of excellence in service to students, sponsors, the State of Alabama, and other constituents. The University's strong financial position and internal financial planning process provides the University some protection against the funding reductions and adverse economic conditions. Nonetheless, a continuation of the economic downturn and future reductions in state support must be anticipated and managed carefully to maintain excellence. Neither external nor internal efforts to mitigate the impact, however, are intended to eliminate the effects of future proration or decreases in state funding. As a labor-intensive organization, the University faces competitive pressures related to attracting and retaining faculty and staff. The rising cost of health care remains a concern, particularly in light of the post-retirement health care benefits offered to retirees.

The University continues to address aging facilities with significant new construction, as well as modernization and renovation of existing facilities. Although funding of these projects through gifts, federal and state funds, and deferred maintenance budget allocations continues, the costs of operating the new and renovated facilities will continue to place additional resource demands on the operating budget of the institution.

The University continues to take steps to enhance student recruitment, both in marketing efforts and in providing additional scholarship funding. Applications, acceptances and retention are monitored closely to assess the potential impact of general economic conditions on future enrollment. We are cautiously optimistic that demand will remain strong.

The University will continue to employ its long-term investment strategy to maximize total returns at an appropriate level of risk, while utilizing a spending rate policy to insulate the University's operations from temporary market volatility. Preservation of capital is regarded as the highest priority in the investing of the cash pool. Diversification through asset allocation is utilized as a fundamental risk strategy for endowed funds.

## Cautionary note regarding forward-looking statements

Certain information provided by the University, including written, as outlined above, or oral statements made by its representatives, may contain forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical fact, which address activities, events or developments that the University expects or anticipates will or may occur in the future, contain forward-looking information.

In reviewing such information, it should be kept in mind that actual results may differ materially from those projected or suggested in such forward-looking information. This forward-looking information is based upon various factors and was derived using various assumptions.



| UNDERGRADUATE | THITION |         | ACADEMIC V |      |
|---------------|---------|---------|------------|------|
| UNDEDGDADUALE | TUITION | FUR THE | ACADEIVIIC | ICAN |

|  | 2008-09           | 2009-10           | 2010-11           | 2011-12           | 2012-13           |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|
| Auburn Main Campus/<br>Auburn University at Montgomery |                   |                   |                   |                   |                   |
| Full Time Students:<br>In-State                        | \$6,500/\$5,580   | \$6,972/\$5,970   | \$7,900/\$6,730   | \$8,698/\$6,930   | \$9,446/\$7,500   |
| Out-of-State   | \$18,260/\$16,200 | \$19,452/\$17,250 | \$21,916/\$19,090 | \$23,290/\$20,790 | \$25,190/\$22,500 |

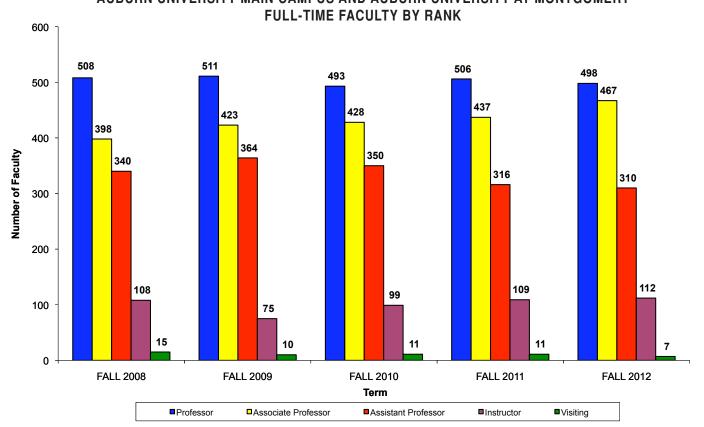
## **FALL STUDENT ENROLLMENT**

|   | 2008   | 2009   | 2010   | 2011   | 2012   |
|---|--------|--------|--------|--------|--------|
| Auburn Main Campus and<br>Auburn University at Montgomery |        |        |        |        |        |
| Undergraduate and Professional                            | 25,471 | 25,599 | 26,025 | 25,868 | 25,442 |
| Graduate  | 4,346  | 4,558  | 4,864  | 4,906  | 4,681  |

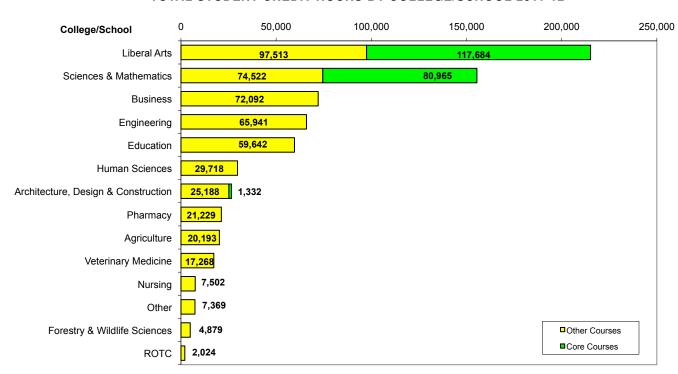
## **DEGREES AWARDED FOR THE ACADEMIC YEAR**

|  | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 |
|--|---------|---------|---------|---------|---------|
| Auburn Main Campus and Auburn University at Montgomery |         |         |         |         |         |
| Bachelor   | 4,441   | 4,593   | 4,700   | 4,800   | 4,925   |
| Advanced   | 1,520   | 1,561   | 1,670   | 1,809   | 1,827   |

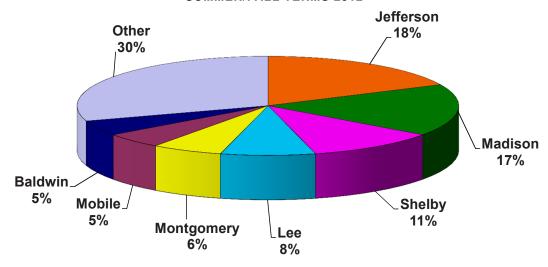
## AUBURN UNIVERSITY MAIN CAMPUS AND AUBURN UNIVERSITY AT MONTGOMERY **FULL-TIME FACULTY BY RANK**



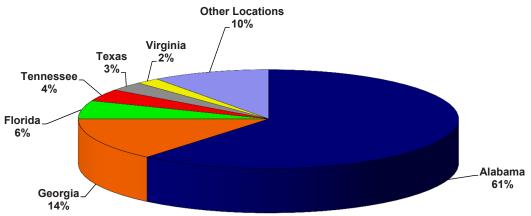
## AUBURN UNIVERSITY MAIN CAMPUS TOTAL STUDENT CREDIT HOURS BY COLLEGE/SCHOOL 2011-12



## AUBURN UNIVERSITY MAIN CAMPUS FRESHMEN ENROLLMENT BY ALABAMA COUNTIES SUMMER/FALL TERMS 2012



## SOURCES OF ENTERING FRESHMEN BY STATE MAIN CAMPUS SUMMER/FALL TERMS 2012





## AUBURN UNIVERSITY STATEMENTS OF NET ASSETS SEPTEMBER 30, 2012 AND 2011

|   | 2012          | 2011                   |
|---|---------------|------------------------|
| ASSETS  |               |                        |
| Current assets                                  |               |                        |
| Cash and cash equivalents \$                    | 97,356,321    | \$ 82,631,687          |
| Operating investments                           | 48,141,852    | 56,063,476             |
| Accounts receivable, net                        | 51,311,777    | 50,333,462             |
| Student accounts receivable, net                | 36,106,557    | 35,212,931             |
| Loans receivable, net                           | 2,378,014     | 2,436,436              |
| Accrued interest receivable                     | 1,932,483     | 2,495,526              |
| Inventories                                     | 4,691,546     | 3,781,634              |
| Prepaid expenses                                | 40,068,511    | 38,109,102             |
| Total current assets                            | 281,987,061   | 271,064,254            |
| Noncurrent assets                               |               |                        |
| Investments                                     | 927,288,928   | 954,153,351            |
| Loans receivable, net                           | 18,302,396    | 17,603,701             |
| Investment in plant, net                        | 1,397,087,900 | 1,241,577,442          |
| Total noncurrent assets                         | 2,342,679,224 | 2,213,334,494          |
| Total assets                                    | 2,624,666,285 | 2,484,398,748          |
| LIABILITIES                                     |               |                        |
| Current liabilities                             |               |                        |
| Accounts payable                                | 64,224,308    | 39,603,875             |
| Accrued salaries and wages                      | 2,401,088     | 1,711,941              |
| Accrued compensated absences                    | 17,070,517    | 17,714,570             |
| Accrued interest payable                        | 12,601,718    | 12,998,481             |
| Other accrued liabilities                       | 4,245,267     | 4,548,958              |
| Student deposits                                | 2,238,003     | 2,225,065              |
| Deposits held in custody                        | 21,182,492    | 17,206,619             |
| Deferred revenues                               | 169,772,354   | 157,471,859            |
| Noncurrent liabilities-current portion          | 21,045,075    | 22,067,757             |
| Total current liabilities                       | 314,780,822   | 275,549,125            |
| Noncurrent liabilities                          |               |                        |
| Bonds and notes payable                         | 750,425,261   | 740,408,161            |
| Lease obligations                               | 441,003       | 678,965                |
| Other noncurrent liabilities                    | 36,155,645    | 32,342,257             |
| Total noncurrent liabilities                    | 787,021,909   | 773,429,383            |
| Total liabilities                               | 1,101,802,731 | 1,048,978,508          |
| NET ASSETS                                      |               |                        |
| Invested in capital assets, net of related debt | 738,586,642   | 677,203,700            |
| Restricted                                      | . 50,000,042  | 011,200,100            |
| Nonexpendable                                   | 25,977,276    | 25,407,409             |
| Expendable:                                     | _5,0,0        | 20, 101, 100           |
| Scholarships, research, instruction, other      | 161,495,334   | 151,231,848            |
| Loans   | 5,160,622     | 5,083,520              |
| Capital projects                                | 14,201,818    | 19,983,035             |
| Unrestricted                                    | 577,441,862   | 556,510,728            |
| Total net assets \$                             | 1,522,863,554 | \$ 1,435,420,240       |
| φ <sub>_</sub>                                  | 1,022,000,004 | Ψ <u>ι,που,πευ,ε4υ</u> |

## AUBURN UNIVERSITY STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED SEPTEMBER 30, 2012 AND 2011

|   | 2012          | 2011             |
|---|---------------|------------------|
| OPERATING REVENUES  |               |                  |
| Tuition & fees, net of scholarship allowances of \$106,702,821  |               |                  |
| and \$98,233,496, respectively                                  | 323,136,139   | \$ 294,726,600   |
| Federal appropriations  | 11,840,435    | 14,324,010       |
| Federal grants & contracts, net                                 | 82,499,718    | 82,288,355       |
| State & local grants & contracts, net                           | 19,069,123    | 18,675,902       |
| Nongovernmental grants & contracts, net                         | 11,317,521    | 10,854,763       |
| Sales & services of educational departments                     | 37,061,728    | 32,165,275       |
| Auxiliary revenue, net of scholarship allowances of \$6,207,278 |               |                  |
| and \$6,024,982, respectively                                   | 101,537,350   | 106,170,330      |
| Other operating revenues  | 15,980,083    | 15,424,646       |
| Total operating revenues  | 602,442,097   | 574,629,881      |
| OPERATING EXPENSES  |               |                  |
| Compensation & benefits   | 539,232,639   | 536,562,158      |
| Scholarships & fellowships                                      | 18,354,074    | 17,327,167       |
| Utilities   | 23,425,151    | 23,353,732       |
| Other supplies & services                                       | 214,703,052   | 220,750,931      |
| Depreciation  | 61,104,001    | 53,826,645       |
| Total operating expenses  | 856,818,917   | 851,820,633      |
| Total operating expenses  | 050,010,917   | 651,620,033_     |
| Operating loss  | (254,376,820) | (277,190,752)    |
| NONOPERATING REVENUES (EXPENSES)                                |               |                  |
| State appropriations  | 247,816,148   | 235,724,142      |
| ARRA state fiscal stabilization funds                           | -             | 24,429,089       |
| Gifts   | 36,603,692    | 32,334,055       |
| Grants  | 21,620,329    | 24,829,086       |
| Net investment income   | 28,359,822    | 19,687,771       |
| Interest expense on capital debt                                | (10,344,360)  | (9,803,075)      |
| Nonoperating revenues, net                                      | 324,055,631   | 327,201,068      |
| Income before other changes in net assets                       | 69,678,811    | 50,010,316       |
| OTHER CHANGES IN NET ASSETS                                     |               |                  |
| Capital appropriations  | 1,801,433     | 18,663,689       |
| Capital gifts & grants  | 15,393,203    | 29,520,158       |
| Additions to permanent endowments                               | 569,867       | 1,355,832        |
| Net increase in net assets                                      | 87,443,314    | 99,549,995       |
| Net assets - beginning of year                                  | 1,435,420,240 | 1,335,870,245    |
| Net assets - end of year \$                                     | 1,522,863,554 | \$1,435,420,240_ |

## AUBURN UNIVERSITY STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2012 AND 2011

| ASH FLOWS FROM OPERATING ACTIVITIES   |    | 2012   |    | 2011   |
|---|----|--|----|--|
|   | \$ | 224 044 622  | ¢  | 206 000 00   |
| Tuition & fees  | Ф  | 334,911,633  | \$ | 306,929,08   |
| Federal appropriations Grants & contracts   |    | 11,622,794<br>111,100,719  |    | 13,760,24  |
| Sales & services of educational departments   |    | 30,502,811   |    | 109,972,80<br>31,045,06  |
| Auxiliary enterprises   |    | 108,091,559  |    | 107,582,91   |
| Other operating revenues  |    | 15,878,174   |    | 13,587,24  |
| Payments to suppliers   |    | (196,028,989)  |    | (217,648,56  |
| Payments for utilities  |    | (23,425,151)   |    | (23,353,73   |
| Payments for employee compensation & benefits   |    | (537,396,915)  |    | (536,234,18  |
| Payments for scholarships & fellowships   |    | (20,734,008)   |    | (22,072,01   |
| Student loans issued  |    | , ,  |    | (2,720,61  |
| Student loans issued Student loans collected  |    | (2,853,108)  |    | ,  |
|   |    | 2,333,265  | _  | 2,508,32   |
| Net cash used in operating activities   |    | (165,997,216)  |    | (216,643,41  |
| ASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES  |    |  |    |  |
| State appropriations  |    | 247,816,148  |    | 235,724,14   |
| ARRA state fiscal stabilization funds   |    | 1,145,665  |    | 25,230,32  |
| Gifts and grants for other than capital purposes  |    | 58,958,075   |    | 59,068,30  |
| Direct and private loans receipts   |    | 171,213,542  |    | 161,829,74   |
| Direct and private loans disbursements  |    | (168,376,677)  | _  | (164,199,09  |
| Net cash provided by noncapital financing activities  |    | 310,756,753  |    | 317,653,41   |
| ASH FLOWS FROM CAPITAL AND RELATED INANCING ACTIVITIES Proceeds from capital debt, net of issuance cost   |    | -  |    | 231,837,81   |
| Proceeds from advanced refunding and capital debt, net of issuance cost   |    | 132,658,243  |    |  |
| · · · · · · · · · · · · · · · · · · ·   |    |  |    | 18,663,68  |
| Capital appropriations  |    | 1,801,433  |    |  |
| Capital appropriations Capital grants & gifts received  |    | 12,599,786   |    | 30,602,86  |
| Capital appropriations Capital grants & gifts received Purchases of capital assets  |    | 12,599,786<br>(208,175,723)  |    | 30,602,86<br>(163,423,35   |
| Capital appropriations Capital grants & gifts received Purchases of capital assets Proceeds received from sale of capital assets  |    | 12,599,786<br>(208,175,723)<br>140,858   |    | 30,602,86<br>(163,423,35<br>104,84   |
| Capital appropriations Capital grants & gifts received Purchases of capital assets Proceeds received from sale of capital assets Principal paid on debt & capital leases  |    | 12,599,786<br>(208,175,723)<br>140,858<br>(20,871,247)   |    | 30,602,86<br>(163,423,35<br>104,84<br>(19,133,8  |
| Capital appropriations Capital grants & gifts received Purchases of capital assets Proceeds received from sale of capital assets Principal paid on debt & capital leases Interest paid on debt & capital leases   |    | 12,599,786<br>(208,175,723)<br>140,858<br>(20,871,247)<br>(11,037,165)   |    | 30,602,86<br>(163,423,35<br>104,84<br>(19,133,81   |
| Capital appropriations Capital grants & gifts received Purchases of capital assets Proceeds received from sale of capital assets Principal paid on debt & capital leases Interest paid on debt & capital leases Payment to escrow on advanced refunding of debt   |    | 12,599,786<br>(208,175,723)<br>140,858<br>(20,871,247)<br>(11,037,165)<br>(100,860,000)  |    | 30,602,86<br>(163,423,35<br>104,84<br>(19,133,8<br>(5,896,95   |
| Capital appropriations Capital grants & gifts received Purchases of capital assets Proceeds received from sale of capital assets Principal paid on debt & capital leases Interest paid on debt & capital leases   |    | 12,599,786<br>(208,175,723)<br>140,858<br>(20,871,247)<br>(11,037,165)   | _  | 30,602,86<br>(163,423,35<br>104,84<br>(19,133,81<br>(5,896,99  |
| Capital appropriations Capital grants & gifts received Purchases of capital assets Proceeds received from sale of capital assets Principal paid on debt & capital leases Interest paid on debt & capital leases Payment to escrow on advanced refunding of debt   |    | 12,599,786<br>(208,175,723)<br>140,858<br>(20,871,247)<br>(11,037,165)<br>(100,860,000)  | _  | 30,602,86<br>(163,423,35<br>104,84<br>(19,133,81<br>(5,896,99  |
| Capital appropriations Capital grants & gifts received Purchases of capital assets Proceeds received from sale of capital assets Principal paid on debt & capital leases Interest paid on debt & capital leases Payment to escrow on advanced refunding of debt Net cash (used in) provided by capital and related financing activities   |    | 12,599,786<br>(208,175,723)<br>140,858<br>(20,871,247)<br>(11,037,165)<br>(100,860,000)  | _  | 30,602,86<br>(163,423,35<br>104,84<br>(19,133,81<br>(5,896,95  |
| Capital appropriations Capital grants & gifts received Purchases of capital assets Proceeds received from sale of capital assets Principal paid on debt & capital leases Interest paid on debt & capital leases Payment to escrow on advanced refunding of debt Net cash (used in) provided by capital and related financing activities  ASH FLOWS FROM INVESTING ACTIVITIES  |    | 12,599,786<br>(208,175,723)<br>140,858<br>(20,871,247)<br>(11,037,165)<br>(100,860,000)  | _  | 30,602,86<br>(163,423,35<br>104,84<br>(19,133,8<br>(5,896,95<br>92,755,05  |
| Capital appropriations Capital grants & gifts received Purchases of capital assets Proceeds received from sale of capital assets Principal paid on debt & capital leases Interest paid on debt & capital leases Payment to escrow on advanced refunding of debt Net cash (used in) provided by capital and related financing activities  *ASH FLOWS FROM INVESTING ACTIVITIES Proceeds from sales and maturities of investments   |    | 12,599,786<br>(208,175,723)<br>140,858<br>(20,871,247)<br>(11,037,165)<br>(100,860,000)<br>(193,743,815)   |    | 30,602,86<br>(163,423,35<br>104,84<br>(19,133,81<br>(5,896,99<br>92,755,05   |
| Capital appropriations Capital grants & gifts received Purchases of capital assets Proceeds received from sale of capital assets Principal paid on debt & capital leases Interest paid on debt & capital leases Payment to escrow on advanced refunding of debt Net cash (used in) provided by capital and related financing activities  *ASH FLOWS FROM INVESTING ACTIVITIES Proceeds from sales and maturities of investments and reinvestments   |    | 12,599,786<br>(208,175,723)<br>140,858<br>(20,871,247)<br>(11,037,165)<br>(100,860,000)<br>(193,743,815)   |    | 30,602,86<br>(163,423,35<br>104,84<br>(19,133,81<br>(5,896,99  |
| Capital appropriations Capital grants & gifts received Purchases of capital assets Proceeds received from sale of capital assets Principal paid on debt & capital leases Interest paid on debt & capital leases Payment to escrow on advanced refunding of debt Net cash (used in) provided by capital and related financing activities  **ASH FLOWS FROM INVESTING ACTIVITIES** Proceeds from sales and maturities of investments and reinvestments Investment income  |    | 12,599,786<br>(208,175,723)<br>140,858<br>(20,871,247)<br>(11,037,165)<br>(100,860,000)<br>(193,743,815)<br>1,003,830,593<br>18,191,995                                |    | 30,602,86<br>(163,423,35<br>104,84<br>(19,133,81<br>(5,896,99<br>92,755,05<br>954,611,54<br>19,459,10                              |
| Capital appropriations Capital grants & gifts received Purchases of capital assets Proceeds received from sale of capital assets Principal paid on debt & capital leases Interest paid on debt & capital leases Payment to escrow on advanced refunding of debt Net cash (used in) provided by capital and related financing activities  ASH FLOWS FROM INVESTING ACTIVITIES Proceeds from sales and maturities of investments and reinvestments Investment income Purchases of investments   |    | 12,599,786<br>(208,175,723)<br>140,858<br>(20,871,247)<br>(11,037,165)<br>(100,860,000)<br>(193,743,815)<br>1,003,830,593<br>18,191,995<br>(958,313,676)               |    | 30,602,8<br>(163,423,3:<br>104,8<br>(19,133,8<br>(5,896,9:<br>92,755,0:<br>954,611,5:<br>19,459,1:<br>(1,154,880,2:<br>(180,809,5: |
| Capital appropriations Capital grants & gifts received Purchases of capital assets Proceeds received from sale of capital assets Principal paid on debt & capital leases Interest paid on debt & capital leases Payment to escrow on advanced refunding of debt Net cash (used in) provided by capital and related financing activities  ASH FLOWS FROM INVESTING ACTIVITIES Proceeds from sales and maturities of investments and reinvestments Investment income Purchases of investments Net cash provided by (used in) investing activities |    | 12,599,786<br>(208,175,723)<br>140,858<br>(20,871,247)<br>(11,037,165)<br>(100,860,000)<br>(193,743,815)<br>1,003,830,593<br>18,191,995<br>(958,313,676)<br>63,708,912 |    | 30,602,86<br>(163,423,35<br>104,84<br>(19,133,8<br>(5,896,95<br>92,755,05<br>954,611,54<br>19,459,10<br>(1,154,880,2               |

## AUBURN UNIVERSITY STATEMENTS OF CASH FLOWS (CONTINUED) FOR THE YEARS ENDED SEPTEMBER 30, 2012 AND 2011

|  |    | 2012          |    | 2011          |
|--|----|---------------|----|---------------|
| RECONCILIATION OF OPERATING LOSS TO NET              |    |               |    |               |
| CASH USED IN OPERATING ACTIVITIES:                   |    |               |    |               |
| One wasting large                                    | ф  | (054 070 000) | Φ  | (077 100 750) |
| Operating loss                                       | \$ | (254,376,820) | \$ | (277,190,752) |
| Adjustments to reconcile operating loss to net cash  |    |               |    |               |
| used in operating activities:                        |    | E0 000 4E0    |    | E4 000 440    |
| Depreciation and amortization                        |    | 58,933,459    |    | 54,208,416    |
| Write-off of loans receivable                        |    | (120,430)     |    | 419,518       |
| Loss on sale of capital assets                       |    | 2,948,970     |    | 1,271,353     |
| Changes in assets and liabilities:                   |    | (4.050.450)   |    | (4 700 400)   |
| Accounts receivable                                  |    | (1,856,452)   |    | (4,703,493)   |
| Student accounts receivable                          |    | (893,627)     |    | (3,438,188)   |
| Inventories  |    | (909,912)     |    | 224,535       |
| Deferred revenue                                     |    | 12,300,495    |    | 14,417,502    |
| Accounts payable                                     |    | 15,453,574    |    | (2,171,768)   |
| Prepaid expenses                                     |    | (1,959,409)   |    | (6,070,718)   |
| Accrued salaries, wages and compensated absences     |    | 45,094        |    | (3,481,229)   |
| Student deposits and deposits held in custody        |    | 1,151,946     |    | 2,505,072     |
| Loans to students                                    |    | (519,843)     |    | (212,292)     |
| Other accrued liabilities                            |    | (303,691)     |    | 1,438,992     |
| Other noncurrent liabilities                         |    | 4,109,430     |    | 6,139,634     |
| Net cash used in operating activities                | \$ | (165,997,216) | \$ | (216,643,418) |
| SUPPLEMENTAL NONCASH ACTIVITIES INFORMATION          |    |               |    |               |
| Capital assets acquired with a liability at year-end | \$ | 19,492,748    | \$ | 10,325,889    |
| Gifts of capital assets                              |    | 2,361,703     |    | 1,097,060     |
| Capitalized interest                                 |    | 25,154,169    |    | 20,196,845    |
|  |    |               |    |               |

## AUBURN UNIVERSITY COMPONENT UNITS STATEMENTS OF FINANCIAL POSITION SEPTEMBER 30, 2012 AND 2011

|  |     | Auburn Unive | rsity | Foundation 2011 |    | Auburn Alun<br>2012 | nni A | ssociation<br>2011 |
|--|-----|--------------|-------|-----------------|----|---------------------|-------|--------------------|
| ASSETS   |     |              |       |                 |    |                     |       |                    |
| Cash and cash equivalents                                  | \$  | 2,146,059    | \$    | 1,225,367       | \$ | 58,447              | \$    | 24,961             |
| Investments  |     | 323,877,142  |       | 289,239,557     |    | 4,008,504           |       | 4,467,186          |
| Investment in Auburn University Foundation Securities Pool |     | -            |       | -               |    | 7,521,948           |       | 7,048,602          |
| Accrued interest receivable                                |     | 146,490      |       | 227,849         |    | 8,044               |       | 14,442             |
| Contributions receivable, net                              |     | 25,850,614   |       | 22,844,436      |    | 522,955             |       | 697,664            |
| Other assets   |     | 51,116       |       | 241,467         |    | 1,211               |       | 268                |
| Investment in real estate                                  |     | 2,426,897    |       | 2,587,883       |    | 674,799             |       | 674,799            |
| Cash surrender value of life insurance                     |     | 4,398,340    |       | 3,982,012       |    | -                   |       | -                  |
| Beneficial interest in outside trusts                      |     | 4,520,683    |       | 4,392,086       |    | -                   |       | -                  |
| Property and equipment, net                                |     | 373,151      |       | 264,492         |    | 1,899,551           |       | 1,973,401          |
| Prepaid rent   |     | -            |       | -               |    | 27                  |       | 28                 |
| Due from Auburn University                                 |     | 141,300      |       | 150,000         |    | -                   |       | 6,669              |
| Due from Auburn University Foundation                      | _   |              | _     |                 | _  |                     | _     | 3,499              |
| Total assets   | \$_ | 363,931,792  | \$_   | 325,155,149     | \$ | 14,695,486          | \$_   | 14,911,519         |
| LIABILITIES  |     |              |       |                 |    |                     |       |                    |
| Accounts payable and accrued liabilities                   | \$  | 132,511      | \$    | 519,053         | \$ | 85,025              | \$    | 96,120             |
| Annuities payable  | Ψ   | 6,459,762    | Ψ     | 6,610,399       | Ψ  | -                   | Ψ     | -                  |
| Due to Auburn University                                   |     | 10,215       |       | 45,867          |    | 7,981               |       | 257,473            |
| Due to Auburn University Foundation                        |     |              |       | -               |    | 16,800              |       | 219,697            |
| Due to Auburn Alumni Association                           |     | 7,523,855    |       | 7,052,102       |    | -                   |       | ,                  |
| Due to Tigers Unlimited Foundation                         |     | 7,081,653    |       | 6,541,338       |    | _                   |       | _                  |
| Deferred revenue   |     | 104,450      |       | 67,000          |    | 8,150,857           |       | 8,180,129          |
| Total liabilities  | _   | 21,312,446   | -     | 20,835,759      |    | 8,260,663           | _     | 8,753,419          |
| NET ASSETS   |     |              |       |                 |    |                     |       |                    |
| Unrestricted   |     | 17,619,650   |       | 8,484,815       |    | 6,434,823           |       | 6,158,100          |
| Temporarily restricted                                     |     | 67,403,823   |       | 53,129,553      |    | -                   |       | -                  |
| Permanently restricted                                     | _   | 257,595,873  | _     | 242,705,022     |    |                     | _     | -                  |
| Total net assets   | _   | 342,619,346  | _     | 304,319,390     | _  | 6,434,823           | _     | 6,158,100          |
| Total liabilities and net assets                           | \$_ | 363,931,792  | \$    | 325,155,149     | \$ | 14,695,486          | \$    | 14,911,519         |

## AUBURN UNIVERSITY COMPONENT UNITS STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED SEPTEMBER 30, 2012 AND 2011

|  | Auburn Unive                             | rsity Foundation                         | Auburn Alum       | ni Association |  |
|--|--|--|-------------------|----------------|--|
|  | 2012                                     | 2011                                     | 2012              | 2011           |  |
| REVENUES AND OTHER SUPPORT   |  |  |                   |                |  |
| Public support - contributions   | \$ 37,611,370                            | \$ 34,602,140                            | \$ 1,558,661      | \$ 1,497,565   |  |
| Investment income  | 1,551,994                                | 2,357,626                                | 337,637           | 345,218        |  |
| Other revenues   | 2,347,268                                | 2,168,273                                | 747,229           | 872,485        |  |
| Total operating revenues   | 41,510,632                               | 39,128,039                               | 2,643,527         | 2,715,268      |  |
| EXPENSES AND LOSSES  |  |  |                   |                |  |
| Program services   |  |  |                   |                |  |
| Contributions to and support   |  |  |                   |                |  |
| for Auburn University  | 26,841,051                               | 27,649,313                               | -                 | -              |  |
| Other program services   | 2,867,100                                | 2,673,661                                | 738,325           | 795,695        |  |
| Total program services   | 29,708,151                               | 30,322,974                               | 738,325           | 795,695        |  |
| Support services   |  |  |                   |                |  |
| General and administrative   | 1,398,912                                | 1,662,567                                | 1,850,920         | 1,715,286      |  |
| Fund raising   | 2,717,525                                | 2,660,131                                | 241,401           | 170,326        |  |
| Total support services   | 4,116,437                                | 4,322,698                                | 2,092,321         | 1,885,612      |  |
| Total expenses   | 33,824,588                               | 34,645,672                               | 2,830,646         | 2,681,307      |  |
| Unrealized (gains) losses on investments   | (24,994,725)                             | 6,370,434                                | (463,842)         | 235,802        |  |
| Realized gains on investments  | (4,060,794)                              | (7,763,538)                              | (400,042)         | 200,002        |  |
| Change in valuation of   | (4,000,734)                              | (1,100,000)                              |                   |                |  |
| split-interest agreements  | (1,593,483)                              | (973,365)                                | _                 | _              |  |
| Impairment in real estate  | 35,090                                   | 276,625                                  | _                 | _              |  |
| Total expenses, (gains) and losses   | 3,210,676                                | 32,555,828                               | 2,366,804         | 2,917,109      |  |
|  |  |  |                   |                |  |
| *Change in net assets  | 38,299,956                               | 6,572,211                                | 276,723           | (201,841)      |  |
| Net assets - beginning of year   | 304,319,390                              | 297,747,179                              | 6,158,100         | 6,359,941      |  |
| Net assets - end of year   | \$ <u>342,619,346</u>                    | \$_304,319,390                           | \$6,434,823_      | \$6,158,100_   |  |
| *Change in net assets Unrestricted Temporarily restricted Permanently restricted | \$ 9,134,835<br>14,274,270<br>14,890,851 | \$ (2,176,440)<br>4,349,722<br>4,398,929 | \$ 276,723        | \$ (201,841)   |  |
| Total change in net assets   | \$38,299,956_                            | \$ <u>6,572,211</u>                      | \$ <u>276,723</u> | \$(201,841)    |  |

## AUBURN UNIVERSITY COMPONENT UNITS-STATEMENTS OF FINANCIAL POSITION JUNE 30, 2012 AND 2011

|  | Tigers Unlimited Foundation |                      |  |
|--|-----------------------------|----------------------|--|
|  | 2012                        | 2011                 |  |
| ASSETS   |                             |                      |  |
| Cash and cash equivalents                                  | \$ 660,212                  | \$ 763,219           |  |
| Investments  | 42,094,386                  | 39,521,045           |  |
| Investment in Auburn University Foundation Securities Pool | 6,770,285                   | 7,111,461            |  |
| Accrued interest receivable                                | 78,354                      | 130,672              |  |
| Contributions receivable, net                              | 7,745,463                   | 7,599,305            |  |
| Other receivables  | 669,251                     | 609,935              |  |
| Other assets   | 199,509                     | 199,114              |  |
| Property and equipment, net                                | 9,127                       | 12,594_              |  |
| Total assets   | \$58,226,587                | \$ <u>55,947,345</u> |  |
| LIABILITIES  |                             |                      |  |
| Accounts payable and accrued liabilities                   | \$ 323,458                  | \$ 957,251           |  |
| Deferred revenue   | 1,295,858                   | 1,306,469            |  |
| Due to Auburn University                                   | 2,565,950                   | 2,772,900            |  |
| Total liabilities  | 4,185,266                   | 5,036,620            |  |
| NET ASSETS   |                             |                      |  |
| Unrestricted   | 34,215,016                  | 32,265,819           |  |
| Temporarily restricted                                     | 12,875,448                  | 11,713,785           |  |
| Permanently restricted                                     | 6,950,857_                  | 6,931,121_           |  |
| Total net assets   | 54,041,321_                 | 50,910,725_          |  |
| Total liabilities and net assets                           | \$58,226,587_               | \$ <u>55,947,345</u> |  |

## AUBURN UNIVERSITY COMPONENT UNITS STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2012 AND 2011

|  | Tigers Unlimite<br>2012                             | ed Foundation<br>2011                               |
|--|---|---|
| REVENUES AND OTHER SUPPORT  Public support - contributions Investment income Other revenues  Total operating revenues                                    | \$ 29,144,504<br>626,700<br>4,910,105<br>34,681,309 | \$ 29,470,802<br>855,538<br>5,009,586<br>35,335,926 |
| EXPENSES AND LOSSES Program services Contributions to and support for Auburn University Other program services Total program services                    | 13,157,617<br>                                      | 10,784,213<br>9,562,912<br>20,347,125               |
| Support services General and administrative Fund raising Total support services Total expenses   | 1,011,146<br>6,191,663<br>7,202,809<br>30,868,928   | 1,206,662<br>6,409,893<br>7,616,555<br>27,963,680   |
| Unrealized losses (gains) on investments Realized losses on investments Loss on write-off of contributions receivable Total expenses, (gains) and losses | 213,590<br>1,151<br><u>467,044</u><br>31,550,713    | (547,044)<br>2,435<br>2,660,644<br>30,079,715       |
| *Change in net assets  | 3,130,596   | 5,256,211   |
| Net assets - beginning of year  Net assets - end of year   | <u>50,910,725</u><br>\$ <u>54,041,321</u>           | <u>45,654,514</u><br>\$ <u>50,910,725</u>           |
| *Change in net assets Unrestricted Temporarily restricted Permanently restricted Total change in net assets  | \$ 1,949,197<br>1,161,663<br>19,736<br>\$ 3,130,596 | \$ 4,290,162<br>926,202<br>39,847<br>\$ 5,256,211   |

## AUBURN UNIVERSITY COMPONENT UNITS-STATEMENTS OF FINANCIAL POSITION SEPTEMBER 30, 2012 AND 2011

|                                    | Auburn Research and Technology Foundation 2012 2011 |                      |  |  |
|------------------------------------|---|----------------------|--|--|
|                                    | 2012  | 2011                 |  |  |
| ASSETS                             |   |                      |  |  |
| Cash and cash equivalents          | \$ 626,705  | \$ 621,929           |  |  |
| Deposits                           | 27,113  | 28,810               |  |  |
| Other assets                       | 15,695  | 18,879               |  |  |
| Accounts receivable                | 40,817  | 53,664               |  |  |
| Contributions receivable, net      | 357,010   | 377,159              |  |  |
| Property and equipment, net        | 8,798,746   | 9,051,320            |  |  |
| Total assets                       | \$9,866,086_  | \$ <u>10,151,761</u> |  |  |
| LIABILITIES                        |   |                      |  |  |
| Accounts payable                   | \$ 55,015   | \$ 77,014            |  |  |
| Deferred revenue                   | 119,179   | 77,459               |  |  |
| Deposits held in custody           | 27,113  | 28,810               |  |  |
| Interest payable                   | 39,310  | 40,640               |  |  |
| Loan payable to Auburn University  | 945,662   | 977,650              |  |  |
| Other payable to Auburn University | 96,156  | 109,967              |  |  |
| Total liabilities                  | 1,282,435   | 1,311,540            |  |  |
| NET ASSETS                         |   |                      |  |  |
| Unrestricted                       | 8,226,601   | 8,463,021            |  |  |
| Temporarily restricted             | 357,050   | 377,200_             |  |  |
| Total net assets                   | 8,583,651   | 8,840,221            |  |  |
| Total liabilities and net assets   | \$9,866,086   | \$ <u>10,151,761</u> |  |  |

## AUBURN UNIVERSITY COMPONENT UNITS STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED SEPTEMBER 30, 2012 AND 2011

|   | Auburn Research ar<br>2012                                       | nd Technology Foundation<br>2011                      |
|---|--|---|
| REVENUES AND OTHER SUPPORT  Rental income State contracts Other contracts Contributions Total operating revenues              | \$ 655,030<br>-<br>143,867<br>16,613<br>815,510                  | \$ 610,575<br>66,983<br>103,892<br>210,865<br>992,315 |
| EXPENSES Support services General and administrative Amortization Depreciation Interest Total support services Total expenses | 757,072<br>22,214<br>252,574<br>40,220<br>1,072,080<br>1,072,080 | 679,289 22,214 249,170 40,960 991,633 991,633         |
| *Change in net assets   | (256,570)  | 682   |
| Net assets - beginning of year  | 8,840,221  | 8,839,539   |
| Net assets - end of year  | \$ <u>8,583,651</u>  | \$8,840,221   |
| *Change in net assets Unrestricted Temporarily restricted Total change in net assets  | \$ (236,420)<br>(20,150)<br>\$ (256,570)                         | \$ (166,831)<br>167,513<br>\$ 682                     |

## Auburn University 201.

## **NOTES TO FINANCIAL STATEMENTS**

## (1) NATURE OF OPERATIONS

Auburn University (the University) is a land grant university originally chartered on February 1, 1856, as the East Alabama Male College. The Federal Land Grant Act of 1862, by which the University was established as a land grant university, donated public lands to several states and territories with the intent that the states would use these properties for the benefit of agriculture and the mechanical arts. Several pertinent laws dictate specific purposes for which the land may be used. In 1960, the Alabama State Legislature officially changed the name to Auburn University. The University has two campuses, Auburn and Montgomery, with a combined enrollment of 30,123 students for Fall Semester 2012. It serves the State of Alabama, the nation and international business communities through instruction of students and the advancement of research and outreach programs. By statutory laws of the State of Alabama, the University is governed by the Board of Trustees (the Board) who are appointed by the Governor, a committee consisting of two trustees and two Alumni Association board members and approved by the Alabama State Senate.

The accompanying financial statements of the University have been prepared in accordance with accounting principles generally accepted in the United States of America, as prescribed by the Governmental Accounting Standards Board (GASB). The accompanying financial statements include the following four divisions of the University:

Auburn University Main Campus Auburn University at Montgomery Alabama Agricultural Experiment Station Alabama Cooperative Extension System

## Reporting Entity

The University, a publicly supported, state funded institution, is a component unit of the State of Alabama and is included in the Comprehensive Annual Financial Report of the State. However, the University is considered a separate reporting entity for financial statement purposes.

The University, as a public corporation and instrumentality of the State of Alabama, is exempt from federal income taxes under Section 115 of the Internal Revenue Code. Certain transactions may be taxable as unrelated business income under Internal Revenue Code Sections 511 to 514.

Auburn University Foundation and Auburn Alumni Association are exempt from federal income taxes pursuant to Section 501(c)(3) of the Internal Revenue Code. Tigers Unlimited Foundation is exempt from federal taxes under Section 501(a) as an organization described in Section 501(c)(3). Therefore, no provision has been made for income taxes in their respective financial statements.

Auburn Research and Technology Foundation and Auburn Spirit Foundation for Scholarships, created in 2004 and 2006 respectively, were organized under Internal Revenue Code 509(a)(3) and Internal Revenue Code 509(a)(2), respectively. They are exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

Auburn University Real Estate Foundation, Inc. was organized in 2005 under Internal Revenue Code 170(b)(1)(A)(vi). This real estate holding corporation is a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code.

Contributions intended for the University's benefit are primarily received through Auburn University Foundation, Tigers Unlimited Foundation, Auburn Research and Technology Foundation, Auburn Spirit Foundation for Scholarships or Auburn University Real Estate Foundation, Inc. and are deductible by donors as provided under Section 170 of the Internal Revenue Code, consistent with the provisions under Section 501(c)(3) and corresponding state law.

## **Component Units**

The University adheres to GASB Statement No. 39, Determining Whether Certain Organizations Are Component Units-an amendment of GASB Statement No. 14. This statement clarifies GASB Statement No. 14, The Financial Reporting Entity, which provides criteria for determining whether such organizations for which a government is not financially accountable should be reported as component units. Due to the fact that the exclusion of such organizations would render the entity's financial statements misleading or incomplete, the University has included statements for Auburn University Foundation, Tigers Unlimited Foundation, Auburn Alumni Association and Auburn Research and Technology Foundation in these financial statements. Auburn University Real Estate Foundation, Inc. has been consolidated into Auburn University Foundation's financial statements, as an affiliated supporting organization. The University's component units' financial statements are presented following the University's statements. Due to the immateriality of Auburn Spirit Foundation for Scholarships, presentation and disclosure of its statements are not included. The component units are not GASB entities; therefore, their respective financial statements adhere to accounting principles under the FASB Accounting Standards Codification.

Auburn University Foundation (AUF) is a qualified charitable organization established in 1960, existing solely for the purpose of receiving and administering funds for the benefit of the University. AUF's activities are governed by its own Board of Directors.

Tigers Unlimited Foundation (TUF) is an independent corporation that began operations on April 21, 2004. It was formed for the sole purpose of obtaining and disbursing funds for the University's Intercollegiate Athletics Department. TUF's activities are governed by its own Board of Directors with transactions being maintained using a June 30 fiscal year end date.

Auburn Alumni Association (the Association) is an independent corporation organized on April 14, 1945, which was created to promote mutually beneficial relationships between the University and its alumni, to encourage loyalty among alumni and to undertake various other actions for the benefit of the University, its alumni and the State of Alabama. Membership is comprised of alumni, friends and students of the University. The Association's activities are governed by its own Board of Directors.

Auburn Research and Technology Foundation (ARTF) is an independent corporation organized on August 24, 2004, to facilitate the acquisition, construction and equipping of a technology and research park on the Auburn University campus. ARTF's activities are governed by its own Board of Directors.

Auburn Spirit Foundation for Scholarships (ASFS) is a qualified charitable organization established on September 29, 2006, organized

exclusively to assist the University with the attraction and funding of student scholarships. ASFS's activities are governed by its own Board of Directors.

Auburn University Real Estate Foundation, Inc. (AUREFI) is a qualified charitable organization created on July 5, 2005, which is owned and controlled by AUF solely for the purpose of receiving and administering real estate gifts. AUREFI's activities are governed by its own Board of Directors.

The component units are not-for-profit organizations that report financial results under principles prescribed by the FASB. Authoritative accounting guidance for the Foundations' transactions is found under the Accounting Standards Codification (ASC).

The financial statements of the component units have been prepared on the accrual basis of accounting. Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the component units and changes therein are classified and reported as unrestricted, temporarily restricted or permanently restricted.

Investments in debt securities, equity securities and mutual funds with readily determinable market values are reported at their fair values based on published market prices.

Contributions received, including unconditional promises to give, are recognized as revenues at their fair values in the period received. For financial reporting purposes, the component units distinguish between contributions of unrestricted assets, temporarily restricted assets and permanently restricted assets. Contributions for which donors have imposed restrictions, which limit the use of the donated assets, are reported as restricted support if the restrictions are not met in the same reporting period. When such donor-imposed restrictions are met in subsequent reporting periods, temporarily restricted net assets are reclassified to unrestricted net assets and reported as net assets released from restrictions when the purpose or time restrictions are met. Contributions of assets which donors have stipulated must be maintained permanently, with only the income earned thereon available for current use, are classified as permanently restricted assets. Contributions for which donors have not stipulated restrictions are reported as unrestricted support.

Financial statements for AUF, the Association, and ASFS may be obtained by writing to the applicable entity at 317 South College Street, Auburn University, Alabama 36849. Financial statements for TUF may be obtained by writing to Athletic Complex, 392 South Donahue Drive, Auburn University, Alabama 36849. Financial statements for ARTF may be obtained by writing to 570 Devall Drive, Suite 101, Auburn, Alabama 36832.

## **Financial Statement Presentation**

For financial reporting purposes, the University adheres to the provisions of GASB Statement No. 34, *Basic Financial Statements* and *Management's Discussion and Analysis-for State and Local Governments* and GASB Statement No. 35, *Basic Financial Statements* and *Management's Discussion and Analysis-for Public Colleges* and Universities-an amendment of GASB Statement No. 34. These statements establish standards for external financial reporting for public colleges and universities on an entity-wide perspective and require that resources be classified in three net asset categories.

Invested in capital assets, net of related debt:
 Unexpended debt proceeds, capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction, or improvement of

those assets.

## Restricted net assets:

Nonexpendable – Net assets subject to externally imposed stipulations that they be maintained permanently by the University. Such assets include the University's permanent endowment funds.

**Expendable** – Net assets whose use by the University are subject to externally imposed stipulations that can be fulfilled by actions of the University pursuant to those stipulations, or that expire by the passage of time.

Unrestricted net assets: Net assets that are not subject to
externally imposed stipulations. Unrestricted net assets may
be designated for specific purposes by action of management
or the Board. Substantially all unrestricted net assets
are designated for academic and research programs and
initiatives, capital projects, and auxiliary units.

GASB Statement No. 35 also requires three statements: the Statement of Net Assets; the Statement of Revenues, Expenses and Changes in Net Assets; and the Statement of Cash Flows.

## **Basis of Accounting**

The financial statements of the University have been prepared on the accrual basis of accounting and in accordance with accounting standards of the United States of America and all significant, interdivisional transactions between auxiliary units and other funds have been eliminated. The University reports as a Business Type Activity (BTA) as defined by GASB Statement No. 35. BTAs are those institutions that are financed in whole or in part by fees charged to external parties for goods or services. Under BTA reporting, it is required that statements be prepared using the economic resources measurement focus.

GASB Statement No. 35 requires the recording of depreciation on capital assets, accrual or deferral of revenue associated with certain grants and contracts, accrual of interest expense, accounting for certain scholarship allowances as a reduction of revenue, classification of federal refundable loans as a liability, and capitalization and depreciation of equipment with a sponsor reversionary interest.

## **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Reclassification

Certain reclassifications have been made to the 2011 financial statements in order to conform them to the 2012 financial statement presentation. The reclassifications had no impact on net assets.

## (2) SIGNIFICANT ACCOUNTING POLICIES OF AUBURN UNIVERSITY

## Cash & Cash Equivalents

Cash and cash equivalents are defined as highly liquid debt instruments readily convertible into cash and with maturities at date of acquisition of three months or less, whose use is not restricted for long term purposes.

## Investments

Investments in equity securities, mutual funds, common trust funds, business trust funds, cash value of life insurance and debt securities are reported at fair value in the Statement of Net Assets, with all net realized and unrealized gains and losses reflected in the Statement of Revenues, Expenses and Changes in Net Assets. Fair value of these investments is based on quoted market prices or dealer quotes where available.

Under GASB Statement No. 31, Accounting and Financial Reporting for Certain Investments and for External Investment Pools, the University records its initial investment and subsequent contributions in nonreadily marketable investments at cost with no adjustments for its share of income/appreciation and losses/depreciation received from the investment (see Note 4). The University performs periodic evaluations in which these investments are monitored for impairment.

Under GASB Statement No. 40, *Deposit and Investment Risk Disclosures-an amendment of GASB Statement No. 3*, common deposit and investment risks related to credit risk, concentration of credit risk, interest rate risk, and foreign currency risk are addressed. This Statement defines custodial risk for deposits as "the risk that, in the event of a failure of a depository financial institution, a government will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of an outside party." As an element of interest rate risk, this statement requires certain disclosures of investments that have fair values which are highly sensitive to changes in interest rates. Deposit and investment policies related to the risks identified in this statement are also required to be disclosed (see Note 4).

The University employs a custodian to hold, and external investment managers to administer, the majority of its endowed investments and records transactions related to these investments based upon the University's review of the custodian's records.

Operating investments consist of cash and investments designated for current operations. Investments for capital and student loan activities represent funds that are intended to be used for the related specific activities. Investments recorded as endowment and life income represent funds that are considered by management to be of long duration. Investments received by gift are recorded at fair value on the date of receipt. Investments in real estate are recorded at fair value. For investments other than non-readily marketable investments, investment income is recorded on the accrual basis of accounting.

## **Inventories**

Units currently holding inventories include Facilities, Chemistry Supply Store, Chemistry Glass Shop, Animal Clinic Pharmacy, Alabama Agricultural Experiment Station, Bookstores, Museum Gift Shop, Copycat Duplicating Service, and Ralph Draughon and AUM Libraries. All inventories are valued at the lower of cost or market, on the first-in, first-out basis, and are considered to be current assets.

### Capital Assets

Capital expenditures for and gifts of land, buildings and equipment are carried at cost at date of acquisition or, in the case of gifts, at fair value at the date of donation. Depreciation is computed on a straight line basis over the estimated useful lives of buildings and building improvements (40 years), land improvements and infrastructure (10 – 40 years), library collection and software costs (10 years) and inventoried equipment (5 – 18 years). Land and construction in progress are not depreciated. The threshold for capitalizing buildings and infrastructure is \$25,000. Expenditures for maintenance, repairs and minor renewals and replacements are expensed as incurred; major renewals and replacements are capitalized if they meet the \$25,000 threshold. Equipment is capitalized if the cost exceeds \$5,000 and has a useful life of more than one year. All buildings are insured through the State of Alabama Property Insurance Fund.

Art collections and historical treasures are capitalized and valued at cost or fair value at the date of purchase or gift, respectively, but not depreciated. Collections are preserved and held for public exhibition, education and research.

In accordance with GASB Statement No. 42, Accounting and Financial Reporting for Impairment of Capital Assets and for Insurance Recoveries, the University continues to evaluate prominent events or changes in circumstance to determine whether an impairment loss should be recorded and whether any insurance recoveries should be offset against the impairment loss. The University did not incur any losses related to asset impairment during fiscal year 2012 or 2011.

### **Deferred Revenues**

Deferred revenues include funds received in advance of an event, such as tuition and fees and advance ticket sales for athletic events. Net student tuition and fee revenues and housing revenues for the fall semester are recognized in the fiscal year in which the related revenues are earned. Ticket sale revenues for athletic events are recognized as the related games are played. Deferred revenues also consist of amounts received from grant and contract sponsors that have not yet been earned under the terms of the agreements. All deferred revenue is classified as a current liability (see Note 12).

### Classification of Revenues

The University has classified its revenues as either operating or nonoperating according to the following criteria:

- Operating Revenues: Operating revenues include activities that have the characteristics of exchange transactions, such as (1) student tuition and fees, net of scholarship discounts and allowances, (2) sales and services of auxiliary enterprises, net of scholarship discounts and allowances, (3) most federal, state, local, private grants and contracts and federal appropriations, and (4) interest on institutional student loans.
- Nonoperating Revenues: Nonoperating revenues include activities that have the characteristics of nonexchange transactions, such as gifts and contributions, and other revenue sources that are defined as nonoperating revenues. In accordance with GASB Statement No. 35, certain significant revenues on which the University relies to support its operational mission are required to be recorded as nonoperating revenues. These revenues include state

appropriations, private gifts, federal pell grants and investment income, including realized and unrealized gains and losses on investments.

Student Tuition, Fees and Scholarship Discounts and Allowances
Student tuition and fee revenues and certain other revenues from
students are reported net of scholarship discounts and allowances in
the Statement of Revenues, Expenses and Changes in Net Assets.
Scholarship discounts and allowances represent the difference between
the stated charge for goods and services provided by the University and
the amount that is paid by students and/or third parties making payments
on the students' behalf. Scholarship allowance to students is reported
using the alternative method as prescribed by the National Association
of College and University Business Officers (NACUBO). The alternative
method is an algorithm that computes scholarship allowance on a
university-wide basis rather than on an individual student basis.

## **Auxiliary Enterprises Revenues**

Sales and services of auxiliary enterprises primarily consist of revenues generated by Athletics, Bookstore, Housing, Printing and Telecommunications, which are substantially self supporting activities that primarily provide services to students, faculty, administrative and professional employees and staff.

## **Compensated Absences**

The University reports employees' accrued annual leave and sick leave at varying rates depending upon employee classification and length of service, subject to maximum limitations. Upon termination of employment, employees are paid all unused accrued vacation at their regular rates of pay up to a designated maximum number of days. GASB Statement No. 35 requires the amount of compensated absences that are due within one year of the fiscal year end to be classified as a current liability. Since this amount cannot be known precisely in advance, the current liability is estimated, based on a three year average cost of annual and sick leave taken by eligible employees.

## Pledged Revenue

The University normally does not receive gift pledges. Pledged revenue representing unconditional promises to give is normally received by AUF or TUF and later disbursed in accordance with the donors' wishes for the benefit of the University. Pledges are recorded at their gross, undiscounted amounts.

## (3) CASH AND CASH EQUIVALENTS

Cash consists of petty cash funds and demand deposits held in the name of the University. The Board approves all banks or other institutions as depositories for University funds. GASB Statement No. 40, Deposit and Investment Risk Disclosures-an amendment of GASB Statement No. 3, defines custodial risk for deposits as "the risk that, in the event of a failure of a depository financial institution, a government will not be able to recover deposits or will not be able to recover securities which are in the possession of an outside party."

Effective January 1, 2001, any depository of University funds must provide annual evidence of its continuing designation as a qualified public depository under the Security for Alabama Fund Enhancement Act (SAFE). The enactment of the SAFE program changed the way all Alabama public deposits are collateralized. In the past, the bank pledged collateral directly to each individual public entity. Under the mandatory SAFE program, each qualified public depository (QPD) is required to hold collateral for all its public deposits on a pooled basis in a custody

account established for the State Treasurer as SAFE administrator. In the unlikely event a public entity should suffer a loss due to QPD insolvency or default, a claim form would be filed with the State Treasurer who would use the SAFE pool collateral or other means to reimburse the loss. As a result, the University believes its custodial risk related to cash is remote. In addition, the standard Federal Deposit Insurance Corporation (FDIC) insurance coverage is \$250,000 per depositor, per insured bank, for each account ownership category.

Cash equivalents may consist of commercial paper, repurchase agreements, banker's acceptances, and money market accounts purchased with maturities at date of acquisition of three months or less.

## (4) INVESTMENTS

The Board is authorized to invest all available cash and is responsible for the management of the University's investments. The endowment funds and the cash pool assets are invested in accordance with policies established by the Board. The Board has engaged professional investment managers to manage the investment of the endowment funds while maintaining centralized management of the cash pool. The University periodically monitors these investments.

Preservation of capital is regarded as the highest priority in the investing of the cash pool. It is assumed that all investments will be suitable to be held to maturity. The University's investment portfolio is structured in such a manner to help ensure sufficient liquidity to pay obligations as they become due. The portfolio strives to provide a stable return consistent with investment policy. The Cash Pool Investment Policy authorizes investments in the following: money market accounts, repurchase and reverse repurchase agreements, bankers' acceptances, commercial paper, certificates of deposit, municipals, U. S. Treasury obligations, U. S. Agency securities and mortgage-backed securities.

Bond proceeds are invested in accordance with the underlying bond agreements. The University's bond agreements generally permit bond proceeds and debt service funds to be invested in obligations in accordance with University policy in terms maturing on or before the date funds are expected to be required for expenditures or withdrawal. Certain bond indentures require the University to invest amounts held in certain construction funds, redemption funds and bond funds in federal securities or state, local and government series (SLGS) securities.

Diversification through asset allocation is utilized as a fundamental risk strategy for endowed funds. These strategic allocations represent a blend of assets best suited, over the long term, to achieve maximum returns without violating the risk parameters established by the Board. The Endowment Investment Policy, approved April 20, 2012, authorizes investment of the endowment portfolio to include the following: cash and cash equivalents; global fixed income; global equity securities; global private capital; absolute return/hedge funds; and real estate assets, collectively referred to as the endowment pool.

The Alabama Uniform Prudent Management of Institutional Funds Act (UPMIFA) has been enacted by the Legislature of the State of Alabama and signed into law effective January 1, 2009. Among its changes, UPMIFA prescribes new guidelines for expenditure of a donor-restricted endowment fund (in the absence of overriding, explicit donor stipulations). Its predecessor, the Uniform Management of Institutional Funds Act (UMIFA), focused on the prudent spending of the net appreciation of the fund. UPMIFA instead, focuses on the entirety of a donor-restricted endowment fund, that is, both the original gift

amount(s) and net appreciation. UPMIFA eliminates UMIFA's historic dollar-value threshold, an amount below which an organization could not spend from the fund, in favor of a more robust set of guidelines about what constitutes prudent spending, explicitly requiring consideration of the duration and preservation of the fund.

The earnings distributions are appropriated for expenditure by the Board in a manner consistent with the standard of prudence prescribed by UPMIFA. In order to conform to the standards for prudent fiduciary management of investments, the Board has adopted a spending plan whose long term objective is to maintain the purchasing power of each

endowment and provide a predictable and sustainable level of income to support current operations. In the policy approved on April 20, 2012, spending for a given year equals 80% of spending in the previous year, adjusted for inflation (Consumer Price Index (CPI) within a range of 0% and 6%), plus 20% of the long-term spending rate (4.0%) applied to the twelve month rolling average of the market values. Under previous approved policies, spending was calculated using different formulas. Accumulated net realized and unrealized gains on endowments and funds functioning as endowments total \$22,542,978 and \$21,376,978 at September 30, 2012 and 2011, respectively, and are recorded as restricted expendable net assets.

The components of the accumulated net gains in fair value of investments for the years ended September 30, 2012 and 2011, are as follows:

|   |     | 2012       |     | 2011       |
|---|-----|------------|-----|------------|
| Accumulated net realized gains on sale of investments | \$  | 14,275,265 | \$  | 19,223,511 |
| Accumulated net unrealized gains                      | _   | 8,267,713  | _   | 2,153,467  |
| Net gains in fair value of investments                | \$_ | 22,542,978 | \$_ | 21,376,978 |

## **Investment Risks**

Investments are subject to certain types of risks, including interest rate risk, custodial credit risk, credit quality risk, concentration of credit risk, and foreign currency risk. The following describes those risks:

 Interest Rate Risk – Interest rate or market risk is the potential for changes in the value of financial instruments due to interest rate changes in the market. Certain fixed maturity investments contain call provisions that could result in shorter maturity periods. As previously stated, it is the University's intent to hold all investments in the Cash Pool until maturity. The Board understands that in order to achieve its objectives, investments can experience fluctuations in fair value. Both the Endowment Investment Policy and the Non-Endowment Cash Pool Investment Policy set forth allowable investments and allocations.

The following segmented time distribution tables provide information as of September 30, 2012 and 2011, covering the fair value of investments by investment type and related maturity:

| Auburn University Investments<br>Investment Maturities at Fair Value (in Years)<br>September 30, 2012  |  |   |  |  |  |  |  |
|--|--|---|--|--|--|--|--|
| Type of Investments  | < 1 year   | 1-5 years   | 6-10 years   | > 10 years   | Total Fair Value   |  |  |
| Fixed Maturity Commercial Paper Certificates of Deposit U. S. Treasury Obligations U. S. Agency Securities Mortgage Backed Securities Municipals  Domestic Equities Alternative Investments – at cost: Hedge Funds Private Capital Real Assets Real Estate Mutual Funds Other Money Market | 58,962,307<br>-<br>34,799,347<br>12,878,076<br>-<br>-<br>106,639,730 | \$ -<br>722,627<br>27,106,732<br>224,786,331<br>26,797<br>-<br>\$ 252,642,487 | \$ -<br>44,728,908<br>289,855,165<br>10,890,908<br>1,439,847<br>\$ 346,914,828 | \$ -<br>60,145,846<br>36,641,807<br>-<br>\$ 96,787,653 | \$ 58,962,307<br>722,627<br>106,634,987<br>587,665,418<br>47,559,512<br>1,439,847<br>\$ 802,984,698<br>954,801<br>56,843,085<br>13,071,882<br>21,119,918<br>740,750<br>73,729,429<br>3,467,027<br>86,186,567 |  |  |
| Total investments  |  |   |  |  | 1,059,098,157  |  |  |
| Less cash equivalents held in cash pool Operating and noncurrent investments   |  |   |  |  | (83,667,377)<br>\$ 975,430,780   |  |  |

### Auburn University Investments Investment Maturities at Fair Value (in Years) September 30, 2011

| Type of Investments                     | < 1 year          | 1-5 years         | 6-10 years        | > 10 years        |     | Total Fair Value |
|---|-------------------|-------------------|-------------------|-------------------|-----|------------------|
| Fixed Maturity                          |                   |                   |                   |                   |     |                  |
| Commercial Paper                        | \$<br>50,979,576  | \$<br>-           | \$<br>-           | \$<br>-           | \$  | 50,979,576       |
| Certificates of Deposit                 | 3,000,000         | 726,213           | -                 | -                 |     | 3,726,213        |
| U. S. Treasury Obligations              | 34,475,462        | 27,024,025        | -                 | -                 |     | 61,499,487       |
| U. S. Agency Securities                 | 7,922,705         | 296,141,698       | 217,563,823       | 126,553,713       |     | 648,181,939      |
| Mortgage Backed Securities              | -                 | 1,372,355         | 10,580,655        | 35,314,251        |     | 47,267,261       |
| Municipals                              | 4,174,293         | -                 | -                 | -                 |     | 4,174,293        |
|   | \$<br>100,552,036 | \$<br>325,264,291 | \$<br>228,144,478 | \$<br>161,867,964 | \$  | 815,828,769      |
| Domestic Equities                       |                   |                   |                   |                   |     | 807,216          |
| Alternative Investments – at cost:      |                   |                   |                   |                   |     |                  |
| Hedge Funds                             |                   |                   |                   |                   |     | 53,351,971       |
| Private Capital                         |                   |                   |                   |                   |     | 12,245,958       |
| Real Assets                             |                   |                   |                   |                   |     | 28,298,082       |
| Mutual Funds                            |                   |                   |                   |                   |     | 62,010,518       |
| Other                                   |                   |                   |                   |                   |     | 3,846,299        |
| Money Market                            |                   |                   |                   |                   |     | 111,468,013      |
| Total investments                       |                   |                   |                   |                   |     | 1,087,856,826    |
| Less cash equivalents held in cash pool |                   |                   |                   |                   |     | (77,639,999)     |
| Operating and noncurrent investments    |                   |                   |                   |                   | \$_ | 1,010,216,827    |

- Custodial Credit Risk GASB Statement No. 40 defines investment custodial risk as "the risk that, in the event of the failure of the counterparty to a transaction, a government will not be able to recover the value of investment or collateral securities that are in the possession of an outside party." Although no formal policy has been adopted, the University requires its safekeeping agents to hold all securities in the University's name for both the Cash Pool and the Endowment Pool. Certain limited partnership investments in Private Capital and Real Assets represent ownership interests that do not exist in physical or book-entry form. As a result, custodial credit risk is remote.
- Credit Quality Risk GASB Statement No. 40 defines credit quality risk as "the risk that an issuer or other counterparty to an investment will not fulfill its obligations" as they become due. The University's Non-Endowment Cash Pool Investment Policy stipulates that commercial paper be rated P1 by Moody's or A1 by Standard & Poor's or a comparable rating by another nationally recognized rating agency. Bankers' acceptances should hold a long term debt rating of at least AA or short term debt rating of AAA (or comparable ratings) as provided by one of the nationally recognized rating agencies.

The following table provides information as of September 30, 2012 and 2011, concerning credit quality risk:

| Auburn University Investments Ratings of Fixed Maturities |    |             |  |     |             |      |  |  |  |  |  |
|---|----|-------------|--|-----|-------------|------|--|--|--|--|--|
| Moody's Rating  |    | Fair Value  | Fair Value as a % of<br>Total Fixed Maturity<br>Fair Value |     | Fair Value  |      | Fair value as a % of<br>Total Fixed Maturity<br>Fair Value |  |  |  |  |
|   |    |             |  |     |             |      |  |  |  |  |  |
|   |    |             | 2012   |     |             | 2011 |  |  |  |  |  |
| US Treasury   | \$ | 106,634,987 | 13.28%   | \$  | 61,499,487  |      | 7.54%  |  |  |  |  |
| Aaa   |    | 635,224,930 | 79.11%   |     | 695,449,200 |      | 85.24%   |  |  |  |  |
| Aa  |    | 1,439,847   | 0.18%  |     | 4,174,293   |      | 0.51%  |  |  |  |  |
| P1  |    | 58,962,307  | 7.34%  |     | 50,979,576  |      | 6.25%  |  |  |  |  |
| Not rated*  |    | 722,627     | 0.09%  |     | 3,726,213   |      | 0.46%  |  |  |  |  |
|   | \$ | 802,984,698 | 100.00%  | \$_ | 815,828,769 | :    | 100.00%  |  |  |  |  |

<sup>\*</sup>Certificates of deposit and repurchase agreements are included in the "Not rated" category.

Concentration of Credit Risk – GASB Statement No. 40 defines concentration of credit risk as "the risk of loss attributed to the magnitude of a government's investment in a single issuer." The University Non-Endowment Cash Pool Investment Policy does not limit the aggregate amounts that can be invested in U. S. Treasury securities with the explicit guarantee of the U. S. Government or U. S. Agency securities that carry the implicit guarantee of the U. S. Government. As of September 30, 2012 and 2011, the University Cash Pool and the University Endowment Pool were in compliance with their respective policies.

The University Endowment Investment Policy provides for diversification by identifying asset allocation classes and ranges to provide reasonable assurance that no single security, or class of securities, will have a disproportionate impact on the performance of the total Endowment Pool.

 Foreign Currency Risk – GASB Statement No. 40 defines foreign currency risk as "the risk that changes in exchange rates will adversely affect the fair value of an investment or a deposit." No formal University policy has been adopted addressing foreign currency risk. As of September 30, 2012 and 2011, the University held no direct investments in foreign currency.

### **Securities Lending Program**

As of September 30, 2012 and 2011, there was no participation in any securities lending program.

### Interest Sensitive Securities

As of September 30, 2012 and 2011, the University held \$47,559,512 and \$47,267,261, representing 4.5% and 4.3%, respectively, of its total investments in mortgage-backed securities. As of September 30, 2012 and 2011, the University held no investments in asset-backed securities. The mortgage-backed and asset-backed investments have embedded prepayment options that are expected to fluctuate with interest rate changes. Generally, this variance presents itself in variable repayment amounts, uncertain early or extended payments.

Certain fixed maturity investments have call provisions that could result in shorter maturity periods. However, it is the intent that the University's Cash Pool fixed maturity investments be held to maturity; therefore, the fixed maturity investments are classified in the above table as if they were held to maturity. As of September 30, 2012 and 2011, the University Cash Pool held \$14,996,250 and \$26,998,500, representing 1.4% and 2.5%, respectively, of total investments in continuously callable fixed maturity investments. The University investment policies do not restrict the purchase of mortgage-backed securities, asset-backed securities, or bonds with call provisions.

The University owns shares in nine mutual funds, one common trust fund and three business trust funds. These funds are invested in global marketable securities, commodities and global debt securities. The University owns an interest in a corporation and limited partnership interests in several non-registered investment partnerships. The goal of the corporation and limited partnerships is to invest in readily marketable securities, privately held companies and properties within different industry sectors. At investment inception, the University enters into a separate subscription agreement with a capital commitment to each corporation or limited partnership.

The University has entered into separate subscription agreements with a capital commitment to each alternative investment that expire periodically in the future. The following information pertains to alternative investment capital commitments at September 30, 2012 and 2011:

|   |                       |   |   | 2012     |   |  |  |   |  |  |
|---|-----------------------|---|---|----------|---|--|--|---|--|--|
| Unfunded Commitment by Commitment Expiration  |                       |   |   |          |   |  |  |   |  |  |
| Type of Alternative Investment                | Number of Commitments | Original<br>Commitments                                     | Capital<br>Contributions                                    | < 1 Year | 1-5 years                               | 6-10 years                                 | >10 years                                      | Total<br>Unfunded<br>Commitment             |  |  |
| Hedge Funds<br>Private Capital<br>Real Assets | 13<br>11<br>13<br>37  | \$ 62,650,000<br>25,250,000<br>45,550,000<br>\$ 133,450,000 | \$ 62,650,000<br>17,371,654<br>33,933,074<br>\$ 113,954,728 | · -      | \$ 780,041<br>1,084,224<br>\$ 1,864,265 | \$ 2,979,035<br>8,098,166<br>\$ 11,077,201 | \$ -<br>4,119,270<br>2,434,536<br>\$ 6,553,806 | \$ 7,878,346<br>11,616,926<br>\$ 19,495,272 |  |  |

|                                |                       |                              |                             | 2011     |                           |                          |                           |                                 |
|--------------------------------|-----------------------|------------------------------|-----------------------------|----------|---------------------------|--------------------------|---------------------------|---------------------------------|
|                                |                       |                              |                             |          | Unfunded Com              | mitment by Con           | nmitment Expi             | ration                          |
| Type of Alternative Investment | Number of Commitments | Original<br>Commitments      | Capital<br>Contributions    | < 1 Year | 1-5 years                 | 6-10 years               | >10 years                 | Total<br>Unfunded<br>Commitment |
| Hedge Funds<br>Private Capital | 11<br>8               | \$ 54,351,972<br>17,250,000  | \$ 54,351,972<br>12,245,957 |          | \$ -<br>3,047,985         | \$ -<br>1,956,058        | Ψ                         | \$ -<br>5,004,043               |
| Real Assets                    | 11<br>30              | 39,550,000<br>\$ 111,151,972 | 31,492,366<br>\$ 98,090,295 |          | 1,319,451<br>\$_4,367,436 | 1,534,540<br>\$3,490,598 | 5,203,643<br>\$_5,203,643 | 8,057,634<br>\$ 13,061,677      |

Unfunded commitments presented in the tables above are intended to reflect the time of expiration of the commitment, not the timing of future capital calls by the investment. The hedge funds are primarily invested in long/short equities, fixed income arbitrage, merger arbitrage and other event driven strategies through various investment managers, investment partnerships and offshore funds. The private capital fund commitments are investments in privately held companies in various industries, including alternative fuel technology. The real assets funds include investments in commercial real estate, residential real estate and oil and gas production.

As of September 30, 2012 and 2011, the University's limited partnership investments are carried at cost. As required by GASB Statement No. 31, no adjustment was recorded to recognize net unrealized gains and losses. Limited partnership investments are made in accordance with the University's investment policy, which approves the allocation of funds to various asset classes (i.e., global equity, private capital, hedge funds, real assets, global fixed income and cash) in order to ensure the proper level of diversification within the endowment pool. The limited partnerships (private equity, hedge funds, and real assets) enhance diversification and provide reductions in overall portfolio volatility.

On September 30, 2012 and 2011, the University was not a party in any Swap or other derivative contracts.

The table entitled, "Auburn University Investments, Investment Maturities at Fair Value (in Years)", includes funds held for pending capital expenditures at September 30, 2012 as follows: \$3,004,452, 2004 General Fee Bond proceeds; \$10,511,897, 2006 General Fee Bond proceeds; \$103,980,902, 2011 General Fee Bond proceeds; \$24,330,452, 2012A General Fee Bond proceeds; and \$55,220,002, Deferred Maintenance Building Fund. The General Liability Account holds investments of \$5,737,303.

At September 30, 2011, funds held for pending capital expenditures were as follows: \$7,526,947, 2004 General Fee Bond proceeds; \$12,324,367, 2006 General Fee Bond proceeds; \$12,545,134, 2007A General Fee Bond proceeds; \$190,773,880, 2011 General Fee Bond proceeds; and \$54,514,754, Deferred Maintenance Building Fund. The General Liability Account holds investments of \$5,721,824.

AUF investments at September 30, 2012 and 2011, include the following:

|   | 201                        | 2  |                           | 2011 |                          |    |                          |
|---|----------------------------|----|---------------------------|------|--------------------------|----|--------------------------|
|   | Fair Value                 |    | Cost                      |      | Fair Value               |    | Cost                     |
| Cash and pooled investments Government bonds, notes and                     | \$<br>4,211,940            | \$ | 4,211,940                 | \$   | 13,829,656               | \$ | 13,829,656               |
| other securities Corporate stocks   | 25,592,374<br>1,533,934    |    | 22,068,941<br>1,031,189   |      | 22,499,101<br>647,089    |    | 20,249,991<br>339,711    |
| Mutual funds, business trust funds<br>and common trust funds<br>Hedge funds | 121,344,380<br>109,310,489 |    | 112,168,645<br>89,838,443 |      | 98,718,525<br>94,936,193 |    | 99,669,326<br>84,875,000 |
| Private equity funds Real asset investment funds                            | 25,704,037<br>36,179,988   |    | 23,126,058<br>37,211,823  |      | 22,586,372<br>36,022,621 |    | 20,822,766<br>42,903,878 |
| Total investments   | \$<br>323,877,142          | \$ | 289,657,039               | \$   | 289,239,557              | \$ | 282,690,328              |

AUF owns shares in seven mutual funds, three business trust funds and one common trust fund. These funds are invested in global marketable securities, commodities and global debt securities. AUF owns an interest in a corporation and limited partnership interests of which the goal is to invest in readily marketable securities, privately held companies and properties within different industry sectors. At investment inception, AUF enters into a separate subscription agreement with a capital commitment to each corporation or limited partnership.

As of September 30, 2012, AUF had entered into subscription agreements with one corporate and thirty-nine limited partnership investments. The aggregate amount of capital committed to these investments is \$198,447,200 of which capital contributions of \$167,103,029 have been invested. A net unrealized gain of \$20,567,667 has been recorded on these investments. Of these thirty-nine commitments, fourteen subscriptions relate to hedge funds, thirteen subscriptions relate to private equity funds, and twelve subscriptions relate to real estate asset funds. The hedge funds are primarily invested in long/short equities, fixed-income arbitrage, merger arbitrage and other event driven strategies through various investment managers, investment partnerships and offshore funds. The private equity fund

commitments are for investments in privately held companies in various industries, including alternative fuel technology. The real assets funds include investments in commercial real estate, residential real estate, and oil and gas production.

Investment income, realized gains and losses, unrealized gains and losses, and changes in values of split-interest agreements are reported on AUF's Consolidated Statements of Activities and Changes in Net Assets net of estimated investment expenses of \$3,282,000 and \$2,887,000 for the fiscal years ended September 30, 2012 and 2011, respectively.

AUF carries its limited partnership investments at fair value. This differs from how the University carries these investments, which is at cost, in accordance with GASB requirements. AUF believes that the carrying amount of its limited partnership investments is a reasonable estimate of fair value as of September 30, 2012. Because limited partnership investments are not readily marketable, the estimated value is subject to uncertainty and, therefore, may differ from the value that would have been used had a ready market for the investments existed and such difference could be material. Limited partnership investments are made

in accordance with AUF's investment policy that approves the allocation of funds to various assets classes (i.e., global equity, private capital, hedge funds, real assets, global fixed income and cash) in order to ensure the proper level of diversification within the endowment pool. Investments in limited partnerships (private equity, hedge funds, and real assets) are designed to enhance diversification and provide reductions in overall portfolio volatility. These fair values are estimated by the general partner of each limited partnership using various valuation techniques. The fair values of these investments at September 30, 2012 and 2011, were \$171,194,514 and \$153,545,186, respectively.

### (5) FUNDS HELD IN TRUST

In addition to permanently restricted net assets carried on the University's financial statements, the University is the beneficiary of income earned on a number of AUF endowments. The cost of these funds was \$258,388,087 and \$251,827,591 and the market value was \$290,802,761 and \$259,796,337 at September 30, 2012 and 2011, respectively. The portion of endowment income received by the University from these funds was \$6,761,012 and \$6,967,932 for the fiscal years ended September 30, 2012 and 2011, respectively.

Endowment earnings are distributed annually in January, based on the AUF endowment distribution spending rate. These amounts are reported as investment income on the Statement of Revenues, Expenses and Changes in Net Assets.

In addition, the University has been named as a beneficiary of a foundation with investments having a cost of \$2,362,514 and \$2,387,283 and a market value of \$2,932,966 and \$2,600,092 at September 30, 2012 and 2011, respectively.

The University is the beneficiary of the income earned on two additional trusts. The cost of investments held by these trusts was \$753,000 as of September 30, 2012 and 2011. The income received from the two trusts was \$75,492 and \$84,012 for the fiscal years ended September 30, 2012 and 2011, respectively.

### (6) ACCOUNTS RECEIVABLE

Accounts receivable and the allowances for doubtful accounts at September 30, 2012 and 2011, are summarized as follows:

|  | 2012              | 2011   |
|--|-------------------|--|
| NONSTUDENT ACCOUNTS RECEIVABLE                                     |                   |  |
| Federal, state & local government, and other restricted expendable | \$ 35,557,        | 890 \$ 31,714,990                              |
| Less allowance for doubtful accounts                               | (2,759,           | 726) (2,678,738)                               |
| Pledged receivables  | 1,187,            | 284 1,361,431                                  |
| General  | 14,678,           | 338 14,001,841                                 |
| Less allowance for doubtful accounts                               | (12,532,          | 675) (11,250,092)                              |
| Auxiliary  | 8,541,            | ,154 11,368,405                                |
| Capital gifts and grants   | 6,639,            | ,512 5,815,625                                 |
| Total nonstudent accounts receivable                               | \$ <u>51,311,</u> | <u>777     \$                             </u> |

|                                      |    | 2012       |     | 2011       |
|--------------------------------------|----|------------|-----|------------|
| STUDENT ACCOUNTS RECEIVABLE          |    |            |     |            |
| Unrestricted general                 | \$ | 34,692,616 | \$  | 34,173,017 |
| Less allowance for doubtful accounts |    | (319,085)  |     | (722,995)  |
| Unrestricted auxiliary               |    | 1,975,585  |     | 2,001,994  |
| Less allowance for doubtful accounts | _  | (242,559)  |     | (239,085)  |
| Total student accounts receivable    | \$ | 36,106,557 | \$_ | 35,212,931 |

(7) CAPITAL ASSETS
Capital assets at September 30, 2012 and 2011 are summarized as follows (dollars in thousands):

|  | Septe | ember 30, 2011 | Addit | ions/Transfers | Delet | ions/Transfers | Septe | mber 30, 2012 |
|--|-------|----------------|-------|----------------|-------|----------------|-------|---------------|
| Capital assets not being depreciated       |       |                |       |                |       |                |       |               |
| Land                                       | \$    | 16,314         | \$    | 669            | \$    | -              | \$    | 16,983        |
| Art & collectibles                         |       | 8,363          |       | 608            |       | -              |       | 8,971         |
| Construction in progress                   |       | 82,528         |       | 199,511        |       | (97,684)       |       | 184,355       |
| Livestock                                  |       | 1,821          |       | 229            |       | -              |       | 2,050         |
| Total capital assets not being depreciated |       | 109,026        |       | 201,017        |       | (97,684)       |       | 212,359       |
| Capital assets being depreciated           |       |                |       |                |       |                |       |               |
| Land improvements                          |       | 82,744         |       | 8,048          |       | -              |       | 90,792        |
| Buildings                                  |       | 1,209,300      |       | 62,801         |       | (6,650)        |       | 1,265,451     |
| Equipment                                  |       | 207,851        |       | 22,545         |       | (1,969)        |       | 228,427       |
| Infrastructure                             |       | 164,040        |       | 15,025         |       | (246)          |       | 178,819       |
| Library books                              |       | 157,490        |       | 7,016          |       | (1,190)        |       | 163,316       |
| Software system implementation             |       | 13,512         |       | 936            |       | -              |       | 14,448        |
| Total capital assets being                 |       |                |       |                |       |                |       |               |
| depreciated                                |       | 1,834,937      |       | 116,371        |       | (10,055)       |       | 1,941,253     |
| Less accumulated depreciation for          |       |                |       |                |       |                |       |               |
| Land improvements                          |       | 26,257         |       | 5,835          |       | -              |       | 32,092        |
| Buildings                                  |       | 349,851        |       | 27,139         |       | (5,354)        |       | 371,636       |
| Equipment                                  |       | 139,817        |       | 14,592         |       | (1,518)        |       | 152,891       |
| Infrastructure                             |       | 51,552         |       | 5,874          |       | (16)           |       | 57,410        |
| Library books                              |       | 128,470        |       | 6,217          |       | (78)           |       | 134,609       |
| Software system implementation             |       | 6,439          |       | 1,447          |       | -              |       | 7,886         |
| Total accumulated depreciation             |       | 702,386        |       | 61,104         |       | (6,966)        |       | 756,524       |
| Total capital assets being                 |       |                |       |                |       |                |       |               |
| depreciated, net                           |       | 1,132,551      |       | 55,267         |       | (3,089)        |       | 1,184,729     |
| Capital assets, net                        | \$    | 1,241,577      | \$    | 256,284        | \$    | (100,773)      | \$    | 1,397,088     |

Capital assets at September 30, 2011 and 2010 are summarized as follows (dollars in thousands):

|  | Sept | ember 30, 2010 | Addit | ions/Transfers | Dele | tions/Transfers | Septe | ember 30, 2011 |
|--|------|----------------|-------|----------------|------|-----------------|-------|----------------|
| Capital assets not being depreciated       |      |                |       |                |      |                 |       |                |
| Land                                       | \$   | 16,239         | \$    | 75             | \$   | -               | \$    | 16,314         |
| Art & collectibles                         |      | 8,006          |       | 357            |      | -               |       | 8,363          |
| Construction in progress                   |      | 76,503         |       | 154,141        |      | (148,116)       |       | 82,528         |
| Livestock                                  |      | 1,832          |       | 226            |      | (237)           |       | 1,821          |
| Total capital assets not being depreciated |      | 102,580        |       | 154,799        |      | (148,353)       |       | 109,026        |
| Capital assets being depreciated           |      |                |       |                |      |                 |       |                |
| Land improvements                          |      | 71,366         |       | 11,415         |      | (37)            |       | 82,744         |
| Buildings                                  |      | 1,098,819      |       | 115,187        |      | (4,706)         |       | 1,209,300      |
| Equipment                                  |      | 194,019        |       | 17,197         |      | (3,365)         |       | 207,851        |
| Infrastructure                             |      | 158,105        |       | 5,999          |      | (64)            |       | 164,040        |
| Library books                              |      | 150,359        |       | 7,185          |      | (54)            |       | 157,490        |
| Software system implementation             |      | 12,737         |       | 775            |      | -               |       | 13,512         |
| Total capital assets being                 |      |                |       |                |      |                 |       |                |
| depreciated                                |      | 1,685,405      |       | 157,758        |      | (8,226)         |       | 1,834,937      |
| Less accumulated depreciation for          |      |                |       |                |      |                 |       |                |
| Land improvements                          |      | 21,491         |       | 4,780          |      | (14)            |       | 26,257         |
| Buildings                                  |      | 329,621        |       | 24,277         |      | (4,047)         |       | 349,85         |
| Equipment                                  |      | 129,438        |       | 11,776         |      | (1,397)         |       | 139,81         |
| Infrastructure                             |      | 45,968         |       | 5,616          |      | (32)            |       | 51,552         |
| Library books                              |      | 122,465        |       | 6,027          |      | (22)            |       | 128,470        |
| Software system implementation             |      | 5,088          |       | 1,351          |      | -               |       | 6,439          |
| Total accumulated depreciation             |      | 654,071        |       | 53,827         |      | (5,512)         |       | 702,38         |
| Total capital assets being                 |      |                |       |                |      |                 |       |                |
| depreciated, net                           |      | 1,031,334      |       | 103,931        |      | (2,714)         |       | 1,132,55       |
| Capital assets, net                        | \$   | 1,133,914      | \$    | 258,730        | \$   | (151,067)       | \$    | 1,241,577      |

During the fiscal years ended September 30, 2012 and 2011, approximately \$1.8 million and \$18.7 million, respectively, was received from the State of Alabama to fund construction.

These revenues are classified as capital appropriations on the Statement of Revenues, Expenses and Changes in Net Assets.

# (8) LONG-TERM DEBT

| Bonds, notes and lease obligations are collateralized by certain real estate, equipment and pledged revenues (See Note 9).  |  |    |                       |                  |   |  |  |  |  |  |
|---|--|----|-----------------------|------------------|---|--|--|--|--|--|
| Bonds and notes payable   | Balance at<br>September 30, 2011                     |    | Principal<br>New Debt | Repayment        | Balance at<br>September 30, 2012                    |  |  |  |  |  |
| 1978 Auburn University at Montgomery Dormitory Revenue Bonds, \$3,279,000 face value, 3.0%, due annually through 2018, a reserve of \$146,442 and a \$138,299 contingency fund. | \$ 1,025,000   | \$ | -                     | \$ (115,000)     | \$ 910,000  |  |  |  |  |  |
| 2001A Athletic Revenue Bonds,<br>\$24,412,607 face value, 2.125% to<br>5.49%, due annually through 2021.  | 18,429,162   |    | -                     | (2,389,833)      | 16,039,329  |  |  |  |  |  |
| 2003 General Fee Revenue Bonds,<br>\$49,460,000 face value, 1.45% to 5.25%,<br>due annually through 2016.   | 21,975,000   |    | -                     | (21,975,000)     | -   |  |  |  |  |  |
| 2003 Housing and Dining Revenue<br>Bonds, \$15,645,000 face value, 1.4%<br>to 5.0%, due annually through 2012.  | 1,875,000  |    | -                     | (1,875,000)      | -   |  |  |  |  |  |
| 2004 General Fee Revenue Bonds,<br>\$76,875,000 face value, 3.0% to 5.25%,<br>due annually through 2034.  | 66,120,000   |    | -                     | (62,605,000)     | 3,515,000   |  |  |  |  |  |
| 2004A Athletic Revenue Bonds,<br>\$24,860,000 face value, 2.0% to 5.0%,<br>due annually from 2006 through 2021<br>and annually from 2025 through 2034.                          | 21,460,000   |    | -                     | (20,140,000)     | 1,320,000   |  |  |  |  |  |
| 2004B Athletic Revenue Bonds,<br>\$3,050,000 face value, 5.75%, due<br>annually from 2022 through 2024.   | 3,050,000  |    | -                     | (3,050,000)      | -   |  |  |  |  |  |
| 2006A General Fee Revenue Bonds,<br>\$60,000,000 face value, 3.5% to 5.0%,<br>due annually from 2008 through 2037.  | 55,785,000   |    | -                     | (1,155,000)      | 54,630,000  |  |  |  |  |  |
| 2007A General Fee Revenue Bonds,<br>\$162,530,000 face value, 3.6% to 5.0%,<br>due annually from 2009 through 2038.   | 160,590,000  |    | -                     | (695,000)        | 159,895,000   |  |  |  |  |  |
| 2007B General Fee Revenue Bonds,<br>\$14,465,000 face value, 4.625% to<br>5.125%, due annually from 2010 through<br>2014.   | 9,090,000  |    | -                     | (2,890,000)      | 6,200,000   |  |  |  |  |  |
| 2008 General Fee Revenue Bonds,<br>\$92,500,000 face value, 3.0% to 5.0%,<br>due annually from 2010 through 2038.   | 89,010,000   |    | -                     | (1,825,000)      | 87,185,000  |  |  |  |  |  |
| 2009 General Fee Revenue Bonds,<br>\$79,500,000 face value, 2.0% to 5.0%,<br>due annually from 2011 through 2026.   | 77,985,000   |    | -                     | (2,460,000)      | 75,525,000  |  |  |  |  |  |
| 2011A General Fee Revenue Bonds,<br>\$226,035,000 face value, 4.0% to 5.0%,<br>due annually from 2015 through 2041.   | 226,035,000  |    | -                     |                  | 226,035,000   |  |  |  |  |  |
| 2012A General Fee Revenue Bonds,<br>\$120,135,000 face value, 2.0% to 5.0%,<br>due annually from 2013 through 2042.   | -  |    | 120,135,000           | -                | 120,135,000   |  |  |  |  |  |
| 2012B General Fee Revenue Bonds,<br>\$3,505,000 face value, 2.9%, due<br>annually from 2013 through 2024.   | -  |    | 3,505,000             | -                | 3,505,000   |  |  |  |  |  |
| Total bonds and notes payable   | 752,429,162  | _  | 123,640,000           | (121,174,833)    | 754,894,329   |  |  |  |  |  |
| Plus unamortized bond premium   | 14,620,893   | -  | 19,362,869            | (4,378,471)      | 29,605,291  |  |  |  |  |  |
| Less unamortized bond discount  | (245,630)  |    | -                     | 229,766          | (15,864)  |  |  |  |  |  |
| Less unamortized loss on refunding  | (4,884,921)  |    | (10,344,626)          | 1,978,165        | (13,251,382)  |  |  |  |  |  |
| Less: current portion Bonds payable Unamortized bond premium Unamortized bond discount  | 761,919,504<br>(20,314,832)<br>(1,937,261)<br>25,788 | \$ | 132,658,243           | \$(123,345,373)_ | 771,232,374<br>(19,075,538)<br>(3,481,036)<br>7,695 |  |  |  |  |  |
| Unamortized loss on refunding   | 714,962  |    |                       |                  | 1,741,766   |  |  |  |  |  |
| Total noncurrent bonds and notes payable  | \$   |    |                       |                  | \$  |  |  |  |  |  |

| Bonds and notes payable   | Balance at<br>September 30, 2010  | Principal<br>New Debt | Repayment       | Balance at<br>September 30, 2011                                   |
|---|---|-----------------------|-----------------|--|
| 1978 Auburn University at Montgomery Dormitory Revenue Bonds, \$3,279,000 face value, 3.0%, due annually through 2018, a reserve of \$146,443 and a \$138,299 contingency fund. | \$ 1,135,000  | \$ -                  | \$ (110,000)    | \$ 1,025,000   |
| 2001A Athletic Revenue Bonds,<br>\$24,412,607 face value, 2.125% to<br>5.49%, due annually through 2021.  | 20,963,772  | -                     | (2,534,610)     | 18,429,162   |
| 2003 General Fee Revenue Bonds,<br>\$49,460,000 face value, 1.45% to 5.25%,<br>due annually through 2016.   | 26,100,000  | -                     | (4,125,000)     | 21,975,000   |
| 2003 Housing and Dining Revenue<br>Bonds, \$15,645,000 face value, 1.4%<br>to 5.0%, due annually through 2012.  | 3,685,000   | -                     | (1,810,000)     | 1,875,000  |
| 2004 General Fee Revenue Bonds,<br>\$76,875,000 face value, 3.0% to 5.25%,<br>due annually through 2034.  | 67,705,000  | -                     | (1,585,000)     | 66,120,000   |
| 2004A Athletic Revenue Bonds,<br>\$24,860,000 face value, 2.0% to 5.0%,<br>due annually from 2006 through 2021<br>and annually from 2025 through 2034.                          | 22,070,000  | -                     | (610,000)       | 21,460,000   |
| 2004B Athletic Revenue Bonds,<br>\$3,050,000 face value, 5.75%, due<br>annually from 2022 through 2024.   | 3,050,000   | -                     | -               | 3,050,000  |
| 2006A General Fee Revenue Bonds,<br>\$60,000,000 face value,<br>3.5% to 5.0%, due annually<br>from 2008 through 2037.   | 56,895,000  | -                     | (1,110,000)     | 55,785,000   |
| 2007A General Fee Revenue Bonds,<br>\$162,530,000 face value, 3.6% to 5.0%,<br>due annually from 2009 through 2038.   | 161,240,000   | -                     | (650,000)       | 160,590,000  |
| 2007B General Fee Revenue Bonds,<br>\$14,465,000 face value, 4.625% to<br>5.125%, due annually from 2010 through<br>2014.   | 11,865,000  | -                     | (2,775,000)     | 9,090,000  |
| 2008 General Fee Revenue Bonds,<br>\$92,500,000 face value, 3.0% to 5.0%,<br>due annually from 2010 through 2038.   | 90,780,000  | -                     | (1,770,000)     | 89,010,000   |
| 2009 General Fee Revenue Bonds,<br>\$79,500,000 face value, 2.0% to 5.0%,<br>due annually from 2011 through 2026.   | 79,500,000  | -                     | (1,515,000)     | 77,985,000   |
| 2011A General Fee Revenue Bonds,<br>\$226,035,000 face value, 4.0% to 5.0%,<br>due annually from 2015 through 2041.   |   | 226,035,000           |                 | 226,035,000  |
| Total bonds and notes payable   | 544,988,772   | 226,035,000           | (18,594,610)    | 752,429,162  |
| Plus unamortized bond premium   | 10,838,886  | 5,802,815             | (2,020,808)     | 14,620,893   |
| Less unamortized bond discount  | (275,306)   | -                     | 29,676          | (245,630)  |
| Less unamortized loss on refunding  | (5,681,638)   | <u> </u>              | 796,717         | (4,884,921)  |
| Less: current portion Bonds payable Unamortized bond premium Unamortized bond discount Unamortized loss on refunding Total noncurrent bonds and notes payable                   | 549,870,714<br>(18,594,610)<br>(1,334,446)<br>29,676<br>796,719<br>\$ 530,768,053 | \$231,837,815_        | \$(19,789,025)_ | 761,919,504 (20,314,832) (1,937,261) 25,788 714,962 \$ 740,408,161 |
| Total Horiourient bonds and notes payable   | Ψ   | :                     |                 | Ψ  |

On March 27, 2012, the University issued the 2012A General Fee Bonds with a par value of \$120,135,000 and interest rates ranging from 2.0% to 5.0% to advance refund \$97,810,000 of outstanding 2003 General Fee, 2004A General Fee, and 2004A Athletic Bonds with interest rates ranging from 1.45% to 5.25% and to finance certain capital improvements at AUM. The portion of the net proceeds of this new bond issue to be used for refunding were deposited in an irrevocable trust with an escrow agent and were used to purchase U.S. Government securities which will provide sufficient funds to pay all future debt service payments on the previously outstanding bonds. As a result, the previously outstanding bonds are considered to be defeased and the liability for those bonds has been removed from the University's financial statements. This refunding resulted in the University recognizing a loss of \$9,868,373 for the difference between the acquisition price of the new debt and the net carrying amount of the old debt. Although the University recognized an accounting loss, the refunding decreases the University's total debt service payments over the next 23 years by \$21,386,601 and resulted in an economic gain (the difference between the present values of the debt service payments on the old and new bonds) for the University of \$18,721,021.

On March 27, 2012, the University issued the 2012B General Fee Bonds with a par value of \$3,505,000 and an interest rate of 2.9% to advance refund \$3,050,000 of outstanding 2004B Athletic Bonds with an interest rate of 5.75%. The net proceeds of this new bond issue were deposited in an irrevocable trust with an escrow agent and were used to purchase U.S. Government securities which will provide sufficient funds to pay all future debt service payments on the previously outstanding bonds. As a result, the previously outstanding bonds are considered to be defeased and the liability for those bonds has been removed from the University's financial statements. This refunding resulted in the University recognizing a loss of \$476,253 for the difference between the acquisition price of the new debt and the net carrying amount of the old debt. Although the University recognized an accounting loss, the refunding decreases the University's total debt service payments over the next 13 years by \$530,135 and resulted in an economic gain (the difference between the present values of the debt service payments on the old and new bonds) for the University of \$418,242.

### **Future Debt Service**

Future debt service payments for each of the five fiscal years subsequent to September 30, 2012, and thereafter, are as follows:

| Year Ending               | Bonds             | Payal | ole         |
|---------------------------|-------------------|-------|-------------|
| September 30              | Principal         |       | Interest    |
|                           |                   |       |             |
| 2013                      | \$<br>19,075,538  | \$    | 36,949,153  |
| 2014                      | 19,302,349        |       | 36,470,352  |
| 2015                      | 24,108,361        |       | 35,940,069  |
| 2016                      | 24,958,719        |       | 35,097,477  |
| 2017                      | 21,998,501        |       | 34,183,323  |
| 2018-2022                 | 123,875,861       |       | 154,680,238 |
| 2023-2027                 | 139,680,000       |       | 115,103,081 |
| 2028-2032                 | 141,990,000       |       | 81,607,707  |
| 2033-2037                 | 160,955,000       |       | 43,510,663  |
| 2038-2042                 | 78,950,000        |       | 9,031,500   |
|                           | <br>              |       |             |
| Total future debt service | \$<br>754,894,329 | \$    | 582,573,563 |

### **Capital Lease Obligations**

AUM acquired a building under a capital lease agreement which provides for the University to purchase the building over a period of

25 years. The University also leases certain items of equipment which are classified as capital leases.

| Lease Obligations       | Balance at<br>ember 30, 2011 | New<br>Debt |   | Principal<br>Repayment | S  | Balance at<br>September 30, 2012 |
|-------------------------|------------------------------|-------------|---|------------------------|----|----------------------------------|
| Building                | \$<br>755,000                | \$          | - | \$<br>(175,000)        | \$ | 580,000                          |
| Equipment               | <br>480,379                  |             | - | <br>(381,414)          |    | 98,965                           |
| Total lease obligations | \$<br>1,235,379              | \$          |   | \$<br>(556,414)        | \$ | 678,965                          |

Minimum lease payments under capital leases together with the present value of the net minimum lease payments are shown in the table below:

|                          | Building      |    | Equipment | Total         |
|--------------------------|---------------|----|-----------|---------------|
| 2012-2013                | \$<br>213,815 | \$ | 58,829    | \$<br>272,644 |
| 2013-2014                | 214,750       |    | 48,106    | 262,856       |
| 2014-2015                | 210,000       |    | -         | 210,000       |
| 2015-2016                | -             |    | -         | -             |
| 2016-2017                | <br>          | _  | <u> </u>  | <br>          |
| Minimum lease payments   | 638,565       |    | 106,935   | 745,500       |
| Less interest            | <br>(58,565)  |    | (7,970)   | <br>(66,535)  |
| Present value of minimum |               |    |           |               |
| lease payments           | 580,000       |    | 98,965    | 678,965       |
| Less current portion     | <br>(185,000) | _  | (52,962)  | <br>(237,962) |
| Noncurrent obligations   | \$<br>395,000 | \$ | 46,003    | \$<br>441,003 |

The University has entered into various operating leases for equipment. It is expected that, in the normal course of business, such leases will continue to be required. Net expenditures for rentals under operating

leases for the years ended September 30, 2012 and 2011, amounted to approximately \$4.0 million each year.

### (9) PLEDGED REVENUES

Pledged revenue for 2012 and 2011 as defined by the Series 2003, 2004, 2006A, 2007A, 2007B, 2008, 2009, 2011A, 2012A and 2012B General Fee Revenue Trust Indentures is as follows:

|  | 2012                  | 2011                  |
|--|-----------------------|-----------------------|
| Student fees collected   | \$ 373,770,328        | \$ 341,461,300        |
| Less fees pledged for specific purposes:                                 |                       |                       |
| Athletic fees (\$96 per student per semester)                            | (4,224,442)           | (4,400,394)           |
| Transit fees (\$129/\$119 as of Fall 2012/2011 per student per semester) | (5,316,099)           | (3,297,593)           |
| Student activities fees (\$15 per student per semester)                  | (662,885)_            | (688,166)             |
| Total general fees pledged   | \$ <u>363,566,902</u> | \$ <u>333,075,147</u> |

The Series 2011A Bonds expands the definition of pledged revenues. "General Fees" pledged to secure the Series 2011A Bonds and all other Parity Bonds now or hereafter outstanding under the General Fee Revenue Indenture will include the general fees levied against the University's students at both the Auburn Main Campus and the Auburn University at Montgomery Campus. "Housing Revenues" pledged to secure the Series 2011A Bonds and all other Parity Bonds now or hereafter outstanding under the General Fee Revenue Indenture will include the University's housing and dining revenues from the operation of housing and dining facilities on both the Auburn Main Campus and the Auburn University at Montgomery Campus.

The pledge of housing and dining revenues under the General Fee Revenue Indenture is subordinate in all respects to the University's prior pledge of certain dormitory revenues on the Auburn University at Montgomery campus to secure payment of the 1978 Dormitory Revenue Bonds and the University's prior pledge of the housing and dining revenues under the Housing and Dining Revenue Indenture to secure the University's Housing and Dining Revenue Bonds, Series 2003 and any other bonds hereafter issued on a parity basis with such Series 2003 Bonds under the terms and conditions of the Housing and Dining Revenue Indenture.

See section on Series 2003 Housing and Dining Revenue Trust Indenture below for information on main campus housing and dining revenues.

AUM housing and dining revenue pledged for 2012 and 2011 subordinate to prior pledges of such revenues as defined by the **Series 2011A General Fee Revenue Trust Indenture** is as follows:

|   | 2012            | 2011         |
|---|-----------------|--------------|
| AUM housing revenues                          |                 |              |
| Room rental                                   | \$<br>2,855,495 | \$ 2,967,364 |
| Other income                                  | <br>216,945     | 180,776      |
| Total housing                                 | 3,072,440       | 3,148,140    |
| AUM dining revenue                            | <br>1,373,413   | 1,127,293    |
| Total AUM housing and dining revenues pledged | \$<br>4,445,853 | \$ 4,275,433 |

Auburn University 2012

The pledge of Athletic program revenues was added to the General Fee Trust Indenture contemporaneously with the issuance of the Series 2008 Bonds and collateralizes, on a parity basis, all bonds now or hereafter issued under the General Fee Revenue Indenture. Athletic

program revenues pledged to the 2008 General Fee Revenue Bonds are subordinate to the Athletic program revenues previously pledged to the Athletic Bonds as described below.

Pledged revenue for 2012 and 2011 as defined by the Series 2001A and 2004 Athletic A & B Revenue Trust Indentures is as follows:

|  |    | 2012       | 2011         |
|--|----|------------|--------------|
| Jordan Hare and other revenues:            |    |            |              |
| Television and broadcast revenues          | \$ | 5,750,212  | \$ 5,520,000 |
| Conference and NCAA distributions          |    | 20,024,728 | 22,930,400   |
| Sales and services revenues                |    | 29,098,531 | 30,837,395   |
| Student fees                               |    | 4,224,442  | 4,400,394    |
| Royalties, advertisements and sponsorships |    | 6,886,435  | 5,154,986    |
| Other income                               | _  | 4,609,698  | 3,246,37     |
| Total athletic revenues pledged            | \$ | 70,594,046 | \$72,089,546 |

The Series 2004 Athletic Revenue Bonds and Series 2001A Athletic Revenue Bonds are collateralized by a first-priority pledge of the Athletic program revenues that is senior to, and has priority in all respects over, the subordinate pledge of the Athletic program revenues that was added to the General Fee Trust Indenture concurrently with the issuance of the Series 2008 Bonds.

The pledge of housing and dining revenues was added to the General Fee Trust Indenture, contemporaneously with the issuance of the University's General Fee Revenue Bonds, Series 2007A and 2007B (taxable) and collateralizes, on a parity basis now or hereafter issued under the General Fee Revenue Indenture.

Pledged revenue for 2012 and 2011 as defined by the **Series 2003 Housing and Dining Revenue Trust Indenture** is as follows:

| •       |           | -         | -         |           |           |            |   |  |
|---------|-----------|-----------|-----------|-----------|-----------|------------|---|--|
|         |           |           |           |           |           | 2012       |   | 2011   |
|         |           |           |           |           |           |            |   |  |
|         |           |           |           |           | \$        | 21,383,293 | \$  | 20,537,474   |
|         |           |           |           |           |           | 1,635,711  | _   | 1,667,474  |
|         |           |           |           |           |           | 23,019,004 |   | 22,204,948   |
|         |           |           |           |           |           | 3,048,371  | _   | 392,479  |
| pledged |           |           |           |           | \$_       | 26,067,375 | \$_   | 22,597,427   |
|         | s pledged | \$ pledged | \$ 21,383,293<br>1,635,711<br>23,019,004<br>3,048,371 | \$ 21,383,293 \$<br>1,635,711<br>23,019,004<br>3,048,371 |

The Housing and Dining Revenue Bonds, Series 2003 are collateralized by a pledge of the University's housing and dining revenues. The Housing and Dining Revenue Indenture permits the University to issue additional bonds collateralized by the housing and dining revenues on a parity basis with the Housing and Dining Revenue Bonds Series 2003.

The Auburn University dormitory occupancy rate for Fall Semester 2012 and Fall Semester 2011 was 97.4% and 99.4%, respectively (unaudited).

Pledged revenues and related expenses for 2012 and 2011 as defined by the 1978 Auburn University at Montgomery Trust Indenture are as follows:

The following summary shows the revenues, expenses and transfers from operations of the West Dormitories of AUM for the years ended September 30, 2012 and 2011.

| 30, 2012 and 2011.                                   |    |           |     |             |
|--|----|-----------|-----|-------------|
|  |    | 2012      |     | 2011        |
| Revenues:  |    |           |     |             |
| Room rental  | \$ | 1,175,081 | \$  | 1,242,773   |
| Other income   | _  | 95,283    | _   | 76,628      |
| Total revenues                                       |    | 1,270,364 | _   | 1,319,401   |
| Expenses and transfers:                              |    |           |     |             |
| Personnel costs                                      |    | 302,469   |     | 323,119     |
| Operating expenses                                   |    | 278,484   |     | 359,093     |
| Transfers  |    | 147,067   | _   | 145,417     |
| Total expenses and transfers                         | _  | 728,020   | _   | 827,629     |
| Surplus of revenues over expenses and transfers      |    | 542,344   |     | 491,772     |
| AUM Student Housing net deficit at beginning of year |    | (809,298) | _   | (1,301,070) |
| AUM Student Housing net deficit at end of year       | \$ | (266,954) | \$_ | (809,298)   |

The AUM dormitory occupancy rate for Fall Semester 2012 and Fall Semester 2011 was 96.98% and 94.96%, respectively (unaudited).

### (10) RETIREMENT PROGRAMS

The employees of the University are participants in two benefit plans, a 403(b) defined contribution plan and a 457(b) deferred compensation plan as follows:

### A. Teachers' Retirement System of Alabama

The University contributes to the Teachers' Retirement System of Alabama (TRS), a cost sharing, multiple-employer, public employee retirement system for the various state-supported educational agencies and institutions. This plan is administered by the Retirement Systems of Alabama

Substantially all non-student employees are members of the Teachers' Retirement System. Membership is mandatory for eligible employees. Benefits vest after ten years of creditable service. Vested employees may retire with full benefits at age 60 with 10 years of service or at any age after 25 years of service. Retirement benefits are calculated by the formula method by which retirees are allowed 2.0125% of their average final salary (best three of the last ten years) for each year of service. Disability retirement benefits are calculated in the same manner. Preretirement death benefits are provided to plan members.

The Teachers' Retirement System was established as of October 1, 1941, under the provisions of Act Number 419, of the Acts of Alabama 1939, for the purpose of providing retirement allowances and other specified benefits for qualified persons employed by state-supported educational institutions. The responsibility for general administration and operation of the Teachers' Retirement System is vested in the Board of Control (currently 14 members). Benefit provisions are established by

the *Code of Alabama* 1975, Sections 16-25-1 through 16-25-113, as amended, and Sections 36-27B-1 through 36-27B-6, as amended.

The ten year historical trend information showing TRS's progress in accumulating sufficient assets to pay benefits when due and the significant actuarial assumptions used to compute the pension benefit obligation, including the discount rate, projected salary increases and post-retirement benefit increases, are presented in the September 30, 2011, annual financial report of the Teachers' Retirement System of Alabama. The Retirement System of Alabama issues a publicly available financial report that includes financial statements and required supplementary information for the Teachers' Retirement System of Alabama. That report may be obtained by writing to the Retirement System of Alabama, 135 South Union Street, Montgomery, Alabama 36130-2150.

### **Funding Policy**

Employees are required by statute to contribute 7.25% of their salary to the Teachers' Retirement System. This rate will increase to 7.50% for fiscal year 2013. The University is required to contribute the remaining amounts necessary to fund the actuarially determined contributions to ensure sufficient assets will be available to pay benefits when due. Each year the Teachers' Retirement System recommends to the Alabama State Legislature the contribution rate for the following fiscal year, with the Alabama State Legislature setting this rate in the annual appropriations bill. The percentages of the contributions and the amount of contributions made by the University and the University's employees equal the required contributions for each year as follows:

| Fiscal year ended September 30,         | 2012             | 2011             |    | 2010       |
|---|------------------|------------------|----|------------|
| Total percentage of covered payroll     | 17.25%           | 17.51%           |    | 17.51%     |
| Contributions:                          |                  |                  |    |            |
| Percentage contributed by the employer  | 10.00%           | 12.51%           |    | 12.51%     |
| Percentage contributed by the employees | 7.25%            | 5.00%            |    | 5.00%      |
| Contributed by the employer             | \$<br>34,144,425 | \$<br>41,773,908 | \$ | 39,951,632 |
| Contributed by the employees            | <br>24,761,049   | <br>16,703,108   | -  | 15,973,406 |
| Total contributions                     | \$<br>58,905,474 | \$<br>58,477,016 | \$ | 55,925,038 |

### B. Employees' Retirement System of Alabama

Federally appointed employees of the Alabama Cooperative Extension System are covered by the Employees' Retirement System of Alabama (ERS). This program is a multi-employer defined benefit plan. Benefits of the ERS plan are similar to those of the TRS plan with the exception that they are based on half of the employee's average final salary. Upon retirement, these employees will also receive pension benefits under the Federal Civil Service Retirement System. ERS is part of the Retirement Systems of Alabama.

### **Funding Policy**

Employees are required by statute to contribute 3.63% of their salary to the Employees' Retirement System. This rate will increase to 3.75% for fiscal year 2013. The University is required to contribute the remaining amounts necessary to fund the actuarially determined contributions to ensure sufficient assets will be available to pay benefits when due. Each year the Employees' Retirement System recommends to the Legislature the contribution rate for the following fiscal year, with the Legislature setting this rate in the annual appropriations bill. The percentages of the contributions and the amount of contributions made by the University and the University's employees equal the required contributions for each year as follows:

| Fiscal year ended September 30,         | 2012            | 2011            | 2010            |
|---|-----------------|-----------------|-----------------|
| Total percentage of covered payroll     | 39.67%          | 40.38%          | 37.54%          |
| Contributions:                          |                 |                 |                 |
| Percentage contributed by the employer  | 36.04%          | 37.88%          | 35.04%          |
| Percentage contributed by the employees | 3.63%           | 2.50%           | 2.50%           |
| Contributed by the employer             | \$<br>1,589,969 | \$<br>1,863,377 | \$<br>1,910,078 |
| Contributed by the employees            | <br>159,923     | <br>122,963     | <br>136,278     |
| Total contributions                     | \$<br>1,749,892 | \$<br>1,986,340 | \$<br>2,046,356 |

### C. Tax Deferred Annuity Plans

This plan is a defined contribution plan under Section 403(b) of the Internal Revenue Code. Accordingly, benefits depend solely on amounts contributed to the plan plus investment earnings. This is provided as a supplement to the aforementioned programs. All fulltime regular or probationary employees are eligible to participate. Full-time temporary employees are also eligible if their employment period is for a minimum of one year. The University will match up to \$1,650 per year of a qualifying employee's contribution. This equates to five percent of gross salary with a maximum covered salary of \$33,000 per year. An employee enrolling in one of the University's tax deferred annuity plans will not vest in the University's matching portion until he/she has completed five years of full-time continuous service. Upon the employee's completion of the five year requirement, the University's matching contribution and interest earned will be vested to the participant. Nonparticipating employees with continuous service will be given credit toward the five year requirement upon joining the tax deferred annuity program. The total investment in the annuities is determined by Section 403(b). There are several investment options including fixed and variable annuities and mutual funds. The Universityapproved investment firms employees may select are Valic, TIAA-CREF, Fidelity Investments and Lincoln Financial. At September 30, 2012 and 2011, 3,373 and 3,160 employees, respectively, participated in the tax deferred annuity program. The contribution for 2012 was \$17,796,298 which includes \$5,484,638 from the University and \$12,311,660 from its employees. The contribution for 2011 was \$14,585,773, which includes \$4,664,998 from the University and \$9,920,775 from its employees. Total salaries and wages during the fiscal year for covered employees participating in the plan were \$219,142,408 and \$207,601,418 for the fiscal years ended September 30, 2012 and 2011, respectively.

### **D. Deferred Compensation Plans**

The University follows the provisions of GASB Statement No. 32, *Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation Plans-a recission of GASB Statement No. 2* and an amendment of *GASB Statement No. 31*. As of September 30, 2012 and 2011, 227 and 201 employees, respectively, participated in the plans. Contributions of \$2,180,227 and \$1,963,272 for fiscal years 2012 and 2011, respectively, were funded by employees and no employer contribution was funded. The 457(b) plans include Valic, TIAA-CREF and Fidelity Investments.

### (11) OTHER POSTEMPLOYMENT BENEFITS (OPEB)

The University offers postemployment health care benefits to all employees who officially retire from the University. Health care benefits are offered through the State of Alabama Public Education Employees Health Insurance Plan (PEEHIP) with TRS or Auburn University's self insured Retiree Medical Plan (the Plan), which is available for select employees who are not eligible for PEEHIP or those who were grandfathered in as Civil Service employees. Eligibility for benefits for either option begins at age 60 with at least 10 years of service or at any age with 25 years of service. Retirees must have been enrolled in the active employees' health care plan for the last six of those years in order to be eligible for coverage under the plan.

The University applies GASB Statement No. 45, Accounting and Financial Reporting by Employers for Postretirement Benefits Other than Pensions. This statement requires governmental entities to recognize and match other postretirement benefit costs with related services received and also to provide information regarding

the actuarially calculated liability and funding level of the benefits associated with past services.

### A. State of Alabama Public Education Employees Health Insurance Plan (PEEHIP)

Alabama Retired Education Employees' Health Care Trust is a costsharing multiple-employer defined benefit health care plan administered by the Public Education Employees' Health Insurance Board (PEEHIB). PEEHIP offers a basic hospital/medical plan that provides basic medical coverage for up to 365 days of care during each hospital confinement. The basic hospital/medical plan also provides for physicians benefits, outpatient care, prescription drugs, and mental health benefits.

The *Code of Alabama 1975*, Section 16-25A-4 provides the PEEHIB with the authority to amend the benefit provisions for the plan, and Section 16-25A-8 provides the authority to set the contribution for retirees and employers.

The required contribution rate of the employer was \$370 and \$420 per employee per month in the years ended September 30, 2012 and 2011, respectively. The University paid \$9,394,450 and \$10,273,162 for 2,112 and 2,062 retirees for the years ended September 30, 2012 and 2011, respectively. 100% of the required contributions were paid by PEEHIP. The required contribution rate is determined by PEEHIP in accordance with state statute.

The required monthly contribution rates for fiscal year 2012 are as follows: **Retired Member Rates** 

- Individual Coverage/Non-Medicare Eligible \$151.00
- Family Coverage/Non-Medicare Eligible Retired Member and Non-Medicare Eligible Dependent(s) \$391.00
- Family Coverage/Non-Medicare Eligible Retired Member and Dependent Medicare Eligible - \$250.00
- Individual Coverage/Medicare Eligible Retired Member \$10.00
- Family Coverage/Medicare Eligible Retired Member and Non-Medicare Eligible Dependent(s) - \$250.00
- Family Coverage/Medicare Eligible Retired Member and Dependent Medicare Eligible - \$109.00
- Tobacco surcharge -\$28.00 per month
- PEEHIP Supplemental Plan \$0
- Optional Plans (Hospital Indemnity, Cancer, Dental, Vision) up to two optional plans can be taken by retirees at no cost if the retiree is not also taking one of the Hospital Medical Plans. The combining allocation program is being phased out over three years beginning October 1, 2010. While a couple combines allocations, they are required to use both allocations to pay for the PEEHIP Hospital Medical Plan and cannot use one of the allocations towards the Optional Plans. They can purchase the Optional Plans at the normal monthly rate of \$38.00 or \$45.00 for family dental.

Members who retired on or after October 1, 2005, and before January 1, 2012, pay two percent of the employer premiums for each year under 25 years of service, and for each year over 25 years of service, the retiree premium is reduced by two percent.

Employees who retire on or after January 1, 2012, with less than 25 years of service, are required to pay 4% for each year under 25 years of service. Additionally, non-Medicare eligible employees who retire on or after January 1, 2012, are required to pay 1% more for each year less than 65 (age premium) and to pay the net difference between the

active employee subsidy and the non-Medicare eligible retiree subsidy (subsidy premium). When the retiree becomes Medicare eligible, the age and subsidy premium will no longer apply. However, the years of service premium (if applicable to the retiree) will continue to be applied throughout retirement. These changes are being phased in over a five year period.

### **Surviving Spouse Rates**

- Surviving Spouse Non-Medicare Eligible \$658.00
- Surviving Spouse Non-Medicare Eligible and Dependent Non-Medicare Eligible - \$847.00
- Surviving Spouse Non-Medicare Eligible and Dependent Medicare Eligible - \$816.00
- Surviving Spouse Medicare Eligible \$328.00
- Surviving Spouse Medicare Eligible and Dependent Non-Medicare Eligible - \$517.00
- Surviving Spouse Medicare Eligible and Dependent Medicare Eligible - \$486.00

The complete financial report for PEEHIP can be obtained on the PEEHIP website at http://www.rsa-al.gov/PEEHIP/peehip.html under the Trust Fund Financials tab.

### B. Retiree Medical Plan (the Plan)

The Plan is considered a single-employer plan and consists of hospital benefits, major medical benefits, a prescription drug program and a preferred care program. The health care benefits cover medical and hospitalization costs for retirees and their dependents. If the retiree is eligible for Medicare, University coverage is secondary. The authority under which the Plan's benefit provisions are established or amended

is the University President. Recommendations for modifications are brought to the President by the Insurance and Benefits Committee. Any amendments to the obligations of the plan members or employer(s) to contribute to the plan are brought forth by the Insurance and Benefits Committee and approved by the President.

Employees included in the actuarial valuation include retirees and survivors, active Civil Service employees who are eligible to participate in the Plan upon retirement and those employees the University pays a subsidy for who elected the PEEHIP plan on or prior to October 1, 1997. Expenditures for postretirement health care benefits are recognized monthly and financed on a pay-as-you-go basis. The University funds approximately 60% of the postretirement healthcare premiums, which totaled \$930,342 and \$941,842 for fiscal years ended September 30, 2012 and 2011, respectively. The retirees are responsible for funding approximately 40% of the healthcare premiums.

In compliance with the provisions of GASB Statement No. 45, the University accrued an additional \$1,567,505 and \$2,086,541 in retiree healthcare expense during fiscal years 2012 and 2011, respectively.

The Plan does not issue a stand-alone financial report. For inquiries relating to the Plan, please contact Auburn University Payroll and Employee Benefits, 212 Ingram Hall, Auburn University, Alabama 36849.

The required schedule of funding progress contained in the Required Supplemental Information immediately following the divisional financial statements presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability for benefits.

### Determination of Annual Required Contribution (ARC) and End of Year Accrual for Retiree Medical Plan

| Cost Element  | Fiscal Year Ended September 30, 2012 |  |                                 |
|---|--------------------------------------|--|---------------------------------|
|   |                                      | Amount                                       | Percent of Payroll <sup>1</sup> |
| 1. Unfunded actuarial accrued liability at Oct. 1, 2011   | \$                                   | 59,795,647                                   | 1,546.6%                        |
| Annual Required Contribution (ARC)  |                                      |  |                                 |
| 2. Normal cost  | \$                                   | 102,468                                      |                                 |
| 3. Amortization of the unfunded actuarial accrued liability over 15 years   |                                      |  |                                 |
| using level dollar amortization   |                                      | 4,598,916                                    |                                 |
| 4. Annual Required Contribution (ARC = 2 + 3)   | \$                                   | 4,701,384                                    | 121.6%                          |
| Annual OPEB Cost (Expense) 5. ARC 6. Interest on beginning of year accrual 7. Adjustment to ARC 8. Fiscal year 2012 OPEB cost (5 + 6 - 7) | \$<br>                               | 4,701,384<br>233,344<br>890,199<br>4,044,529 | 104.6%                          |
| End of Year Accrual (Net OPEB Obligation) <sup>2</sup>  |                                      |  |                                 |
| 9. Beginning of year accrual  | \$                                   | 11,667,182                                   |                                 |
| 10. Annual OPEB cost  |                                      | 4,044,529                                    |                                 |
| 11. Employer contribution (benefit payments) <sup>2</sup>   |                                      | 2,477,024                                    |                                 |
| 12. End of year CAFR accrual $(9 + 10 - 11)^2$  | \$                                   | 13,234,687                                   | 342.3%                          |

<sup>&</sup>lt;sup>1</sup> Annual payroll for 60 participants as of September 30, 2012, \$3,866,263.

<sup>&</sup>lt;sup>2</sup> Actual amounts paid in fiscal year 2012 include claim costs, administrative fees, and PEEHIP subsidy less participant contributions.

### Three Year Schedule of Percentage of OPEB Cost Contributed

| Fiscal Year        | Annual OPEB  | Percentage of OPEB            | Net OPEB      |
|--------------------|--------------|-------------------------------|---------------|
| Ended              | Cost         | Cost Contributed <sup>3</sup> | Obligation    |
| September 30, 2010 | \$ 4,850,454 | 54.2%                         | \$ 9,580,641  |
| September 30, 2011 | \$ 4,740,817 | 56.0%                         | \$ 11,667,182 |
| September 30, 2012 | \$ 4,044,529 | 61.2%                         | \$ 13,234,687 |

<sup>&</sup>lt;sup>3</sup> Cost Contributed is shown in the "Determination of Annual Required contribution and End of Year Accrual."

### **Summary of Key Actuarial Methods and Assumptions**

Valuation year October 1, 2011 – September 30, 2012

Actuarial cost method Unit Credit, Actuarial Cost Method

**Amortization method** 15 years, level dollar open amortization<sup>4</sup>

Asset valuation method Not applicable

Discount rate 2.0%

Projected payroll growth rate Not applicable

### Health care cost trend rate for

medical and prescription drugs 9.0% in fiscal year 2012, decreasing by one-half percentage point per year to an ultimate of 5.0% in fiscal year

2021 and later.

Valuation Date October 1, 2011

### **Monthly Per Capita Claim Costs**

| <u>Age</u> | <u>Medical</u> |
|------------|----------------|
| 55         | \$678          |
| 60         | \$813          |
| 65         | \$330          |
| 70         | \$366          |
| 75         | \$390          |

Claim costs were increased by 1.8% over last year based on a weighted average of benefit plan premiums.

Future claim costs are increased by health care cost trend.

Retiree Premiums Retirees contribute 40% and surviving spouses pay 100% of the monthly premiums shown below:

|                | As of 1/1/12 | As of 1/1/11 |
|----------------|--------------|--------------|
| Pre-65 Single  | \$458        | \$458        |
| Pre-65 Family  | \$1,008      | \$947        |
| Post-65 Single | \$139        | \$139        |
| Post-65 Family | \$638        | \$638        |

Note: There are several other categories of premiums.

Administrative Expenses Included in claim cost.

<sup>&</sup>lt;sup>4</sup> Open amortization means a fresh-start each year for the cumulative unrecognized amount.

# Assumed Health Care Trend Rate Medical and Fiscal Rx Combined

| Fiscal      | Rx Combined |
|-------------|-------------|
| <u>Year</u> | <u>Rate</u> |
|             |             |
| 2013        | 9.0%        |
| 2014        | 8.5%        |
| 2015        | 8.0%        |
| 2016        | 7.5%        |
| 2017        | 7.0%        |
| 2018        | 6.5%        |
| 2019        | 6.0%        |
| 2020        | 5.5%        |

5.0%

2021+

**Spouse Age Difference** 

Husbands are assumed to be three years older than wives for current and future retirees who are married.

Mortality

RP-2000 Combined Mortality Projected to 2015 using Projection Scale AA.

**Participation Rates** 

100% of active employees are assumed to elect postretirement health insurance coverage upon retirement.

**Retirement Rates** 

Employees are assumed to retire according to the following schedule:

| <u>Age</u> | Retirement Rate |
|------------|-----------------|
| 45 or less | 0%              |
| 46 - 49    | 1%              |
| 50 - 51    | 2%              |
| 52 - 54    | 3%              |
| 55         | 10%             |
| 56 - 59    | 8%              |
| 60         | 20%             |
| 61         | 15%             |
| 62         | 25%             |
| 63 - 64    | 20%             |
| 65         | 40%             |
| 66 - 69    | 30%             |
| 70 - 74    | 75%             |
| 75+        | 100%            |
|            |                 |

Withdrawal Rates

None assumed since all are long service Civil Service employees.

**Disability Rates** 

Sample rates are shown below

Percent assumed to terminate within one year

| <u>Age</u> | <u>Male</u> | <u>Female</u> |
|------------|-------------|---------------|
| 25         | 0.06%       | 0.09%         |
| 30         | 0.08%       | 0.12%         |
| 35         | 0.17%       | 0.24%         |
| 40         | 0.30%       | 0.41%         |
| 45         | 0.54%       | 0.65%         |
| 50         | 0.98%       | 0.98%         |
| 55         | 1.50%       | 1.50%         |

# (12) SELF INSURANCE PROGRAMS AND OTHER LIABILITIES Self Insurance

An actuarially determined rate is used to provide funding for retained risk in the University's self-insurance program. The self-insurance reserves, liabilities and related assets are included in the accompanying financial statements. The estimated liability for general liability and on-the-job injury self-insurance is actuarially determined. These self-insured programs are supplemented with commercial excess insurance.

The Comprehensive General Liability Trust Fund is a self-insured retention program that protects the University, its faculty, staff and volunteers against claims brought by third parties arising from bodily injury, property damage and personal liability (libel, slander, etc.) Funds are held in a separate trust account with a financial institution to be used to pay claims for which the University may become legally liable. The liability at September 30, 2012 and 2011, was \$443,204 and \$472,999, respectively.

The On-The-Job-Injury program provides benefits for job-related injuries or death related from work at the University. This program is designed to cover out-of-pocket expenses of any employee who is not covered by insurance. The program will also pay for medically evidenced disability claims and provide death benefits arising from a job-related death of an employee. This self-funded program is provided to employees since the University is not subject to the workers' compensation laws of the State of Alabama. The liability at September 30, 2012 and 2011, was \$2,023,455 and \$2,004,163, respectively.

The University self-insures its health insurance program for all eligible employees. Assets have been set aside to fund the related claims of this program. Should the assets be insufficient to pay the insurance claims, the University would be liable for such claims. The accompanying Statement of Net Assets includes a self-insurance liability for health insurance as of September 30, 2012 and 2011, of \$8,741,124 and \$4,630,339, respectively.

### Other Liabilities

Other liabilities include compensated absences, deposits held in custody and deferred revenues. The University allows employees to accrue and carryover annual and sick leave up to certain maximum amounts

depending on years of service. Employees will be compensated for accrued annual leave at time of separation from University employment (termination or retirement) up to a maximum of one month's additional compensation. All eligible employees hired before October 1, 1990, may be compensated for unused sick leave at the rate of 25% of their respective balances, subject to a maximum of one month's additional compensation. The liability for compensated absences was \$17,070,517 and \$17,714,570 at September 30, 2012 and 2011, respectively.

Deposits held in custody include the portion of the Federal Perkins Student Loan funds and Health Professional Student Loans which would be refunded in the event the University's operations ceased. The refundable amounts were \$16,503,837 and \$16,116,648 at September 30, 2012 and 2011, respectively. Also included in deposits held in custody of others are the agency funds. These amounts totaled \$4,645,284 and \$1,084,871 for September 30, 2012 and 2011, respectively. The remaining difference relates to immaterial rental deposits.

Deferred revenue includes tuition revenue related to the portion of Fall Semester subsequent to September 30, funding received for contracts and grants which has not been expended as of September 30, as well as athletic revenue related to games played subsequent to September 30.

Deferred revenues at September 30, 2012 and 2011 are as follows:

|  | 2012                  | 2011                  |
|--|-----------------------|-----------------------|
|  |                       |                       |
| Tuition and fees, net                                    | \$ 124,577,576        | \$ 118,312,584        |
| Federal, state and local government grants and contracts | 10,968,072            | 8,638,640             |
| Auxiliary, net   | 33,688,568            | 29,966,669            |
| Plant  | 538,138_              | 553,966               |
| Total deferred revenue                                   | \$ <u>169,772,354</u> | \$ <u>157,471,859</u> |

### **Pollution Remediation Obligations**

The University follows GASB Statement No. 49, *Accounting and Financial Reporting for Pollution Remediation Obligations*, which requires recognition of liabilities, recoveries, and related disclosures, as appropriate.

The University conducts groundwater monitoring, monitored natural attenuation and clean-up in accordance with the Resource Conservation and Recovery Act (RCRA) and the Toxic Substances and Control Act. Additionally, asbestos abatement is necessary as older buildings on campus are demolished or renovated. During fiscal year 2011, the University, with the assistance of an outside consultant, prepared a 30-year Post Closure Cost Estimate related to all active and inactive solid waste management units managed through the University RCRA Facility permit.

As of September 30, 2012 and 2011, the total estimated pollution remediation liability (estimated using the expected cash-flow technique) is \$6,831,665 and \$4,804,510, respectively. The current portion of this amount (\$327,355 and \$875,338, respectively) is included in other accrued liabilities and the long-term portion (\$6,504,310 and \$3,929,172, respectively) is included in other noncurrent liabilities in the accompanying Statement of Net Assets. This estimate may change in future periods as additional information is obtained. The University does not expect to recover any funds from insurance or other third parties related to these obligations.

### (13) CONTRACTS AND GRANTS

The University has been awarded approximately \$8.3 million (unaudited) and \$3.4 million (unaudited) in contracts and grants that have not been received or expended as of September 30, 2012 and 2011, respectively. These awards, which represent commitments of sponsors to provide funds for research and training projects, have not been reflected in the financial statements.

# (14) RECOVERY OF FACILITIES AND ADMINISTRATIVE COST FOR SPONSORED PROGRAMS

The portion of revenue recognized for all grants and contracts that represents facilities and administrative cost recovery is recognized on the Statement of Revenues, Expenses and Changes in Net Assets with contract and grant operating revenues. The University recognized \$16,692,646 and \$17,733,310 in facilities and administrative cost recovery for the years ended September 30, 2012 and 2011, respectively.

### (15) CONSTRUCTION COMMITMENTS AND FINANCING

The University has entered into projects for the construction and renovation of various facilities that are estimated to cost approximately \$647.8 million (unaudited). At September 30, 2012, the estimated remaining cost to complete the projects is approximately \$220.3 million (unaudited) which will be funded from University funds and bond proceeds.

### (16) OPERATING EXPENSES BY FUNCTION

Operating expenses by functional classification for the years ended September 30, 2012 and 2011, are listed below. In preparing the financial statements, all significant transactions and balances between auxiliary units and other funds have been eliminated. Some scholarships and fellowships are provided by the instruction or research

function and are broken out in the charts below. In addition, the graduate waivers are shown as compensation; however, they are shown functionally as scholarship and fellowship expense. The University is able to capture auxiliary utility expenditures; therefore, those expenditures are shown separately by function.

### **September 30, 2012**

| ,                            | Compensation   | Scholarships           |                | Other Supplies        |              |                |
|------------------------------|----------------|------------------------|----------------|-----------------------|--------------|----------------|
|                              | and Benefits   | and Fellowships        | Utilities      | and Services          | Depreciation | Total          |
| Instruction                  | \$ 207,364,653 | \$ 1,125,249           | \$ -           | \$ 31,026,179         | \$ -         | \$ 239,516,081 |
| Research                     | 64,426,343     | 813,360                | 8,182          | 37,404,840            | -            | 102,652,725    |
| Public Service               | 62,875,756     | 5,154                  | 115,931        | 44,384,611            | -            | 107,381,452    |
| Academic Support             | 33,383,234     | -                      | -              | 5,392,578             | -            | 38,775,812     |
| Library                      | 7,182,707      | -                      | -              | 2,879,270             | -            | 10,061,977     |
| Student Services             | 17,185,082     | -                      | -              | 7,685,922             | -            | 24,871,004     |
| Institutional Support        | 62,587,059     | -                      | -              | 9,492,116             | -            | 72,079,175     |
| Operation and Maintenance    | 26,339,343     | -                      | 18,634,528     | 21,276,945            | -            | 66,250,816     |
| Scholarships and Fellowships | 18,670,225     | 16,233,438             | -              | 66,385                | -            | 34,970,048     |
| Auxiliaries                  | 39,218,237     | 176,873                | 4,666,510      | 55,094,206            | -            | 99,155,826     |
| Depreciation                 |                |                        |                |                       | 61,104,001   | 61,104,001     |
|                              | \$ 539,232,639 | \$ <u>\$18,354,074</u> | \$\$23,425,151 | \$ <u>214,703,052</u> | \$61,104,001 | \$ 856,818,917 |

### September 30, 2011

| September 30, 2011           |                       |                 |               |                |               |                |
|------------------------------|-----------------------|-----------------|---------------|----------------|---------------|----------------|
|                              | Compensation          | Scholarships    |               | Other Supplies |               |                |
|                              | and Benefits          | and Fellowships | Utilities     | and Services   | Depreciation  | Total          |
| Instruction                  | \$ 200,497,888        | \$ 1,086,204    | \$ -          | \$ 28,822,650  | \$ -          | \$ 230,406,742 |
| Research                     | 68,691,802            | 832,023         | 34,173        | 33,259,767     | -             | 102,817,765    |
| Public Service               | 61,356,294            | 13,658          | 300,577       | 44,361,278     | -             | 106,031,807    |
| Academic Support             | 33,529,021            | -               | -             | 5,314,220      | -             | 38,843,241     |
| Library                      | 7,056,651             | -               | -             | 1,194,681      | -             | 8,251,332      |
| Student Services             | 16,405,399            | -               | -             | 7,214,463      | -             | 23,619,862     |
| Institutional Support        | 64,434,910            | -               | -             | 9,645,032      | -             | 74,079,942     |
| Operation and Maintenance    | 26,013,430            | -               | 18,339,338    | 33,408,595     | -             | 77,761,363     |
| Scholarships and Fellowships | 18,078,359            | 15,169,688      | -             | 401,945        | -             | 33,649,992     |
| Auxiliaries                  | 40,498,404            | 225,594         | 4,679,644     | 57,128,300     | -             | 102,531,942    |
| Depreciation                 |                       | <u> </u>        |               |                | 53,826,645    | 53,826,645     |
|                              | \$ <u>536,562,158</u> | \$17,327,167    | \$ 23,353,732 | \$ 220,750,931 | \$ 53,826,645 | \$ 851,820,633 |

### (17) CONTINGENT LIABILITIES

The University is a party in various legal actions and administrative proceedings arising in the normal course of its operations. Management does not believe that the outcome of these actions will have a material adverse effect on the University's financial position.

### (18) RELATED PARTY TRANSACTIONS

### **Auburn University Foundation**

The majority of funds that AUF raises are donor restricted for specific schools, colleges or programs of the University. These may be transferred to the University for its use, expended by AUF for the benefit of University schools, colleges or programs, or in the case of endowments, invested with only the earnings transferred to or expended on behalf of the University. Amounts transferred to the University or expended on behalf of its programs totaled \$29,708,151

and \$30,322,974 during the years ended September 30, 2012 and 2011, respectively. Net undistributed grants to the University totaled \$10,215 and \$45,867 at September 30, 2012 and 2011, respectively.

The President of the University serves as an ex officio non-voting member of AUF's Board of Directors. The University is the primary recipient of AUF expenditures and maintains AUF's accounting records as a subsystem within the University's accounting system.

AUF and the University entered into an operating agreement (the AUF Agreement), which addresses the general and administrative and development financial relationships between these two entities. In summary, the AUF Agreement states that in return for raising and administering gifts for the benefit of the University, the University will provide certain services and facilities to AUF, which primarily consist

Auburn University 2012

of personnel and other administrative support, and that AUF will make a quarterly determination of the relative allocable share of these costs and transfer funds as necessary. AUF and the University review the AUF Agreement annually and provide an estimate of the maximum consideration to be paid for the upcoming year for approval by the respective boards. The actual reimbursement is determined based on the actual costs incurred and is as follows:

- For the years ended September 30, 2012 and 2011, all personnel costs were incurred by the University, and AUF reimbursed the University \$1,356,555 and \$1,496,046, respectively, for its share of these central development services in accordance with the AUF Agreement.
- Nonsalary development costs were incurred and paid primarily by AUF. The University provided for its share of Development nonpersonnel operating costs by establishing budgets within the University's budgetary system whereby it paid a portion of the costs. The amount directly incurred by the University or reimbursed to AUF totaled \$1,757,891 and \$1,893,455 for the years ended September 30, 2012 and 2011, respectively.
- Constituency development operations, which are fund raising programs restricted to one school, college or program of the University, are funded jointly by AUF and the University unit involved. While essentially all of the nonsalary expenses are paid by AUF from restricted funds, the salaries are incurred by the University and reimbursed by AUF upon request by the head of the related University unit. During the years ended September 30, 2012 and 2011, the constituency salaries reimbursed to the University totaled \$585,766 and \$1,536,035, respectively.

During 2012 and 2011, AUF granted AUREFI \$150,000 and \$226,335, respectively, for operations and projects. AUREFI reimbursed AUF \$7,079 and \$11,591 for operating expenses paid on behalf of AUREFI during 2012 and 2011, respectively. Of these expenses, the amount due to AUF at September 30, 2011, was \$4,208 and is reported on the Consolidated Statements of Financial Position. During the year 2011, AUF received \$49,744 as a grant from the Real Estate Foundation designated for endowing scholarships for University freshmen who graduated from Wetumpka High School. These inter-entity transactions are eliminated in consolidation.

AUREFI and the University entered into an agreement with the University to provide certain services and facilities. AUREFI reimbursed the University \$100,978 and \$149,735 during the years ended September 30, 2012 and 2011 respectively, for agreement-related services and facilities of which \$37,434 was outstanding at September 30, 2011. Both reimbursements are accrued and reflected in the payable due to the University on the Consolidated Statements of Financial Position.

AUREFI provided a cash grant to the University of \$443,627 to the Samuel Ginn College of Engineering for capital construction during the year 2012. AUREFI also granted to the University real estate valued at \$740,000 for a center dedicated to the Women's Philanthropy initiative of the College of Human Science during the year 2011.

The amount due from AUF to the Association consists of funds from the Association's Life Membership program which are invested with AUF's pooled endowment. AUF remits income from the investments directly to the Association on an annual basis. For the years ended September 30, 2012 and 2011, AUF was committed to the Association for \$7,523,855 and \$7,052,102, respectively. Of the amount for the year ended September 30, 2012 and 2011, \$1,907 and \$3,499 relates to payables and receivables between the Association and AUF for reimbursement of miscellaneous general and administrative expenses, respectively.

The amount due from AUF to TUF consists of funds which are invested with AUF's pooled endowment. AUF remits income from the investments which are designated by donor restriction for spending directly to the University on behalf of TUF on an annual basis. AUF remits income from investments which are designated by donor restriction for additions to endowment corpus directly to TUF on an annual basis. As of September 30, 2012 and 2011, AUF was committed to TUF for \$7,081,653 and \$6,541,338 respectively.

### **Tigers Unlimited Foundation**

The funds that TUF raises are restricted for athletic-related programs of the University. These may be transferred to the University for its use, expended for the benefit of athletic programs or, in the case of endowments, invested according to donor restriction and the earnings transferred to, or expended for, the University's benefit. Amounts transferred to the University, or expended on behalf of its programs, totaled \$23,666,119 and \$20,347,125 during the years ended June 30, 2012 and 2011, respectively.

Effective July 1, 2007, TUF and the University entered into an operating agreement (the TUF Agreement), which addresses the general and administrative and development financial relationships between these two entities. In summary, the TUF Agreement states that the University will provide certain services and facilities to TUF, which primarily consist of personnel and other administrative support. TUF will pay to the University an amount equal to the compensation of Auburn University employees for services performed and reimbursement for space and property utilized by such employees, in an amount to be specifically approved by TUF's Board of Directors each year. The TUF Agreement commenced on July 1, 2007, and expired on July 1, 2008, but remains in force in subsequent years unless cancelled in writing by one of the parties.

For the years ended June 30, 2012 and 2011, TUF reimbursed the University \$295,054 each year for TUF personnel costs incurred by the University.

During the years ended June 30, 2012 and 2011, the University contributed \$499,125 each year to TUF for the use of executive suites at University athletic events. This amount is recorded as public support-contributions revenue on the Statements of Activities and Changes in Net Assets.

During the years ended June 30, 2012 and 2011, TUF paid the University for normal, recurring expense transactions including, but not limited to, purchasing athletic event tickets, reimbursing athletic staff salaries, sponsoring student scholarships, and funding the debt, repair, maintenance and operations of athletic facilities. At June 30, 2012 and 2011, obligations of \$2,565,950 and \$2,772,900 related to these transactions, respectively, were outstanding. TUF paid the 2011 obligation during fiscal year 2012, and it intends to pay the 2012 obligation during fiscal year 2013.

As indicated, the above TUF balances are as of June 30, 2012 and 2011; however, the University believes these figures are not materially different than September 30, 2012 and 2011, respectively.

### **Auburn Alumni Association**

The Association, AUF, Auburn University Offices of Alumni and Development and their related support units jointly utilize operational facilities, personnel and other assets in order to effectively and efficiently carry out their required activities. All personnel are employed by the University and their services are provided to the other organizations under contractual agreements. Other operational costs are paid from budgets of each organization.

The combined expenditures are analyzed periodically and, based on each entity's utilization of the facilities, supplies and services, any necessary reimbursements are made among the organizations. In the Statements of Activities and Changes in Net Assets, amounts received by the Operating Fund from other organizations are used to offset the related expenses. The Executive Director of the Association is an employee of the University, providing services to the Association under a services and facilities contract. The Executive Director also serves as the Vice President for Alumni Affairs for the University.

A portion of the Association's investments have been pooled with AUF investments and are invested and managed by AUF. Cash receipts and disbursements records of the Association are maintained within the University accounting system.

During the years ended September 30, 2012 and 2011, the Association had a salary reimbursement expense of \$957,096 and \$1,044,068, respectively, to the University under the service and facilities agreement. All of the amount from fiscal year 2012 was paid; however, \$248,996 was accrued as an amount payable at September 30, 2011.

Rental income recorded by the Association from the University totaled \$222,500 and \$219,268, respectively for the years ended September 30, 2012 and 2011. Rental income recorded by the Association from AUF totaled \$116,588 and \$112,626 for the years ended September 30, 2012 and 2011, respectively.

During the years ended September 30, 2012 and 2011, the University provided for its share of alumni affairs activities costs by establishing a budget within the University's budgetary system; whereby, the University pays a portion of the costs, and reimburses the Association for the balance. The alumni affairs activities costs were \$640,000 for each of the years ended September 30, 2012 and 2011.

During the year ended September 30, 2012, the Association contributed \$96,863 to the Auburn Alumni Association Endowment for Scholarships held with the AUF. Of this amount, \$85,863 had been paid and \$11,000 was accrued as an amount payable shown in "Due to Auburn University Foundation" on the Association's Statement of Financial Position at September 30, 2012. During the year ended September 30, 2011, the Association contributed \$353,956 to the Auburn Alumni Association Endowment for Scholarships held with the AUF.

### Auburn Research and Technology Foundation

ARTF's mission is to facilitate the acquisition, construction and equipping of a technology and research park on the University's campus in order to create new academic and entrepreneurial opportunities for the University's faculty and students. Consideration received by the

University from ARTF includes the traditional benefits enjoyed by a University from an affiliated research park, including but not limited to increased exposure for development and commercialization of the University's intellectual property and technologies, increased research opportunities for the University's students and professors, and heightened exposure within the commercial world of the technological campus offerings.

The Vice President for Research of the University serves as the President of ARTF and is a member of the ARTF Board of Directors with full voting powers. Contributed services in the amount of approximately \$15,000 were recognized by ARTF during fiscal years 2012 and 2011, related to services provided by the Vice President for Research serving as the President of ARTF. Additionally, ARTF's accounting records are maintained as a subsystem within the University's accounting system.

ARTF and the University entered into an Operating Agreement (the ARTF Agreement), which governs the general and administrative and development financial relationships between these two entities. In summary, the ARTF Agreement states that in return for certain services and facilities that are within the capability and control of the University, ARTF will reimburse and compensate the University for the cost of such services and facilities. ARTF will make an annual determination of its allocable share of these costs and transfer the associated funds. ARTF and the University review the ARTF Agreement annually and provide an estimate of the maximum consideration to be paid for the upcoming year for approval by the respective boards. The actual reimbursement is determined based on the actual costs incurred.

In accordance with the ARTF Agreement for fiscal years 2012 and 2011, personnel costs incurred by the University and charged to ARTF were \$48,190 and \$45,804, respectively. These amounts are included in "Other payables to Auburn University" at September 30, 2012 and 2011.

ARTF held lease agreements with two University departments and three University departments in fiscal years 2012 and 2011, respectively, whereby the departments lease office space from ARTF. As leasing tenants, the University departments remit a monthly rental fee to ARTF in accordance with their lease agreements.

ARTF entered into a contract with the University during fiscal year 2011 to develop and manage a full service business incubator. Revenues of \$142,902 and \$103,892 related to this contract were recognized at September 30, 2012 and 2011, respectively. The remaining amounts of \$53,206 and \$46,108 are shown as deferred revenue and will be recognized when the expenditures are incurred.

### (19) DIRECT LOAN PROGRAMS

The Federal Direct Loan Program (DL) enables an eligible student or parent to obtain a loan directly through the Department of Education. Main campus returned to DL from the Federal Family Education Loan Program (FFELP) in the summer of 2009. All schools were required to process loans through DL effective July 1, 2010, which is when AUM returned to DL. Under DL, files are transmitted via the Federal Common Originator and Disbursement System (COD). Funds are received via G5, a federal website. The Department of Education is responsible for the collection of these loans.

FFELP was established under the Higher Education Act of 1965, as amended in the Student Loan Reform Act of 1993. The FFELP enabled an eligible student or parent to obtain a loan directly through FFELP

lenders. Alabama's designated state guarantor for FFELP loans was Kentucky Higher Education Assistance Authority (KHEAA). KHEAA was responsible for handling the complete loan process, including funds management as well as promissory note functions. Other guarantors are also involved in the process depending on the lender's guarantor of choice. Files are transmitted via the ELM-Electronic Loan Maintenance System which routed loan information to the appropriate lender or guarantor and then routed the response files back to the University. The FFELP lenders, and not the University, are responsible for the collection of these loans.

The University's Main Campus disbursed approximately \$127.1 million and \$122.2 million under these programs during the fiscal years ended September 30, 2012 and 2011, respectively. AUM disbursed approximately \$27.7 million and \$30.6 million under these programs during the fiscal years ended September 30, 2012 and 2011, respectively.

### (20) IMPACT OF RECENTLY ISSUED ACCOUNTING **STANDARDS**

Statement No. 60, Accounting and Financial Reporting for Service Concession Arrangements was issued November 2010. This Statement addresses issues related to service concession arrangements (SCAs), which are a type of public-private or public-public partnership. This Statement requires disclosures about an SCA including a general description of the arrangement and information about the associated assets, liabilities, and deferred inflows, the rights granted and retained, and guarantees and commitments. The requirements of this Statement are effective for financial statements for periods beginning after December 15, 2011. The provisions of this Statement generally are required to be adopted for all periods presented. The University is currently evaluating the financial statement impact of the adoption of this Statement.

Statement No. 61, The Financial Reporting Entity: Omnibus-an amendment of GASB Statements No. 14 and No. 34 was issued in November 2010. The objective of this Statement is to improve financial reporting for a governmental financial reporting entity. It amends the requirements of Statement No. 14, The Financial Reporting Entity, and the related financial reporting requirements of Statement No. 34, Basic Financial Statements-and Management's Discussion and Analysis-for State and Local Governments to better meet user needs and to address reporting entity issues that have arisen since the issuance of those Statements. The requirements of this Statement are effective for financial statements for periods beginning after June 15, 2012. The University is currently evaluating the financial statement impact of the adoption of this Statement.

Statement No. 62, Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements was issued in December 2010. The objective of this Statement is to incorporate into the GASB's authoritative literature certain accounting and financial reporting guidance that is included in the Financial Accounting Standards Board (FASB) Statements and Interpretations, Accounting Principles Board Opinions, and Accounting Research Bulletins of the American Institute of Certified Public Accountants (AICPA) Committee on Accounting Procedure issued on or before November 30, 1989, which does not conflict with or contradict GASB pronouncements. The requirements of this Statement are effective for periods beginning after December 15, 2011. Earlier application is encouraged. The provisions of this Statement generally are required to be applied retroactively for all periods presented. The University is

currently evaluating the financial statement impact of the adoption of this Statement.

Statement No. 63, Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources and Net Position, was issued in June 2011. This Statement modifies the presentation of deferred inflows and deferred outflows in the financial statements. The University is currently evaluating the financial statement impact of the adoption of this Statement. The provisions of this Statement are effective for periods beginning after December 15, 2011.

Statement No. 64, Derivative Instruments Application of Hedge Accounting Termination Provisions was issued in June 2011. This Statement clarifies the existing requirements for the termination of hedge accounting. The provisions of this Statement are effective for periods beginning after June 15, 2011. The University is currently evaluating the financial statement impact of the adoption of this Statement.

Statement No. 65, Items Previously Reported as Assets and Liabilities was issued in March 2012. This Statement reclassifies certain items that were previously reported as assets and liabilities as deferred outflows or deferred inflows of resources. Additionally, it provides guidance related to the financial statement impact of these types of items. The provisions of this statement are effective for periods beginning after December 15, 2012. Earlier application is encouraged. The University is currently evaluating the financial statement impact of the adoption of this Statement.

Statement No. 66, Technical Corrections – 2012 – an amendment of GASB Statements No. 10 and No. 62 was issued in March 2012. This Statement resolves conflicting guidance from the issuance of previous Statements, including guidance regarding fund-type classification of risk financing activities as well as operating lease payments, the difference between purchase price and principal amount of purchased loans, and service fees related to mortgage loans that are sold. The provisions of this statement are effective for periods beginning after December 15, 2012. Earlier application is encouraged. The University is currently evaluating the financial statement impact of the adoption of this Statement.

Statement No. 67, Financial Reporting for Pension Plans – an amendment of GASB Statement No. 25 was issued June 2012. This Statement establishes new requirements for financial reporting, primarily through enhanced note disclosures and schedules of required supplementary information, for separately issued financial reports of state and local governmental pension plans that are administered through trusts or equivalent arrangements. The Statement is effective for periods beginning after June 15, 2013. Earlier application is encouraged. The University is currently evaluating the financial statement impact of the adoption of this Statement.

Statement No. 68, Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27 was issued June 2012. This Statement addresses accounting and financial reporting for pensions that are provided to the employees of state and local governmental employers through pension plans administered through trusts. It establishes standards for measuring and recognizing liabilities, deferred outflows and inflows of resources, and expenses. It also identifies methods and assumptions used to project benefit payments, their net present value, and to attribute it to periods of employee service. Additionally, it addresses disclosure requirements regarding pensions. This Statement is effective for periods beginning after June 15, 2014. Earlier application is encouraged. The University is currently evaluating the financial statement impact of the adoption of this Statement.

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# 2012 Financial Report

Unaudited Divisional Financial Statements

### AUBURN UNIVERSITY MAIN CAMPUS-STATEMENTS OF NET ASSETS SEPTEMBER 30, 2012 AND 2011 (UNAUDITED)

|   |     | 2012            |    | 2011                                    |
|---|-----|-----------------|----|---|
| ASSETS  |     |                 |    |   |
| Current assets                                  |     |                 |    |   |
| Cash and cash equivalents                       | \$  | 85,010,048      | \$ | 75,171,966                              |
| Operating investments                           |     | 43,293,364      |    | 51,002,247                              |
| Accounts receivable, net                        |     | 40,098,573      |    | 35,663,826                              |
| Student accounts receivable, net                |     | 31,509,539      |    | 31,034,437                              |
| Loans receivable, net                           |     | 2,092,830       |    | 2,158,814                               |
| Accrued interest receivable                     |     | 1,792,563       |    | 2,368,572                               |
| Inventories                                     |     | 4,141,885       |    | 3,265,455                               |
| Prepaid expenses                                |     | 38,760,880      |    | 37,207,282                              |
| Due from other funds                            |     | 611,532         |    | 1,046,444                               |
| Total current assets                            | _   | 247,311,214     |    | 238,919,043                             |
| Noncurrent assets                               |     | , ,             |    | , ,                                     |
| Investments                                     |     | 833,899,310     |    | 868,015,476                             |
| Loans receivable, net                           |     | 15,755,655      |    | 14,920,040                              |
| Investment in plant, net                        |     | 1,320,164,475   |    | 1,194,018,063                           |
| Due from other funds                            |     | 91,513,898      |    | 58,664,009                              |
| Total noncurrent assets                         | _   | 2,261,333,338   |    | 2,135,617,588                           |
| Total assets                                    |     | 2,508,644,552   |    | 2,374,536,631                           |
| LIABILITIES                                     |     | 2,000,044,002   | _  | 2,074,000,001                           |
| Current liabilities                             |     |                 |    |   |
| Accounts payable                                |     | 58,212,625      |    | 33,196,370                              |
| Accrued salaries and wages                      |     | 1,855,575       |    | 1,327,302                               |
| Accrued compensated absences                    |     | 12,069,758      |    | 12,568,672                              |
| Accrued interest payable                        |     | 12,593,218      |    | 12,988,806                              |
| Other accrued liabilities                       |     | 4,245,267       |    | 4,548,958                               |
| Student deposits                                |     | 2,238,003       |    | 2,225,065                               |
| Deposits held in custody                        |     | 18,143,081      |    | 16,033,459                              |
| Deferred revenues                               |     | 152,347,247     |    | 142,895,834                             |
| Noncurrent liabilities-current portion          |     | 20,740,075      |    | 21,777,757                              |
| Total current liabilities                       | _   | 282,444,849     |    | 247,562,223                             |
| Noncurrent liabilities                          |     |                 |    |   |
| Bonds and notes payable                         |     | 749,635,261     |    | 739,498,161                             |
| Lease obligations                               |     | 46,003          |    | 98,965                                  |
| Other noncurrent liabilities                    |     | 24,562,877      |    | 21,983,189                              |
| Due to other funds                              |     | 28,407,654      |    | 27,473,690                              |
| Total noncurrent liabilities                    |     | 802,651,795     |    | 789,054,005                             |
| Total liabilities                               |     | 1,085,096,644   |    | 1,036,616,228                           |
| NET ASSETS                                      |     |                 |    |   |
| Invested in capital assets, net of related debt |     | 724,248,152     |    | 665,014,999                             |
| Restricted                                      |     | , -, -          |    | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Nonexpendable                                   |     | 20,897,433      |    | 20,379,096                              |
| Expendable:                                     |     | -,,             |    | -,,                                     |
| Scholarships, research, instruction, other      |     | 131,489,490     |    | 121,229,399                             |
| Loans   |     | 4,801,093       |    | 4,735,028                               |
| Capital projects                                |     | 11,110,317      |    | 19,811,335                              |
| Unrestricted                                    |     | 531,001,423     |    | 506,750,546                             |
| Total net assets                                | .\$ | 1,423,547,908   | \$ | 1,337,920,403                           |
| 19101 1101 00010                                | Ψ   | 1, 120,0 17,000 | Ψ  | 1,007,020,100                           |

# Auburn University 2012

# AUBURN UNIVERSITY MAIN CAMPUS STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED SEPTEMBER 30, 2012 AND 2011 (UNAUDITED)

|   |    | 2012          |    | 2011          |
|---|----|---------------|----|---------------|
| OPERATING REVENUES  |    | LUIL          |    | 2011          |
| Tuition and fees, net of scholarship allowances of \$97,643,046 |    |               |    |               |
| and \$89,996,555, respectively                                  | \$ | 293,827,903   | \$ | 266,244,553   |
| Federal appropriations  | •  | 28,916        | ·  | 31,149        |
| Federal grants & contracts, net                                 |    | 56,108,144    |    | 56,087,083    |
| State & local grants & contracts, net                           |    | 5,924,256     |    | 5,292,906     |
| Nongovernmental grants & contracts, net                         |    | 6,401,663     |    | 7,467,853     |
| Sales & services of educational departments                     |    | 31,065,802    |    | 26,438,733    |
| Auxiliary revenue, net of scholarship allowances of \$5,438,040 |    |               |    |               |
| and \$5,319,666, respectively                                   |    | 95,661,278    |    | 100,299,127   |
| Other operating revenues  |    | 12,463,067    |    | 11,401,854    |
| Total operating revenues  | _  | 501,481,029   |    | 473,263,258   |
| OPERATING EXPENSES  |    |               |    |               |
| Compensation & benefits   |    | 414,706,941   |    | 410,655,453   |
| Scholarships & fellowships                                      |    | 14,971,678    |    | 12,720,267    |
| Utilities   |    | 20,152,493    |    | 19,925,135    |
| Other supplies & services                                       |    | 154,317,914   |    | 161,682,490   |
| Depreciation  |    | 57,661,537    |    | 51,321,811    |
| Total operating expenses  | _  | 661,810,563   |    | 656,305,156   |
| Operating loss  |    | (160,329,534) | _  | (183,041,898) |
| NONOPERATING REVENUES (EXPENSES)                                |    |               |    |               |
| State appropriations  |    | 161,292,380   |    | 151,773,864   |
| ARRA state fiscal stabilization funds                           |    | -             |    | 15,640,958    |
| Gifts   |    | 35,218,471    |    | 31,284,840    |
| Grants  |    | 14,321,518    |    | 16,364,617    |
| Net investment income   |    | 26,058,859    |    | 17,586,782    |
| Interest expense on capital debt                                |    | (8,640,422)   |    | (8,289,862)   |
| Nonoperating revenues, net                                      | _  | 228,250,806   |    | 224,361,199   |
| Income before other changes in net assets                       |    | 67,921,272    |    | 41,319,301    |
| OTHER CHANGES IN NET ASSETS                                     |    |               |    |               |
| Capital appropriations  |    | 1,801,433     |    | 18,477,217    |
| Capital gifts & grants  |    | 15,386,463    |    | 29,517,358    |
| Additions to permanent endowments                               |    | 518,337       |    | 1,318,938     |
| Net increase in net assets                                      | _  | 85,627,505    |    | 90,632,814    |
| Net assets - beginning of year                                  |    | 1,337,920,403 | _  | 1,247,287,589 |
| Net assets - end of year  | \$ | 1,423,547,908 | \$ | 1,337,920,403 |

## AUBURN UNIVERSITY AT MONTGOMERY

### STATEMENTS OF NET ASSETS SEPTEMBER 30, 2012 AND 2011 (UNAUDITED)

|  | 2012                                  | 2011                |
|--|---------------------------------------|---------------------|
| ASSETS   |                                       |                     |
| Current assets   |                                       |                     |
| Cash and cash equivalents                                  | \$ 6,787,865                          | \$ 3,245,951        |
| Operating investments                                      | 2,251,970                             | 2,202,294           |
| Accounts receivable, net                                   | 3,504,256                             | 5,667,288           |
| Student accounts receivable, net                           | 4,597,018                             | 4,178,494           |
| Loans receivable, net                                      | 285,184                               | 277,622             |
| Accrued interest receivable                                | 139,920                               | 126,954             |
| Inventories  | 549,661                               | 516,179             |
| Prepaid expenses   | 1,307,631                             | 901,820             |
| Total current assets                                       | 19,423,505                            | 17,116,602          |
| Noncurrent assets  |                                       |                     |
| Investments  | 43,376,540                            | 37,481,199          |
| Loans receivable, net                                      | 2,546,741                             | 2,683,661           |
| Investment in plant, net                                   | 76,923,425                            | 47,559,379          |
| Due from other funds                                       | 28,407,654                            | 27,473,690          |
| Total noncurrent assets                                    | 151,254,360                           | 115,197,929         |
| Total assets   | 170,677,865                           | 132,314,531         |
| LIABILITIES  |                                       |                     |
| Current liabilities  |                                       |                     |
| Accounts payable   | 4,070,108                             | 2,548,407           |
| Accrued salaries and wages                                 | 247,398                               | 165,616             |
| Accrued compensated absences                               | 1,552,784                             | 1,498,319           |
| Accrued interest payable                                   | 8,500                                 | 9,675               |
| Deposits held in custody                                   | 3,036,011                             | 1,169,160           |
| Deposits field in custody  Deferred revenues               | 12,033,282                            | 10,783,225          |
| Noncurrent liabilities-current portion                     | 305,000                               | 290,000             |
| Due to other funds   | 611,532                               | 1,046,444           |
| Total current liabilities                                  | 21,864,615                            | 17,510,846          |
| Noncurrent liabilities                                     |                                       |                     |
| Bonds and notes payable                                    | 790,000                               | 910,000             |
| · ·  |                                       |                     |
| Lease obligations Other noncurrent liabilities             | 395,000                               | 580,000<br>184,942  |
| Due to other funds   | 115,500                               |                     |
|  | 91,513,898                            | 58,664,009          |
| Total noncurrent liabilities                               | 92,814,398                            | 60,338,951          |
| Total liabilities  | 114,679,013                           | 77,849,797          |
| NET ASSETS   |                                       |                     |
| Invested in capital assets, net of related debt Restricted | 14,338,490                            | 12,188,701          |
| Nonexpendable  | 5,079,843                             | 5,028,313           |
| Expendable:  | 5,075,040                             | 3,020,010           |
| Scholarships, research, instruction, other                 | 23,859,132                            | 23,443,289          |
| Loans  | 359,529                               | 348,492             |
| Capital projects   | 3,056,887                             | 138,306             |
| Unrestricted   | 9,304,971                             | 13,317,633          |
| Total net assets   | · · · · · · · · · · · · · · · · · · · | \$ 54,464,734       |
| 10(a) 116( a556(5  | \$55,998,852_                         | Ψ <u>04,404,734</u> |

# Auburn University 2012

# AUBURN UNIVERSITY AT MONTGOMERY STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED SEPTEMBER 30, 2012 AND 2011 (UNAUDITED)

| OPERATING REVENUES  Tuition and fees, net of scholarship allowances of \$9,059,775 and \$8,236,941, respectively Federal grants & contracts, net State & local grants & contracts, net Nongovernmental grants & contracts, net Sales & services of educational departments Auxiliary revenue, net of scholarship allowances of \$769,238 and \$705,316, respectively Other operating revenues Total operating revenues | \$ | 29,308,236<br>2,900,747<br>10,016,639<br>238,482<br>2,474,035<br>5,876,072<br>765,936<br>51,580,147 | \$ | 28,482,047<br>3,113,049<br>10,110,891<br>360,368<br>2,497,019<br>5,871,203<br>1,417,635<br>51,852,212 |
|--|----|---|----|---|
| Tuition and fees, net of scholarship allowances of \$9,059,775 and \$8,236,941, respectively Federal grants & contracts, net State & local grants & contracts, net Nongovernmental grants & contracts, net Sales & services of educational departments Auxiliary revenue, net of scholarship allowances of \$769,238 and \$705,316, respectively Other operating revenues  | \$ | 2,900,747<br>10,016,639<br>238,482<br>2,474,035<br>5,876,072<br>765,936                             | \$ | 3,113,049<br>10,110,891<br>360,368<br>2,497,019<br>5,871,203<br>1,417,635                             |
| and \$8,236,941, respectively Federal grants & contracts, net State & local grants & contracts, net Nongovernmental grants & contracts, net Sales & services of educational departments Auxiliary revenue, net of scholarship allowances of \$769,238 and \$705,316, respectively Other operating revenues   | \$ | 2,900,747<br>10,016,639<br>238,482<br>2,474,035<br>5,876,072<br>765,936                             | \$ | 3,113,049<br>10,110,891<br>360,368<br>2,497,019<br>5,871,203<br>1,417,635                             |
| Federal grants & contracts, net State & local grants & contracts, net Nongovernmental grants & contracts, net Sales & services of educational departments Auxiliary revenue, net of scholarship allowances of \$769,238 and \$705,316, respectively Other operating revenues   | _  | 2,900,747<br>10,016,639<br>238,482<br>2,474,035<br>5,876,072<br>765,936                             |    | 3,113,049<br>10,110,891<br>360,368<br>2,497,019<br>5,871,203<br>1,417,635                             |
| State & local grants & contracts, net  Nongovernmental grants & contracts, net  Sales & services of educational departments  Auxiliary revenue, net of scholarship allowances of \$769,238  and \$705,316, respectively  Other operating revenues  |    | 10,016,639<br>238,482<br>2,474,035<br>5,876,072<br>765,936  |    | 10,110,891<br>360,368<br>2,497,019<br>5,871,203<br>1,417,635  |
| Nongovernmental grants & contracts, net Sales & services of educational departments Auxiliary revenue, net of scholarship allowances of \$769,238 and \$705,316, respectively Other operating revenues   |    | 238,482<br>2,474,035<br>5,876,072<br>765,936  |    | 360,368<br>2,497,019<br>5,871,203<br>1,417,635  |
| Sales & services of educational departments  Auxiliary revenue, net of scholarship allowances of \$769,238  and \$705,316, respectively  Other operating revenues  |    | 2,474,035<br>5,876,072<br>765,936   | _  | 2,497,019<br>5,871,203<br>1,417,635   |
| Auxiliary revenue, net of scholarship allowances of \$769,238 and \$705,316, respectively Other operating revenues   | _  | 5,876,072<br>765,936  |    | 5,871,203<br>1,417,635  |
| and \$705,316, respectively Other operating revenues   |    | 765,936   |    | 1,417,635   |
| Other operating revenues   |    | 765,936   |    | 1,417,635   |
| · · · · ·  |    | 51,580,147  |    |   |
|  |    |   |    |   |
| OPERATING EXPENSES   |    |   |    |   |
| Compensation & benefits  |    | 49,027,651  |    | 47,012,370  |
| Scholarships & fellowships   |    | 3,369,498   |    | 4,602,700   |
| Utilities  |    | 2,174,172   |    | 2,350,071   |
| Other supplies & services  |    | 22,761,344  |    | 26,545,924  |
| Depreciation   |    | 3,442,464   |    | 2,504,834   |
| Total operating expenses   |    | 80,775,129  |    | 83,015,899  |
| Operating loss   |    | (29,194,982)  |    | (31,163,687)  |
| NONOPERATING REVENUES (EXPENSES)   |    |   |    |   |
| State appropriations   |    | 22,863,408  |    | 22,826,807  |
| ARRA state fiscal stabilization funds  |    | -   |    | 1,971,521   |
| Gifts  |    | 479,950   |    | 439,897   |
| Grants   |    | 7,298,811   |    | 8,464,469   |
| Net investment income  |    | 1,733,819   |    | 1,729,114   |
| Interest expense on capital debt   |    | (1,703,938)   |    | (1,513,213)   |
| Nonoperating revenues, net   |    | 30,672,050  |    | 33,918,595  |
| Income before other changes in net assets  |    | 1,477,068   |    | 2,754,908   |
| OTHER CHANGES IN NET ASSETS  |    |   |    |   |
| Capital appropriations   |    | -   |    | 186,472   |
| Capital gifts & grants   |    | 5,520   |    | 2,800   |
| Additions to permanent endowments  |    | 51,530  |    | 36,894  |
| Net increase in net assets   |    | 1,534,118   |    | 2,981,074   |
| Net assets - beginning of year   |    | 54,464,734  |    | 51,483,660  |
| Net assets - end of year   | \$ | 55,998,852  | \$ | 54,464,734  |

## ALABAMA AGRICULTURAL EXPERIMENT STATION-

### STATEMENTS OF NET ASSETS SEPTEMBER 30, 2012 AND 2011 (UNAUDITED)

|  | 2012             | 2011             |
|--|------------------|------------------|
| ASSETS                                     |                  |                  |
| Current assets                             |                  |                  |
| Cash and cash equivalents                  | \$<br>2,474,491  | \$<br>1,983,147  |
| Operating investments                      | 1,223,614        | 1,345,514        |
| Accounts receivable, net                   | <br>4,859,974    | <br>4,474,253    |
| Total current assets                       | <br>8,558,079    | <br>7,802,914    |
| Noncurrent assets                          |                  |                  |
| Investments                                | <br>23,568,761   | <br>22,899,527   |
| Total noncurrent assets                    | <br>23,568,761   | <br>22,899,527   |
| Total assets                               | <br>32,126,840   | <br>30,702,441   |
| LIABILITIES                                |                  |                  |
| Current liabilities                        |                  |                  |
| Accounts payable                           | 1,091,016        | 1,274,281        |
| Accrued salaries and wages                 | 135,930          | 98,526           |
| Accrued compensated absences               | 1,573,823        | 1,657,887        |
| Deposits held in custody                   | 3,400            | 4,000            |
| Deferred revenues                          | <br>4,872,410    | <br>3,236,755    |
| Total current liabilities                  | <br>7,676,579    | <br>6,271,449    |
| Noncurrent liabilities                     |                  |                  |
| Other noncurrent liabilities               | <br>344,218      | <br>115,900      |
| Total noncurrent liabilities               | <br>344,218      | <br>115,900      |
| Total liabilities                          | <br>8,020,797    | <br>6,387,349    |
| NET ASSETS                                 |                  |                  |
| Restricted                                 |                  |                  |
| Expendable:                                |                  |                  |
| Scholarships, research, instruction, other | 937,593          | 885,174          |
| Unrestricted                               | <br>23,168,450   | <br>23,429,918   |
| Total net assets                           | \$<br>24,106,043 | \$<br>24,315,092 |

# Auburn University 2012

# ALABAMA AGRICULTURAL EXPERIMENT STATION STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED SEPTEMBER 30, 2012 AND 2011 (UNAUDITED)

|   | 2012       |     | 2011             |
|---|------------|-----|------------------|
| OPERATING REVENUES                          |            |     |                  |
| Federal appropriations                      | \$ 5,547,0 | 83  | \$<br>6,076,080  |
| Federal grants & contracts                  | 16,196,0   | 03  | 15,253,399       |
| State & local grants & contracts            | 509,4      | 71  | 887,973          |
| Nongovernmental grants & contracts          | 4,048,9    | 64  | 2,396,020        |
| Sales & services of educational departments | 3,339,7    | 04  | 3,008,208        |
| Other operating revenues                    | 690,7      | 64_ | <br>403,762      |
| Total operating revenues                    | 30,331,9   | 89_ | <br>28,025,442   |
| OPERATING EXPENSES                          |            |     |                  |
| Compensation & benefits                     | 36,277,7   | 87  | 39,025,985       |
| Scholarships & fellowships                  | 12,8       | 98  | 4,200            |
| Utilities                                   | 924,1      | 79  | 946,010          |
| Other supplies & services                   | 25,576,8   | 73_ | <br>18,088,967   |
| Total operating expenses                    | 62,791,7   | 37_ | <br>58,065,162   |
| Operating loss                              | (32,459,7  | 48) | <br>(30,039,720) |
| NONOPERATING REVENUES                       |            |     |                  |
| State appropriations                        | 31,183,9   | 56  | 30,039,180       |
| ARRA state fiscal stabilization funds       |            | -   | 3,191,521        |
| Gifts                                       | 865,5      | 73  | 561,827          |
| Net investment income                       | 201,1      | 70  | <br>120,116      |
| Nonoperating revenues, net                  | 32,250,6   | 99_ | <br>33,912,644   |
| Net (decrease) increase in net assets       | (209,0     | 49) | 3,872,924        |
| Net assets - beginning of year              | 24,315,0   | 92_ | 20,442,168       |
| Net assets - end of year                    | \$24,106,0 | 43  | \$<br>24,315,092 |

### ALABAMA COOPERATIVE EXTENSION SYSTEM STATEMENTS OF NET ASSETS SEPTEMBER 30, 2012 AND 2011 (UNAUDITED)

|  | 2012             | 2011             |
|--|------------------|------------------|
| ASSETS                                     |                  |                  |
| Current assets                             |                  |                  |
| Cash and cash equivalents                  | \$<br>3,083,917  | \$<br>2,230,623  |
| Operating investments                      | 1,372,904        | 1,513,421        |
| Accounts receivable, net                   | <br>2,848,974    | <br>4,528,095    |
| Total current assets                       | <br>7,305,795    | <br>8,272,139    |
| Noncurrent assets                          |                  |                  |
| Investments                                | <br>26,444,317   | <br>25,757,149   |
| Total noncurrent assets                    | <br>26,444,317   | <br>25,757,149   |
| Total assets                               | <br>33,750,112   | <br>34,029,288   |
| LIABILITIES                                |                  |                  |
| Current liabilities                        |                  |                  |
| Accounts payable                           | 850,559          | 2,584,817        |
| Accrued salaries and wages                 | 162,185          | 120,497          |
| Accrued compensated absences               | 1,874,152        | 1,989,692        |
| Deferred revenues                          | <br>519,415      | <br>556,045      |
| Total current liabilities                  | <br>3,406,311    | 5,251,051        |
| Noncurrent liabilities                     |                  |                  |
| Other noncurrent liabilities               | <br>11,133,050   | <br>10,058,226   |
| Total noncurrent liabilities               | <br>11,133,050   | <br>10,058,226   |
| Total liabilities                          | <br>14,539,361   | 15,309,277       |
| NET ASSETS                                 |                  |                  |
| Restricted                                 |                  |                  |
| Expendable:                                |                  |                  |
| Scholarships, research, instruction, other | 5,209,119        | 5,673,986        |
| Capital projects                           | 34,614           | 33,394           |
| Unrestricted                               | <br>13,967,018   | <br>13,012,631   |
| Total net assets                           | \$<br>19,210,751 | \$<br>18,720,011 |

# Auburn University 2012

# ALABAMA COOPERATIVE EXTENSION SYSTEM STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED SEPTEMBER 30, 2012 AND 2011 (UNAUDITED)

|   |          | 2012         |    | 2011         |
|---|----------|--------------|----|--------------|
| OPERATING REVENUES                          |          | 2012         |    | 2011         |
| Federal appropriations                      | \$       | 6,264,436    | \$ | 8,216,781    |
| Federal grants & contracts                  | <b>Y</b> | 7,294,824    | Ψ  | 7,834,824    |
| State & local grants & contracts            |          | 2,618,757    |    | 2,384,132    |
| Nongovernmental grants & contracts          |          | 628,412      |    | 630,522      |
| Sales & services of educational departments |          | 182,187      |    | 221,315      |
| Other operating revenue                     |          | 2,060,316    |    | 2,201,395    |
| Total operating revenues                    |          | 19,048,932   |    | 21,488,969   |
| OPERATING EXPENSES                          |          |              |    |              |
| Compensation & benefits                     |          | 39,220,260   |    | 39,868,350   |
| Utilities                                   |          | 174,307      |    | 132,516      |
| Other supplies & services                   |          | 12,046,921   |    | 14,433,550   |
| Total operating expenses                    |          | 51,441,488   |    | 54,434,416   |
| Operating loss                              |          | (32,392,556) |    | (32,945,447) |
| NONOPERATING REVENUES                       |          |              |    |              |
| State appropriations                        |          | 32,476,404   |    | 31,084,291   |
| ARRA state fiscal stabilization funds       |          | -            |    | 3,625,089    |
| Gifts                                       |          | 39,698       |    | 47,491       |
| Net investment income                       |          | 365,974      |    | 251,759      |
| Nonoperating revenues, net                  |          | 32,882,076   |    | 35,008,630   |
| Income before other changes in net assets   |          | 489,520      |    | 2,063,183    |
| OTHER CHANGES IN NET ASSETS                 |          |              |    |              |
| Capital gifts and grants                    |          | 1,220        |    |              |
| Net increase in net assets                  |          | 490,740      |    | 2,063,183    |
| Net assets - beginning of year              |          | 18,720,011   |    | 16,656,828   |
| Net assets - end of year                    | \$       | 19,210,751   | \$ | 18,720,011   |



# 2012 Financial Report

REQUIRED SUPPLEMENTAL INFORMATION

## REQUIRED SUPPLEMENTAL INFORMATION

### Determination of Annual Required Contribution (ARC) and End of Year Accrual for Retiree Medical Plan

| Cost Element Fiscal Year Ended September 30, 201                          |    |            |                                 |  |
|---|----|------------|---------------------------------|--|
|   |    | Amount     | Percent of Payroll <sup>1</sup> |  |
| 1. Unfunded actuarial accrued liability at Oct. 1, 2011                   | \$ | 59,795,647 | 1,546.6%                        |  |
| Annual Required Contribution (ARC)  |    |            |                                 |  |
| 2. Normal cost  | \$ | 102,468    |                                 |  |
| 3. Amortization of the unfunded actuarial accrued liability over 15 years |    |            |                                 |  |
| using level dollar amortization   |    | 4,598,916  |                                 |  |
| 4. Annual Required Contribution (ARC = 2 + 3)                             | \$ | 4,701,384  | 121.6%                          |  |
| Annual OPEB Cost (Expense)  |    |            |                                 |  |
| 5. ARC  | \$ | 4,701,384  |                                 |  |
| 6. Interest on beginning of year accrual                                  |    | 233,344    |                                 |  |
| 7. Adjustment to ARC  |    | 890,199    |                                 |  |
| 8. Fiscal year 2012 OPEB cost (5 + 6 - 7)                                 | \$ | 4,044,529  | 104.6%                          |  |
| End of Year Accrual (Net OPEB Obligation) <sup>2</sup>                    |    |            |                                 |  |
| 9. Beginning of year accrual  | \$ | 11,667,182 |                                 |  |
| 10. Annual OPEB cost  | •  | 4,044,529  |                                 |  |
| 11. Employer contribution (benefit payments) <sup>2</sup>                 | _  | 2,477,024  |                                 |  |
| 12. End of year CAFR accrual (9 + 10 - 11) <sup>2</sup>                   | \$ | 13,234,687 | 342.3%                          |  |

<sup>&</sup>lt;sup>1</sup> Annual payroll for 60 participants as of September 30, 2012, \$3,866,263.

### Three Year Schedule of Percentage of OPEB Cost Contributed

| Fiscal Year        | Annual OPEB  | Percentage of OPEB            | Net OPEB      |
|--------------------|--------------|-------------------------------|---------------|
| Ended              | Cost         | Cost Contributed <sup>3</sup> | Obligation    |
| September 30, 2010 | \$ 4,850,454 | 54.2%                         | \$ 9,580,641  |
| September 30, 2011 | \$ 4,740.817 | 56.0%                         | \$ 11,667,182 |
| September 30, 2012 | \$ 4,044,529 | 61.2%                         | \$ 13,234,687 |

<sup>&</sup>lt;sup>3</sup> Cost Contributed is shown in the "Determination of Annual Required contribution and End of Year Accrual."

### **Summary of Key Actuarial Methods and Assumptions**

Valuation year October 1, 2011 – September 30, 2012

Actuarial cost method Unit Credit, Actuarial Cost Method

**Amortization method** 15 years, level dollar open amortization<sup>4</sup>

Asset valuation method Not applicable

Discount rate 2.0%

Projected payroll growth rate Not applicable

<sup>&</sup>lt;sup>2</sup> Actual amounts paid in fiscal year 2012 include claim costs, administrative fees, and PEEHIP subsidy less participant contributions.

<sup>&</sup>lt;sup>4</sup> Open amortization means a fresh-start each year for the cumulative unrecognized amount.

Health care cost trend rate for

medical and prescription drugs 9.0% in fiscal year 2012, decreasing by one-half percentage point per year to an ultimate of 5.0% in fiscal year

2021 and later.

Valuation Date October 1, 2011

### **Monthly Per Capita Claim Costs**

| <u>Age</u> | Medica |
|------------|--------|
| 55         | \$678  |
| 60         | \$813  |
| 65         | \$330  |
| 70         | \$366  |
| 75         | \$390  |
|            |        |

Claim costs were increased by 1.8% over last year based on a weighted average of benefit plan premiums.

Future claim costs are increased by health care cost trend.

Retiree Premiums Retirees contribute 40% and surviving spouses pay 100% of the monthly premiums shown below:

|                | As of 1/1/12 | As of 1/1/11 |
|----------------|--------------|--------------|
| Pre-65 Single  | \$458        | \$458        |
| Pre-65 Family  | \$1,008      | \$947        |
| Post-65 Single | \$139        | \$139        |
| Post-65 Family | \$638        | \$638        |

Note: There are several other categories of premiums.

Administrative Expenses Included in claim cost.

**Assumed Health Care Trend Rate** 

| Fiscal<br><u>Year</u> | Rx Combined Rate |
|-----------------------|------------------|
| 2013                  | 9.0%             |
| 2014                  | 8.5%             |
| 2015                  | 8.0%             |
| 2016                  | 7.5%             |
| 2017                  | 7.0%             |
| 2018                  | 6.5%             |
| 2019                  | 6.0%             |
| 2020                  | 5.5%             |
| 2021+                 | 5.0%             |

Medical and

**Spouse Age Difference** Husbands are assumed to be three years older than wives for current and future retirees who are married.

Mortality RP-2000 Combined Mortality Projected to 2015 using Projection Scale AA.

**Participation Rates** 100% of active employees are assumed to elect postretirement health insurance coverage upon retirement.

Employees are assumed to retire according to the following schedule:

| <u>Age</u> | Retirement Rate |
|------------|-----------------|
| 45 or less | 0%              |
| 46 - 49    | 1%              |
| 50 - 51    | 2%              |
| 52 - 54    | 3%              |
| 55         | 10%             |
| 56 - 59    | 8%              |
| 60         | 20%             |
| 61         | 15%             |
| 62         | 25%             |
| 63 - 64    | 20%             |
| 65         | 40%             |
| 66 - 69    | 30%             |
| 70 - 74    | 75%             |
| 75+        | 100%            |
|            |                 |

Withdrawal Rates

None assumed since all are long service Civil Service employees.

**Disability Rates** 

Sample rates are shown below

Percent assumed to terminate within one year

| <u>Age</u> | <u>Male</u> | <u>Female</u> |
|------------|-------------|---------------|
| 25         | 0.06%       | 0.09%         |
| 30         | 0.08%       | 0.12%         |
| 35         | 0.17%       | 0.24%         |
| 40         | 0.30%       | 0.41%         |
| 45         | 0.54%       | 0.65%         |
| 50         | 0.98%       | 0.98%         |
| 55         | 1.50%       | 1.50%         |
|            |             |               |

### **Schedule of Funding Progress**

Schedule of Funding Progress at 2%

| Year Ended         | Annual Required<br>Contribution |           | •  |         | •  |         | Intere  | est on NOO | ARC | Adjustment | Amortization<br>Factor |
|--------------------|---------------------------------|-----------|----|---------|----|---------|---------|------------|-----|------------|------------------------|
| September 30, 2007 | \$                              | 5,394,900 | \$ | -       | \$ | -       | 11.5631 |            |     |            |                        |
| September 30, 2008 | \$                              | 4,386,200 | \$ | 109,508 | \$ | 236,761 | 11.5631 |            |     |            |                        |
| September 30, 2009 | \$                              | 5,429,570 | \$ | 95,020  | \$ | 362,499 | 13.1062 |            |     |            |                        |
| September 30, 2010 | \$                              | 5,264,830 | \$ | 147,204 | \$ | 561,580 | 13.1062 |            |     |            |                        |
| September 30, 2011 | \$                              | 5,280,202 | \$ | 191,613 | \$ | 730,998 | 13.1062 |            |     |            |                        |
| September 30, 2012 | \$                              | 4,701,385 | \$ | 233,344 | \$ | 890,200 | 13.1062 |            |     |            |                        |
| •                  |                                 |           |    |         |    |         |         |            |     |            |                        |

| Year Ended         | OPEB Cost |           | Contributions |           | hange in Net<br>EB Obligation | NET OPEB gation Balance |
|--------------------|-----------|-----------|---------------|-----------|-------------------------------|-------------------------|
| September 30, 2007 | \$        | 5,394,900 | \$            | 2,657,200 | \$<br>2,737,700               | \$<br>2,737,700         |
| September 30, 2008 | \$        | 4,258,947 | \$            | 2,245,000 | \$<br>2,013,947               | \$<br>4,751,000         |
| September 30, 2009 | \$        | 5,162,091 | \$            | 2,552,888 | \$<br>2,609,204               | \$<br>7,360,204         |
| September 30, 2010 | \$        | 4,850,454 | \$            | 2,630,017 | \$<br>2,220,437               | \$<br>9,580,641         |
| September 30, 2011 | \$        | 4,740,817 | \$            | 2,654,276 | \$<br>2,086,541               | \$<br>11,667,182        |
| September 30, 2012 | \$        | 4,044,529 | \$            | 2,477,024 | \$<br>1,567,505               | \$<br>13,234,687        |
|                    |           |           |               |           |                               |                         |

## **AUBURN UNIVERSITY BOARD OF TRUSTEES**

Auburn University is governed by a Board of Trustees consisting of one member from each congressional district, as these districts were constituted on January 1, 1961, one member from Lee County, three at-large members, all of whom shall be residents of the continental United States, and the Governor, who is ex-officio. The Governor is the President of the Board of Trustees. Prior to 2003, trustees were appointed by the Governor, by and with the consent of the State Senate, for a term of 12 years. Any new trustees will be appointed by a committee, by and with the consent of the State Senate, for a term of seven years, and may serve no more than two full seven-year terms. A member may continue to serve until a successor is confirmed, but in no case for more than one year after the completion of a term. Members of the board receive no compensation. By executive order of the Governor in 1971, two non-voting student representatives selected by the student body serve as members ex-officio, one from the Auburn campus and one from the Montgomery campus.



Robert Bentley Governor of Alabama President, Montgomery



Raymond J. Harbert At-Large Member President Pro Tempore



Charles D. McCrary
At-Large Member
Vice President Pro Tempore



B.T. Roberts
Mobile, First
Congressional District



Clark Sahlie Montgomery, Second Congressional District



James W. Rane
Abbeville, Third
Congressional District



Bob Dumas Auburn, Third Congressional District



Jimmy Sanford Prattville, Fourth Congressional District



D. Gaines Lanier Lanett, Fifth Congressional District



Elizabeth Huntley Clanton, Sixth Congressional District



Sarah B. Newton Fayette, Seventh Congressional District



John G. Blackwell Huntsville, Eighth Congressional District



James Pratt
Birmingham, Ninth
Congressional District



Samuel L. Ginn At-Large Member